

## MANUFACTURERS' RECORD.

A WEEKLY SOUTHERN INDUSTRIAL, RAILROAD AND FINANCIAL NEWSPAPER:

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BALTIMORE, APRIL 2, 1903

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## Manufacturers' Record.

Manufacturers' Record Publishing Co.

RICHARD H. EDMONDS, President. THOMAS P. GRASTY, Vice-President. FRANK GOULD, Secretary-Treasurer. CE: MANUFACTURERS' RECORD BUILDIN

RICHARD H. EDMONDS. Editor and General Manager,

THOMAS P. GRASTY.

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BALTIMORE, APRIL 2, 1903.

#### COPY FOR ADVERTISEMENTS.

Advertising copy (changes or now advertisements) should reach us Saturday Morning to insure insertion in the issue of the following week.

For the first issue in the month we should receive copy by Friday Morning of the week preceding.

In a letter to the Manufacturers' Rec ord Mr. Hugh M. McCormick of the Carolina Copper Co. of Detroit, Mich., who has for several years been buying Western North Carolina

I am glad to note that you are dealing with the broad questions of education and the race problem, instead of merely touching upon new institutions.

#### RULE OF THE FIT IN ORGANIZED LABOR.

Baltimore representatives of the intelligence of the American Federation of Labor have given a sharp and much needed rebuke to those elements in the Federation of Labor who would use that organization for purposes foreign to the best interests of organized labor and threatening to disrupt it. At its last meeting the local Federation of Labor undertook to institute a boycott against certain candidates for political offices The inspiration of this boycott was impertinent and foolhardy, to say nothing about its being directly contrary to the policy of conservative, and, therefore, successful trades-unions. The action of the Federation was promptly repudiated by Baltimore Typographical Union No. 12, which denounced it as a gross usurpation of authority, as inimical to the public welfare, and as incompatible with our theory of government. In its formal declaration, signed by Mr. W. J. Hanafin, president, and Mr. E. J. Burgan, secretary, the Typographical Union sketches the policy of common sense and Americanism, which, followed by certain trades-unions, and especially the Typographical Union, have given them a position of well-deserved respect from the community and of practical usefulness to their membership, and compares their sensible activity in public affairs with pernicious practices of bodies which bring organized labor into disrepute among

persons inclined to judge parts by the ury, the net income from this source for whole. It says:

There are central labor unions, we regre There are central labor unions, we regret to say, that devote little or no time to such matters except when an election is pending. Then a surprising interest, born over night-and the astounded members of the suppor-ing unions are brazenly told they should, or ing unions are brazenly told they should, or must, vote for this candidate or against this party, and without adequate explanation of why they should heed the illegal and impu-dent "instruction." In such cities the "labor movement" is usually regarded as a synonym for "graft." and to be a "leader" in it is to for "graft," and to be a "leader" in it is to be regarded as a political fakir and high-binder by men of affairs. Loyalty to the principle of the solidarity of labor might compel the Typographical Union to affiliate with such a central body, while patiently hoping and working for better things. Meantime, rest assured it would protect the political rights of its mem it could to keep its escutch

There are extremes of evil to which loyalty to the principle of solidarity of labor cannot lead the men whose intelligence should dominate organized labor. Not many months ago, when the American Federation of Labor tempted to force the Typographical Union of Chicago to violate its business contract, the International Typographical Union took a hand and promptly compelled Mr. Samuel Gompers, president of the Federation, to recede. The threat of withdrawal of the International Typographical Union from the American Federation of Labor was too Carried into effect, it portentous. would undoubtedly have wrecked the Federation. So, the lesson of the Baltimore Typographical Union will be bene ficial if it is followed up by action, declaring that the principle of the solidarity of labor involves the rule of the fit in organized labor.

Advertisements of Southern localities offering special advantages for the location of manufacturing enterprises will be found on pages 72 and 73.

#### ON THE UPWARD TREND.

Hon, W. Q. Cole, State auditor of Mississippi, has collected a number of statistics bearing upon the material adrancement of his State during the past three years. These figures show that between 1899 and 1902 the asss valuation of realty increased \$32,139, 192, of personalty \$16,289,257, and of railroads \$4,284,768, a total of \$52,713,-The railroad mileage increased 285 miles, the number of State banks 37, their capital \$1,686,270, surplus \$429,049, undivided profits \$470,217, and deposits \$6,468,241. The appropriations for common schools increased \$306,575, for colleges \$336,223, for eleemosynary institutions \$110,899, and for pensions \$126,475. For the three years the bonded debt of the State decreased from \$1,003,000 to \$603,000, in spite of the steady increases in general appropriations, and in spite of an appropriation of more than \$1,000,000 for the Statehouse. The State tax levy has been reduced from six and one-half mills to six mills on each dollar of as-sessed property. Mississippi's convicts are not only self-supporting, but are covering money into the State treasthis year being estimated at \$100,000.

These figures reflect prosperity in State government and in corporate and private enterprises, which is bound to become greater with the maintenance on the part of the legislature of the progressive spirit which has characterized the administration of Governor Lon gino, and which has been manifested signally in the establishment of a successful textile school and a special experiment station in the piney-woods section supplemental to the work of the experiment station at the State Agricultural College.

#### CHOP LOGIC IN SOCIOLOGY.

An illustration of the unfathomable stupidity of some writers who attempt to discuss business questions is given in a recent article in a religious paper. which, in attempting to defend a minister who organized a Texas oil company. now bankrupt, said:

But in the course of events, and without any fault of the president or any other officer of the company, the wells, maybe only a part of them, began to fail. Then the company felt the tightening grip, as all independent companies must necessarily do, of the giant nd seemingly unscrupulous corporation, the Standard Oll Co., the praises of whose chie Standard Off Co., the praises of whose chief man, Mr. Rockefeller, the brethren are not slow to sing. Through the heartless greed of this great trust, that has shattered its thousands of private fortunes that it might give its millions to education while making its tens of millions by increasing the price of the oll burned by the poor of the land, while these same brethren sing its praises—through its greed the San Jacinto Company was sunk, peing unable to fill its contracts at the high orices which the Standard had brought

The San Jacinto Company made contracts for future delivery of thousands of barrels, probably millions, at a few cents a barrel, expecting that its gusher" would last forever. 'gusher' ceased to gush, and so it had no oil with which to fill these contracts. How, then, could any action of the Standard Company possibly prevent its delivery of what it did not have? Of course, the Standard Oil Co. might just as well have been charged with having destroyed all the "gushers" as with having had anything whatever to do with the failure of this company or the failure of any other Texas oil enterprise. To attempt to shirk the responsibility of a business failure due in part to lack of business management and in part to the complete change of the Texas oil situation is not the part of brave men. And yet that is what many have done. When the Texas 'gushers" were struck the Standard Oil Co. and other users of crude oil became large purchasers, buying it very naturally as low as possible, but as the supply decreased the price advanced, and they had to pay much higher figures. The idea of supposing that the Standard Oil Co. caused an advance in the price of the oil which they had to buy is too absurd to discuss, and yet this is just about on a par with much of the stuff that is printed on such subjects, and the great public is supposed to swallow it all as gospel

truth. Regarding the particular Texas oil company and its organizer which the religious paper seeks to defend, the Manufacturers' Record of June 13. 1901, published an editorial criticism against an advertisement which the company was carrying in many religous papers, and in which we said:

On its face this looks dishonest-certainly it is very misleading, and yet its office are sure, did not so intend it. But it are sure, did not so intend it. But it is the wildest and most visionary advertisement of an oil company which we have ever seen. Nobody knows how long these gushers will ast as gushers, but every sane man knows last as gushers, but every sate man knows that it is worse than folly to estimate such fabulous profits. If all the gushers continued for a year at their present capacity it would be impossible within that period to establish a market for the oil at any price or to create the facilities for handling it. The Texas oil situation is one of the greatest propositions ever submitted to the business world, but necessarily investments in oil repositions ever submitted to the business rorld, but necessarily investments in oil tocks are speculative, and no one should in-est who cannot afford to lose the money he-uts in. Where there are chances for very large profits, there must be corresponding risks of toss. The oil business of Texas will risks of toss. The off business of Texas will doubtless create many fortunes, but no "gusher" will yield \$9,000,000 profits a year, and Mr. Rockefeller's fortune is hardly a fair or honest basis on which to calculate that or honest basis on which to calculate what Texas companies may do. Such mis-leading statements coming from men of hon-est intent are much worse than if from dis-honest men, because they must inevitably react and do much harm to the authors, to the investors and to all legitimate busine

The inevitable result has followed, and now the bankruptcy of the company is falsely charged to the Standard Oil Co. If other charges against the Standard Oil Co. are as groundless as this-and doubtless many of them are a good illustration is given of how incompetent men try to excuse their failures by charging them to others.

#### MISEDUCATION ABOUT THE SOUTH.

In an editorial on Southern education the New York Mail and Express. in its issue of March 25, did, we believe unintentionally, an injustice to the South. It said:

The whites, upon whom lies the greater art of the burden of educating the negro, is well as themselves, have certainly done nothing great for their own race in these ast thirty years.

The Mail and Express does not define great," but it may be well to recall the fact that between 1870 and 1900, ccording to the estimates in the report of the United States commisioner of education for 1901, the former slave-holding States increased their annual expenditures for white schools from \$9,605,158 to \$29,370,011, and for negro schools from \$780,306 to \$6,035,550, the total expenditures between 1870 and 1901 having been for white schools \$528.842.209 and for negro schools \$121,184,568—a total of \$650,026,877.

The editorial of the Mail and Express shows that it has evidently based its conclusions upon literature of the Southern Education Scheme involving amateurish and inadequate weighing of the census figures as well as general unfitness for the task it essays. This is revealed in the sentence:

The census figures show that there were

more illiterate negroes in the United States in 1900 than there were in 1870—not a larger proportion, but a larger total number.

The census figures may give one that impression, but alone the figures are misleading, for the figures of illiteracy of persons ten years of age and over. the ones under discussion, and of population in every census since 1870 have qualifications, some of them of vital importance to anyone seeking safe and rational deductions from them. In the first place, available figures of negro illiterates in the census of 1870 deal only with "colored" who cannot write, Chinese and Indians being separated from the "colored," and the explanation being made that "if a man cannot write, it is fair to assume that he can not read well-that is, that he really comes within the illiterate class" (page xxx. Vol. I. ninth census).

In the illiteracy tables of the tenth census, 1880, Asiatics and Indians do not seem to have been separated from "colored." In the eleventh census and in the twelfth census the figures for negroes appear separated. Again, the glossary in the abstract of the twelfth census defines illiterates as norsons at least ten years of age unable to both read and write any language," but in the statistics of the census devoted to illiteracy the statement is made "the designation 'illiterate' comprehends all persons who can neither read nor write, or who can read, but cannot write." An element of confusion is introduced here both as to the twelfth census and as to the possibility that the basis of comparison for illiter acy in that census does not correspond exactly with the basis in the census of The census of 1900 (page xcvii. Vol. II, twelfth census) says:

The statistics of illiteracy as presented in these tables represent, in all probability, something less than the fact, due to the return in certain cases of persons who are literate who in reality are illiterate. The information returned at the present ceusus is fully as reliable, however, as that for the preceding censuses, and the figures are, therefore, sufficiently complete for comparative purposes.

That may be so as far as the censuses of 1890 and 1880 are concerned, though there is still an uncertainty about the base of comparison. The vital gap for the entrance of error appears, however, in the following from the compendium of the eleventh census (page xxxy):

It is well known, the fact having been dem-onstrated by extensive and thorough investi-gation, that the census of 1870 was grossly deficient in the Southern States, so much so as not only to give an exaggerated rate of in as not only to give an exaggerated rate of in crease of the population between 1870 and 1880 in these States, but to affect materially the rate of increase in the country at large. These omissions were not the fault of the census office, nor within its control. The census of 1870 was taken under a law which the superintendent, Gen. Francis A. Walker characterized as "clumsy, antiquated and barbarous." The census office had no power over its enumerators save a barren protest, and even this right was questioned in som quarters. In referring to these omissic rintendent of the tenth census (1880) in his report in relation to the takings of the census in South Carolina: "It follows, as a conclusion of the highest authority, either that the census of 1870 was grossly defective in regard to the whole of the State or so onsiderable parts thereof, or else that the easus of 1880 was fraudulent." Those, herefore, who believe in the accuracy and conesty of the tenth census—and that was thoroughly established-must accept other alternative offered by General Walker namely, that the ninth census was gros defective. What was true of South Caroli also true in greater or less degree of all the Southern States.

Bearing directly upon this point General Walker wrote as follows (page lx, part 1, compendium of the tenth cen-

The disturbed state of society in the States lately in rebellion and the supposed necessity of appointing the assistant marshals wholly from the dominant political party, the members of which, in some sections, were drawn almost exclusively from the race lately emancipated by the effects of the war, combined to reduce to a very low point the assurance which the country could have of a good census being taken under such a thoroughly bad organization as that provided by the act of 1850. ° ° ° There was, moreover, lacking in 1870 throughout this general region one very important safeguard of enumeration, viz., public interest in the result and general intelligence as to the population likely to be shown by the canvass.

It should be remembered, as pointed out in the eleventh census ((population, Part 1, page xciv), that the omissions of the census of 1870 were proportionately vastly greater among the negro element than among the white. that fact, and with the widespread defects of that census forgotten, it is no wonder that the census figures of 1880 revealed an apparent increase over 1870 in the number of colored (including negro) illiterates in the United States, not including Alaska and Hawaji, of more than 414,645, it is no wonder that the figures for 1900 show an increase over 1870 in the number of colored (including negro) illiterates of 173,090. in view of the absolute unreliability of the figures of 1870 for comparative purposes in this connection, the safer plan in seeking information on the subject of illiteracy, granting that everything else is equal, would be to compare 1880 and 1900. In that way it would be shown that while the colored population ten years of age and over has increased in the twenty years from 4,601,207 to 6,698,906, or 45.6 per cent., the number of illiterates in that population has decreased from 3.220.878 to 2,979,323, or 7.5 per cent. In 1880 the illiterates constituted 70 per cent. of that class of the population, and in 1900 they constituted but 44 per cent. The part played by the negroes in this reduction of illiteracy is indicated by the figures for that race in 1890 and These show that while the number of negroes ten years of age and over increased from 5.328.972 to 6.415. 581, or 20 per cent., the number of illiterates in that population decreased from 3,042,668 to 2,853,194, or 6 per cent.

So instead of the South not having done anything great for the white race, and instead of there being more illiterate negroes in the United States in 1900 than in 1870, the illiteracy of the negroes has been cut down as a part result of an expenditure of more than \$650,000,000 which the South has made for its schools in thirty years.

## MORE SOUTHERN ILLITERATE STA-

Southern Education is the title of a new form of education-evangelistic literature which will be published weekly by the bureau of information of the Southern Education Board. It promises to sustain the reputation of that bureau as a perpetrator of horrible examples of statistics without any base, or off their base, as you please. The first number, in an attempt to show the relation between illiteracy and crime, says:

In North Carolina 47.6 per cent, of the colored population ten years old and over are illiterate. Within the last two years 420 negroes have been sent to the State penitentiary. Of these, 241 are illiterate and 179 are able to read and write. If the negroes who can read and write produced as many criminals in proportion to their numbers as do the illiterates, the number of criminals of this class would have been 262. This means that the illiterate negroes of North Carolina are 41 per cent. more criminal than those who can read and write.

It is probable that the Knoxville Sentinel had these "statistics" in mind when it said:

The publication contains some interesting, if rather appalling, figures regarding Southern Illiteracy.

Which confirms us in the opinion that we must return again to our primary lessons in the science of statistics. A few principles recalled will make these North Carolina figures less appalling.

In the first place, it must be noted that the percentage of illiteracy mentioned in this item in Southern Education is for the year 1900, while the figures for negroes committed to the penitentiary are for the years 1901 and 1902 apparently. Thus there is created a basis for discrepancy in calculations. In the second place, the figures for illiterates include the negro population from ten years to sixty-five years and over. Nothing is said about the ages of the negroes committed to the penitentiary. We imagine that there are few negroes of the age of ten, for instance, or of the age of 100, in the North Carolina penitentiary. To reach a basis for any comparison of illiteracy and the penitentiary habit the period embraced by the ages of the penitentiary class should coincide with the ages of the illiterate negroes with whom comparison is to be made. Moreover, to make any rational deductions, it would be necessary to know how long the negroes had lived in North Carolina before reaching the penitentiary, and how many of the literate class had left North Carolina, under the spur of such an incident as the Wilmington purging, to become adjuncts of the criminal class in other States, and before uttering any dictum about the greater criminality of negroes who cannot read and write it would be necessary to possess some information about the degrees of crime represented in the committals to the penitentiary.

Even then there would be practically nothing in the figures to support the absurdity of the bald theory of any immediate and necessary connection between illiteracy and crime, a theory advanced by pedagogic minds in justification of the equally absurd theory that ability to read and write is a guarantee of virtue and morality.

Comparison of statistics of the negroes in 1860 and in 1900 will smash both theories.

Dealing, though, with figures of today, the fallacy of attempting any deductions from an association of mere figures of illiteracy in a State and of those of crime in that State is well illustrated by certain facts about Connecticut. In 1900 the percentage of illiteracy in the population of Connecticut ten years of age and over was but 5.9-a comparatively small proportion. In 1900 the estimated value of school property in Connecticut was \$10,192. 747, and the school expenses for the rear amounted to \$3,189,248. Thomas D. Wells, secretary of the board of prison directors, recently estimated that during 1902 the crime bill in Connecticut was \$2,167,300, and the investment in plants, such as State prison and county jails, used in connecion with crime, was \$2,570,000. Using these figures in the way employed by our Knoxville statisticians, we would be compelled to jump to the conclusion while large expenditures schools reduce illiteracy, the reduction of illiteracy does not necessarily guarantee a reduction of crime. In the case of the negro it changes the form of crime, to be sure, but a deduction from the Connecticut figures by themselves,

showing the relation of literacy and crime, would be just as absurd as that which has been made from the skeleton figures of North Carolina.

Even in approaching a correct basis in comparison of one State with auother equal difficulties present themselves. Take, for instance, North Carolina and Nebraska in 1890, using figures of the population ten years of age and over. In Nebraska the percentage of illiteracy was but 3.1, and it had one prisoner for every 1178 of its population. In North Carolina the percentage of illiteracy was 35.7, and it had one prisoner for every 564 of its population. These figures squint toward a connection between illiteracy and crime, but it is merely an imitation squint. Separate the two races, and what is the result? With a percentage of white illiteracy of 2.8 and 23, respectively, Nebraska had one prisoner for every 1403 of its white population, and North Carolina had one prisoner for every 1850; with percentages of colored illiteracy of 25.7 and 60.1, respectively. Nebraska had one prisoner for every 144 of its colored population, and North Carolina one prisoner for every 241.

With a greater illiteracy of both races North Carolina had fewer prisoners of each race in proportion to the number of each race.

Figures of the District of Columbia for 1902 give even a more striking revelation. The population of the District ten years old and over in 1900 was 159,-423 white and 72,414 colored, the percentage of illiteracy of the races being 1.5 and 24.2, respectively. In 1902 there were 14,458 arrests of whites, or one in every eleven of that class of the population, using the figures of 1900 as a basis. and 15,085 arrests of colored persons, or one in every 4.8 of that class. Of those arrested 26,234 were able to read and write and but 3309 were not able to read and write. The arrests were 16 per cent. of illiterates and 12 per cent. of literates. The literates, something more than ten times the number of illiterates, furnished nearly eight times as many arrests as the illiterates. Those are the facts. What they mean must be left to the statistical logician of Southern Education. They certainly show no divergence wide enough to base any conclusions about the connection between illiteracy and crime.

#### RETURNING TO REASON.

The Atlanta Constitution, under the heading "Another Slander Nailed," replying to the article in the New York Mail and Express, answered in detail in another column of this week's issue of the Manufacturers' Record, says:

There is just one line in the Mail and Express editorial which contains any truth or common sense, and that is this: "No people were ever really educated by another people."

It should have occurred to the Mail and Express to make another and much more forceful application of that point, but it did not. It did not occur to it that by the same process of reason no people were ever really taught by another people how to managetheir own affairs. Here, for instance, is a paper published a thousand miles away seeking to solve a problem that is as foreign to it as New York's municipal affairs are to the people of London, and it shows just about as much understanding of the subject as the average Englishman does of America when he supposes that New York city is in danger of being inundated by the Mississippi or that bear-shooting is good in Battery Park.

But they keep hammering at it, and this is where the mischief is done. They mean well, no doubt, but they know nothing about their subject. They undertake to solve something before taking the trouble to really inform themselves as to the conditions that actually exist.

The Constitution is doubtless begin-

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ning to see a new light. By this time it probably appreciates the fact that all the mischievous agitation against the South and the South's educational work, both for whites and negroes, is the outcome of the misinformation so liberally supplied to the public sponsors and papers in the North by the Southern Education Scheme, which the Constitution, in the beginning at least, most ardently championed. That undertaking has thus far, in about a year of operation, succeeded in so thoroughly misrepresenting the South and stirring up so much hostile criticism against that section and its right to manage its own affairs that it will be many years before these erroneous impressions have been removed and the great injury done the South overcome. Even honest, well-meaning people have been deceived, and the agitation which is now rampant against the South and the criticism of Southern methods is more active and more misleading than any thing which we have had to endure for fifteen or twenty years or more. The Southern Education Scheme, in part directed by well-meaning but impractical people, in part by most excellent men honest in their intentions, but mistaken in their methods, in part by salaried evangelists who must prove the necessity of their employment by such agitation, in part by men who wish to pose as philanthropists by pulling the mote out of the Southern eye, ignoring the beam in their own eye, and in part by people whose only interest in the whole subject is the "long-distance" love of the negro and their desire to keep him from moving upon them, is responsible for this condition of affairs, and the Atlanta Constitution is one of the Southern papers which ought to have known better than ever to have given this scheme its active support. But we judge from its criticism of the Mail and Express that it now begins

to realize the mistake it made. The Constitution, referring to what Georgia is doing in the way of educational work, showing by statistics the expenditure by that State for education, says:

These are the facts, and they ought to give the Mail and Express a better understanding of its subjects. They prove conclusively that the whole people of the South are preparing themselves to educate negro people as no people ever taxed themselves before; that they are really doing all they can to educate the negro, while the negro is doing comparatively nothing. Georgia is today spending nearly one-half of its revenue for public education, and with that money she is educating nearly as many negroes as whites, while the negroes themselves are paying only one-thiroes themselves are paying only one-thir tieth the cost thereof.

But the Southern people do not begrudge the negro this aid. They insist, however, that he be let alone, or at least that the truth be told about what they are doing.

The Constitution asks too much. The Constitution forgets that the Southern Education Scheme is running the statistical business of Southern education, and that it, and it alone, is responsible for this unceasing flood of misinformation in Northern papers, and that its supporters are determined to manage the affairs of the South, both as to the education of the whites and the negroes having, of course, in view what they have emphatically claimed-the equal education of the negro with the white. In fact, one of the ardent advocates of the Southern Education Scheme, though not a member of the Board, a distinguished New England political economist, has vigorously criticised the Manufacturers' Record in personal letters because it objects to mixed ble, and that the sooner the South omes to it the better.

Because the Manufacturers' Record ees in this agitation a great danger to the material interests, as well as to the ducational work, of the South, and fully realizes that the whole campaign is fraught with injury to this section. it has opposed, and expects to continue to oppose, this scheme in all its ramifications, whether in the ignorant statements furnished to Northern papers or whether in the plea to the South that it must not look a gift horse too closely in the mouth. In self-respect the South cannot afford to be made an object of charity and of misrepresentation by the same crowd.

#### MADE THE MOST OF THIRGS.

The announcement that Mr. J. C. Monaghan of the University of Wisconsin is to enter the new Department of Commerce as head of the bureau of foreign commerce is an assurance that, as much as lies in him, he will advance the foreign commerce of the country upon a safe and rational basis. His appointment rests upon a record of meri-torious work in the consular service of the United States, not only in transacting the routine business of his office systematically and satisfactorily, but in using his pen, as readers of the Manufacturers' Record well know, in intelligent exposition of the problems confronting American trade and the methods of solving them.

Mr. Monaghan has had an interesting career. When he was several months under eight years of age he began to work as a bobbin boy in a mill at Salem, Mass. His father was a helpless cripple, and he had to help support the family. He was a third hand and a fixer before he was fourteen years old. He worked all the way up in a cotton mill, and afterward in a woolen mill, to positions of confidence, importance and trust. While in the mills he studied evenings preparing for college, and went through Brown University with the class of 1885. On the day he was graduated he was appointed as United States consul to Mannheim, and was afterwards United States consul at Chemnitz. While abroad he studied in the best German universities, and spent the most of his time as a student of commercial, economic and educational matters, making a specialty of technical. industrial and industrial art education. in which field he has been for several months a teacher at the University of Wisconsin. His whole career is interesting, and especially so in that his steady progress from a bobbin boy of seven years of age to the important position which he will enter in June is a striking commentary upon latter-day child-labor" agitation.

#### DEMAND FOR LOCOMOTIVES.

A statement given out by President S. R. Callaway of the American Locomotive Co. is illustrative of the growth of demand for locomotives during the last two years. He says that since the company was organized in June, 1901, more than \$3,000,000 have been expended for new buildings, new tools and new equipment, and the output has increased 35 per cent., while the work of further enlarging the capacity of the plants is in progress. He further says that within the past two months orders for more than 600 locomotives been received, and all of the eight plants of the company, employ-ing a total of more than 16,000 men, are running night and day. This stateschools, which he claims are inevita- ment from so important an official as Mr. Callaway is confirmatory of many other evidences that the requirements of the railroads throughout the country for more locomotives have not yet been met, and are not likely to be exceeded for a long time. The rapid increase of railway mileage in the South, Southwest and West and the vigorous growth of new settlements in regions recently opened up to civilization are causes which must necessitate a still further increase in the demand for en-

#### COMMON SENSE AND "CHILD LABOR."

From the birthplace of the "socioogic" agitation which would embarrass the moral and material interests of the South comes a vigorous protest against the absurdities and the dangers of child-labor" agitation. The Fall River (Mass.) Herald, referring to the evil pos sibilities in "child-labor" bills, says:

sibilities in "child-labor" bills, says:

Experience has taught that there is generally danger in these spasmodic reforms, and that they frequently shoot beyond the mark. In that event they react in an unexpected manner, and after a fashlon that works positive injury. The trouble is that if you probe an agitation of this kind you are apt to find an extremist at the bottom of it, and his program calling for revolutionary methods is not always tempered by the good judgment and practical training of people who are wiser and more conservative. The latter are too busy to interest themselves and decline to interfere. It is easy enough to arouse public sympathy on occasions, and the half-baked and emotional are quick to draw unsound conclusions. They magnify a the half-baked and emotional are quick to draw unsound conclusions. They magnify a horrible example, or a series of horrible ex-amples, multiply the evils and proceed ac-cordingly. As a result they forge fetters where there should be individual freedom and room for the exercise of individual judg-

It doesn't do to lose sight of the fact that this is an imperfect world. At least, there are numerous flaws in it, as viewed by thouare numerous flaws in it, as viewed by thou-sands of mortals who were not consulted as to its creation. And to bring the line of thought to the subject, for some reason, pro-nounced bad by the aforementioned critics, society is not so constituted that women and children can escape toil. On the contrary, it is so constituted that an army of the latter it is so constituted that an army of the latter must of stern necessity become bread-win-ners at an early age and in occupations that are distasteful and unattractive. For them there are no green fields and seaside cottages in summer, and comfortable homes and edu-cational advantages in winter. The making of their lot easier and more attractive within of their lot easier and more attractive within proper bounds is one thing, and a hard and fast law, which shuts them out from employ-ment and adds to miseries and burdens, is another and very different thing. As stated, when these movements are inaugurated with when these movements are inaugurated with a vim and a whoop, with the feather-headed enthusiasts leading the procession and bent on an overturning by means of legislation the day after tomorrow, there is the ever-present possibility of the hard and fast law, a curse rather than a blessing. The picture of a half-clad lad peddling papers after dark in a snowstorm is not a bright one, and the contrast between the child behind a pony in the park and the small girl in a faded gown in a cotton mill is painful. cotton mill is painful.

cotton mill is painful.

Nevertheless, you can't rub out the picture or tone down the contrast by taking the papers away from the boy or locking the factory against the girl. And given a bottom-less purse and all of the agencies on earth, you can't devise a philanthropic system which will reach and permanently support the children bereaf from paperselling and which will reach and permanently support the children barred from paper-selling and mills. Furthermore, nobody knows whether, on the whole, the rescued would be the happier or the better for the rescuing. People think that they know, but many people are convinced that they could have improved on the world that God made. There's a good deal to it all. Just at present the child-labor laws are uppermost, and next week it will be something else, as contemplated reorganization on a grand scale in another direction. In the end children will be found working at the same old stand. This doesn't mean that conditions must always remain the same, and that there can be no progress, but it does mean that the Carrie Chapman Catts and the Carrie Nations and the rest of the and the Carrie Nations and the rest of the army whose hearts are bleeding for downtrodden humanity can't press a button and with a yank and a jerk shift the whole scene. It means, too, that often the efforts to make

rough places smooth make rough pla rougher. They are misdirected efforts.

All this is well said. It is to the point. It is essentially timely. The Manufacturers' Record can suggest but one addition-"child-labor" agitation in the South has brought to the surface divers Carries of the masculine gender.

#### MACHINERY DEALERS.

## Plans for Their Annual Convention at New Orleans.

At the annual meeting at New Orleans, which begins next Wednesday, of the Southern Supply and Machinery Dealers' Association, addresses of welcome will be made by President C. B. Jenkins of Charleston, S. C., and John C. Christopher of Jacksonville, Fla., to which response will be made by Mayor Paul Capdevielle of New Orleans and Mr. Edwin Parkhurst of New York. Routine reports will occupy the afternoon of Wednesday and norning of Thursday and on Friday in a joint session of dealers, manufacturers and their representatives there will be an open discussion of the policy of the association, which is the promotion of friendly business relations among the members and with the manufacturers, the promotion of the commercial interests of Southern supply and machinery dealers, and to assist the manufacturers in developing their business in the South. Another point of the policy to be discussed is the discouragement of "the manufacturers from dealing direct with the consumer, but if any manufacturer finds it necessary to deal direct with the consumer in order to introduce and create a demand for his goods, he will invoice said goods through some dealer in the territory where the goods are sold."

Among the entertainment features of the meeting are a luncheon, a smoker and a steamboat ride on the Mississippi. The officers of the association are: President, C. B. Jenkins, Charleston, S. C.; first vice-president, Levin Joynes, Richmond, Va.; second vice-president, Geo. R. Lombard, Augusta, Ga.; secretary-treasurer, C. B. Carter, Knoxville, Tenn.; executive ommittee, A. Morris Carey, Baltimore, Md.; S. Milnor Price, Norfolk, Va.; J. A. Riechman, Memphis, Tenn.; John G. Christopher, Jacksonville, Fla.

The membership by States is as follows: Alabama-Anniston Supply Co., Ann.ston; Milner & Kettig Co., Birmingham; Southern Supply Co. and Walter A. Zelnicker Supply Co., Mobile; Liddell Machinery & Supply Co., Montgomery

Florida- John G. Christopher, Jackson-

Georgia-E. C. Atkins & Co., Supply Co., and Cotton States Belting & Supply Co., Atlanta; Lombard Iron Works & Supply Co., Augusta; J. S. Schofield's Sons Co., Macon; Georgia Supply Co., Sayannah.

Maryland-Carey Machinery & Supply Co., The Fairbanks Co. and J. D. Mallory. Baltimore.

Missouri-Western Iron & Supply Co. and L. M. Rumsey Manufacturing Co., St. Louis.

Tennessee-Tom Fritts Hardware Co, and James & Co., Chattanooga; Southern Brass & Iron Co., Knoxville; E. C. Atkins & Co., J. H. Coffin & Co., The Livermore Foundry & Machine Co., The Riechman-Crosby Co. and Towner & Co., Memphis; Nashville Machine Works, Nashville.

North Carolina-Hyman Supply Co. New Berne; N. S. Fulford Hardware Co., Washington.

South Carolina-The Bailey-Lebby Co. and The Cameron & Barkley Co., Char-leston; W. H. Gibbes & Co., Columbia,

- Smith-Courtney Southern Railway Supply Co., Richmond; Mayer & Co. and The Henry Walke Co.,

Louisiana—Gibbens & Stream, Whitney & Sloo Co., M. D. Lagan Co. and Woodward, Wight & Co., New Orleans; Rusten Hardware & Supply Co., Ruston.

Texas—Walter Tips, Austin; Briggs Machinery & Supply Co., Dallas; Howard Smith Co, and Peden Iron & Steel Co., Houston; Kellett-Chatham Machinery Co., and D. June & Co., Waco.

#### North Carolina Copper.

In the interest of North Carolina's progress Mr, James A. Robinson, editor of the Durham (N. C.) Sun, is circulating an account of the recent visit made by him to the copper belt extending about twentyfive miles, with the width of three miles, through Person county, North Carolina, into Halifax county, Virginia. Mr. Robinson, who asserts that development already made would, if the location was in the West, create a furore equal to that of early mining days in California, says:

"For perhaps forty years or more mining for copper in that portion of Person county has been carried on in a desultory Lack of the proper knowledge in mining methods, the long hauls of the ore in wagons to railway lines, and the neglect of publicity has made it difficult to establish the importance of the copper products of the Person county belt. Now practical mining men have become inter ested, and results are being achieved that promise to place that belt among the most important copper producers. Future de velopments will most assuredly establish the fact that North Carolina is destined to come to the front as a mining State, and especially in the product of copper.

Renders of the Manufacturers' Record are familiar with the developments which have been made in this belt in recent years, and they will appreciate the spirit which animates Mr. Robinson.

#### Virginia at St. Louis.

Mr. C. F. Z. Caracristi informs the Manufacturers' Record that he has been asked by the authorities of Virginia to prepare a comprehensive report for the World's Fair at St. Louis on mineral resources and the possibility of their development. He says: "I shall undertake this, both with pride and pleasure, because I am due many debts of gratitude to that State and its people. The monograph which I shall prepare will, of course, be somewhat contracted, and form merely a synopsis of what I should like to say about its wealth if I had the time to devote to such an important subject.

"Through the Manufacturers' Record I desire to appeal to those interested in mining properties for their assistance in laying before the public the wealth of this State. Letters addressed to me in this connection either at my New York offlice, 52 Brondway, or in the care of Hon. G. W. Koiner, Richmond, Va., will receive my attentive and prompt attention.

"It will give me great pleasure to be able to assist in setting forth the resources of the State of Virginia through the pamphlet which I am about to prepare, and in this connection I trust to have the active co-operation of the various counties of Virginia, as well as individual assistance. I cannot too strongly impress upon the people the urgent necessity of furnishing me with all available data regarding the mineral resources of the State."

The sales in the Joplin (Mo.) district during the week ended March 28 were 10,799,390 pounds of zinc ore and 1,520,-340 pounds of lead ore, valued in the aggregate at \$226,906.

## ONE YEAR'S BITUMINOUS COAL TRADE.

By F. E. SAWARD.

[Written for the Manufacturers' Record.]

year in the coal trade were many and varied, the position of anthracite and bituminous coal in importance having entirely changed from preceding years. The year 1902 was beyond question the most important in the history of the American coal trade. In the bituminous trade immense production at good prices was the charac teristic feature, and in the anthracite trade a strike of unprecedented character engaged the attention not only of all coal men, but of public officials and citizens generally. Necessarily, in view of the demand for coal and the tonnage of anthra cite taken out of the market by reason of the strike, a high range of prices pre vailed for the entire bituminous tonnage of Pennsylvania and the Southern and Middle States during the last half of the cear, and such anthracite as was sold was disposed of at a price above the 1901 figures. The year closed with a remarkable demand for coal and prospects of unexampled prosperity in this industry While the demand for coal abroad has not lecreased, domestic circumstances prevented our producers from engaging in foreign business to any large extent, but there has been no decrease in the attention paid to American coal by important foreign interests, and the trade has the pleasant prospect of an important foreign market as soon as the American demand absides or is taken care of by increased output and transportation facilities.

It is a most remarkable fact in the hisory of the trade that in spite of the short supply of hard coal during the past year, the tonnage was the greatest which has ver been recorded; that it is far and away beyond that of any other country. meaning of all this is that our bituminous trade is growing at a tremendous pace. We have districts in a single State which re doing as much as some of the smaller States. We have operations which run up into the millions of tons per annum. There are concerns engaged in the soft coal trade whose tonnage far and away exceeds that of any single anthracite company, even in the palmy days of that The astonishing fact is shown that the United States output is beyond that of Great Britain; that Pennsylvania will do as much as all the bituminous coal mines of Germany, while West Virginia does as much as Belgium, and Illinois as much as France. It is marvelous to the greatest degree, and even to one who has been connected with the trade for any length of time the returns for the year 1902 must come as a surprise, for we are all so busy looking after our own particular business that it is only when the trade statistics in their entirety are rounded up that one can grasp the situation as it really is. Soft-coal output in this country has doubled in ten years, so that the tonnage of that variety of fuel alone for last year amounted to the enormous total of 254,000,000 tons. It is because we have other States and Territories producing coal than the one or two which may be familiar to the average reader, that this total is possible.

If the mind can grasp the fact that is stated above, let one get down to a few particulars. Is it any wonder that one hears of freight congestion, when there is an output recorded of soft coal alone in Pennsylvania of 96,000,000 tons taken out of the territory beyond the Alleghanies, and all to be moved in one direction or another to supply power to the various inother to supply power to the various income and of that State are to be credited with

The changes which occurred in the past ear in the coal trade were many and aried, the position of anthracite and bitudinous coal in importance having entirely hanged from preceding years. The year should be a subject of the American coal rade. In the bituminous trade immenser and at good prices was the characteristic feature, and in the anthracite rade a strike of unprecedented character agaged the attention not only of all coal

Put the United States at 295,000,000 net tons; the next after it is Great Britain, with its 227,000,000 gross tons, and then Germany, with 107,000,000 metric tons of coal and 43,000,000 tons of lignite, and one has the principal coal countries of the globe, for surely France, with its 30,000,000 tons, and others with lesser quantities do not cut much of a figure. Some of the mine inspection districts of Pennsylvania, as already stated, do more than Russia, India or New South Wales.

In the anthracite regions of Pennsylvania last year there was a loss of tonnage as compared with the preceding year of 20,000,000 tons. This may be overcome this season, so far as tonnage is concerned, but it will take many years for the mine workers to get even in the way of earnings, even at the increase which has been granted under the recent award of the commission.

A few details of work during the past year in the Southern coal-producing States are appended:

Maryland is one of the peculiar States. if one may be pardoned the expression, in the annals of the coal trade. No very great increase in the tonnage is shown from year to year of late, but there is an evenness to it which is remarkable because of the fact that other districts producing a good grade of steam coal have been developed at a very rapid pace, and yet the old State keeps at about the same level. Last year's output was 4,876,068 tons, and here, as in so many other districts or States, the trade is concentrated in a few hands. The Consolidated Company last year did 1,734,000 tons, and the Black-Sheridan Company did 940,000 tons of the total. This State is also peculiar in the relations of the operators with the employes, very little interruption having ever taken place due to strikes. Last year wages were fifty-five cents per gross on, and this has been increased to sixtyfive cents for the year ensuing.

West Virginia stands third in the mount of its coal output, and is giving Illinois a chase for second place. The estimate of Mine Inspector Paul for last year was 25,000,000 tons, and this might have been greater but for the interruption due to strikes at mines along the New river and the Kanawha. In all the other districts there was some trouble, but in spite of it the output increased, and about made up what the above-named places lost. For its volume of trade it is pecu liar from the fact that three lines of railroad do by far the largest proportion of the tonnage sent out-the Baltimore & Ohio on the north, the Chesapeake & Ohio in the central portion, with the Norfolk & Western at the southern tier of counties and the West Virginia Central cutting across an extensive portion of the central part of the State. Tonnage of the Chesapeake & Ohio was 3,900,000 tons, of the Norfolk & Western 6,200,000 tons. of the Baltimore & Ohio 5,000,000 tons, and the West Virginia Central 1,900,000 The Kanawha waterway furtons.

less than the preceding year, by rea son of the strike. As three of the railroads have selling agencies for coal, and the Watson interest in the upper district is a large one, it can readily be seen that in this State also there is what is called concentration to a most determined degree. Wages vary in the several districts. but on the whole the men are contented, and the rate is remunerative to the work man. This makes it difficult for the union to gain much of a foothold in any of the districts. As showing the fairness with which employes are treated, it may be noted that in all the districts the operators have voluntarily increased the rate of pay this year, in some instances from January 1. and in others from April 1.

Kentucky shows a total of 6,421,266 ons for last year, which is a great advance in the way of output as compared with even a few years back, for in 1897 it did only 3,111,000 tons, and the enterprising operators in the western part of the State are to be credited with this increase in the business, for they are pushing their tonnages up into the Northwest. At the same time, one must not forget that the railroads, such as the Louisville & Nashville, have been of the greatest advantage by a liberal policy in aiding the development of the coal resources of the State. In Hopkins county last year the production of coal amounted to 1,545,000 ons, and yet this is and has been "the seat of war" in the efforts of the United Mine Workers to gain a foothold in this State, and the St. Bernard Coal Co. is the largest single operator in the State. An agreement on wages at 10 per cent, over last year's rates has just been agreed upon by the producers of Western Kentucky with their employes, so that affairs are in shape for a good year's work. It may be noted in passing that there is the greatst development likely to come about in the coal along the streams tributary to the Big Sandy. This means much for the railroad lines now there or projected into that territory.

Tennessee has not vet been scratched over, so far as its coal resources are conerned, and it is only within the past year that there has been anything like an effort on the part of the railroad companies extending through the State to aid in its development. The time has come, how ever, and there is now the greatest rivalry to enter coal territory, because there is no freight so readily handled and so profitable to the carrying companies. We may expect an increase in the coal output, for there is a market awaiting it from the industrial development in the South. The total output last year was 4,300,000 tons. by estimate of the bureau of labor, and the Coal Creek district furnishes the major portion of the tounage. No particular labor troubles have been heard of during the past year.

Alabama is a State which is making the greatest progress, and the coal output last year was 10.327,713 tons, but the peculiar fact is that it is so largely "used at home" for the iron works. The Tennessee Company produced 3.200,000 tons, and the Sloss-Sheffield Company 1,300,000 tons, and very little of this was commercial coal, so-called. That the tonnage here is done by a few concerns may be seen when it is known that thirteen, including those named above, produced 7,600,000 tons of the total, leaving the remainder to fifty smaller concerns, and doubtless some of these will be amalgamated before long, as that is the best thing for the industry. The largest concern, in a commercial sense, is the Galloway Coal Co., which did 400,000 tons last year. Wages, as a rule. are based on the price of pig-iron, working on a sliding scale, and this results in a good condition of affairs as between employer and employed. In all the other

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Southern States there has been good progress made during the past year from Virginia to Texas, and even the Indian Territory is working up as a coal producer, I have dwelt at particular length in regard to the principal States as of more particular interest to the reader, but the schedule herewith appended will show the tonnage of all the States of the Union for the past year. It is a record much to be proud of by every well-wisher of our country:

Bituminous.	Tons, 1902
Pennsylvania	96,643,904
Illinois	30,000,000
West Virginia	25,500,000
Ohio	22,000,000
Alabama	10,337,712
Indlana	8,763,107
Colorado	
Kentucky	
Iowa	6,000,000
Kansas	
Maryland	
Wyoming	
Tennessee	4,300,000
Missouri	4.200.000
Virginia	3,500,000
Indian Territory	
Washington	2,690,789
Arkansas	
Utab	1,641,436
Montana	1,500,000
New Mexico	1,300,000
Texas	900,000
Michigan	950,000
Georgia	
North Dakota	200,000
California	
Oregon	75.000
North Carolina	25,000
Total net tons	254,738,804

#### KENTUCKY OIL FIELD.

## Deep Drilling Necessary to Ensure

Permanency.
[Special Cor. Manufacturers' Record.] Barboursville, Ky., March 30.

Activity in the oil fields of Kentucky and Tennessee is now on the increase. With the opening of spring and the favorable weather field work can be carried on with greater facility, and the transportation of drilling machinery is not made so difficult. During the months of January and February there was a great falling off in activity, and in some parts work had to be suspended altogether. It was impos sible to get drilling machinery over the rough mountain roads, and work on the pipe line was also greatly delayed.

The past few weeks have witnessed the formation of a large number of new companies, some of which have gone to work developing their holdings, and some of which have not begun field work. New fields are being entered, and old ones are being thoroughly developed. During the earlier part of March about fifty new wells were drilled to completion in different sections, and double this number were started. These wells are mostly in the older developments, although one or two new fields have been opened up by "wild-cat" companies. In Whitley county, near the Tennessee line, a 75-barrel well was drilled in, which came as a surprise to large numbers of operators. This is the first well to be drilled in that county, which, although surrounded by oil fields, had never been tested on account of geologists and so-called experts pronouncing the conditions unfavorable for an oil strike. The claim was made that the position of the rocks denoted violent volcanic disturbances. In the center of this region one of the biggest wells in the entire field was drilled.

Local people are now beginning to take more interest in the development of the oil fields than heretofore. In nearly all the counties in which tests have been made for oil the work has been done by Northern and Eastern capitalists. Out of the 100 or more companies that have carried on operations in Knox county, at least ninety have been composed of outside capitalists.

The entire field is still somewhat of a puzzle to operators. The only hesitancy in large numbers of operators from the older fields in drilling in the Kentucky-

qualities of the wells already drilled in. It cannot be said that the outlook just now is as bright as might have been expected several weeks ago, although more wells are being drilled all the time. The claim that Kentucky would soon rank fourth in the list of oil-producing States seems destined not to be realized for some time to come, at least. The reason for this is that the shallow wells are not hold-ing out as well as was expected. Most of the wells in this State, as well as in Tene, were found at a depth of below 1000 feet, and the greater part of the producing wells were found below 500 feet, At this depth some of the wells started out with a daily production of 300 barrels. In Knox county two wells were drilled in in what is called the Wages sand. These wells made 5000 barrels the first day after being drilled in. However, this sand was found at a depth of only 200 feet, and the wells are now almost exhausted, after a few weeks' pumping. On an average, most of the wells that started out with a production of 100 barrels daily, after a few weeks' pumping have become five-barrel pumpers, and how long they will hold out with this production is a matter of doubt. In the Wayne county fields a large number of wells are paying propositions, while others are not. If a five-barrel well holds out for some time it is a paying proposition, but the question is, having declined from the 100-barrel class to the five-barrel class after a few weeks, what will they produce a few weeks later?

However, these conditions are true only of a small part of the field. By far the larger part of the field remains untested, and will continue so until the completion of the Standard's pipe line into West Virginia. On the untested fields will rest the position of this State and Tennessee in regard to oll production. Operators are beginning to realize more and more that deep drilling will have to be resorted to in the tested fields if a permanent oil field is secured. One Pennsylvania operator has now let a contract for a 3500-foot well to be drilled in Knox county, and a number of other companies have done like wise. The drillers of the shallow wells are hoping that these wells will continue to be small producers, and the low cost in drilling the wells of this class is an additional reason for not expending money in going deeper with doubtful results. The shallow oil is not hard to find, and as no well has pumped absolutely dry as yet, they will probably continue to be drilled until the territory is exhausted.

The Cumberland Pipe Line Co. (Standard) will have its line completed into West Virginia by the first of May. Branch lines leading into the Knox and Bath fields are already completed, and the marketing in the Knox field is steadily progressing. Plans for a branch line into the Stinking Creek field are being considered, and if the production warrants it, will be constructed at once. The wells in this section are below 800 feet, and some are below 1000 feet in depth, and although the production of each is small, they will probably prove more permanent.

#### Conventions for New Orleans.

Advantages of New Orleans as a convention city, emphasized by recent gatherings there, are further recognized in the announcements of conventions to be held there within the next two months, including those of the Southern Supply and Machinery Dealers' Association, the American Medical Association, the National Association of Manufacturers, the Louisiana Medical Association, the Railway Special Agents' Association, the National Association of Chiefs of Police, the NaSuperintendents, and the United Confedrate Veterans.

#### PRICES WELL MAINTAINED.

Great Rush Upon Birmingham Foun dries and Machine Shops.

[Special Cor. Manufacturers' Record.] Birmingham, Ala., March 30.

There were some good sales, that ran it the aggregate up to something over 5000 tons, last week by Birmingham furnaces. These sales were made at good prices, above the minimum, or not below it, at least, and would seem to indicate that the buying movement is showing a disposition to open up. The furnaces that have been maintaining a fixed schedule of prices have not gone below the minimum, which is \$18.50 for No. 2 foundry. Some of the smaller plants may have sold for a trifle less, but these orders were so inconsider able that they have no influence on the market. There is the same confident feeling that has existed for some weeks that the wait will soon be off and the consumers will have to come to the prices maintained by the furnacemen.

This position is further strengthened by the great rush on at the foundries and machine shops, where orders are so far ahead that there will be no catching up for some months. The rolling mills also show steady business, save in the sheetmill departments, which adds to the general fortitude of the situation. It does not take a prophet to see that with all consuming industries going at full speed and orders placed some time ago running short it will not be long, in the natural order of things, when iron must be bought to meet the demands for the products of the mill and foundries. It is a fact that many of the foundries which have orders for their output far ahead are not supplied with iron for more than a few weeks. They must have the iron to meet the contracts already made and cover business which is morally certain to come to them. It is also a fact that Alabama furnaces will have to supply this iron, all of which promises well for these same furnaces and gives encouragement to the makers to keep stiff on the price position maintained for some months.

Some of the most conservative of the furnacemen of the district are confident in the belief that the period of waiting has about passed, and that the buying movement which has been anticipated is almost upon us. This opinion is formed largely from the number of small orders taken and the large number of inquiries that are coming in. One of the sales agents of the city told me the other day that out of five inquiries coming in and answered, something like four contracts are secured; that is to say, on business bid on at all. Of course, there are a num ber of inquiries that are indefinite, and have to be followed by correspondence. These are slow of development, and are many times only "feelers" to see if someone is inclined to be weak on prices. All these things show that the buyers are becoming restive, and will soon have to "get busy."

Production is good at this time with the ironmakers, and it is a fact worthy of note that the raw material supply is being kept up to the full amount needed, and is increased as the demand grows. The furnaces have been at work lately to better facilities for getting ore and coal, and now can feel comparatively safe in this particular.

Two furnaces will go out next week, one at Thomas and the Trussville plant of the Lacy-Buck Company. They will be replaced by two others, one at Alice and one at Florence, so that there will be little ields in drilling in the Kentucky- Association of Chiefs of Police, the Nachange in the output. One of the char-see field is regarding the lasting tional Association of Railway Telegraph coal furnaces at Shelby is out at this time, which is bad when there is such a big demand for the product. However, the stop promises to be short. While the production of iron is heavy, the shipments are along with them, and there is no accumulation on the yards.

The rolling mills are working steadily again, except in the sheet mills, which are running light. As a general thing the business is very good, and the men are kept busy, which means a great deal to the business interests of the city, the mills giving employment to several thousand

Four of the ten open-hearth steel furnaces at Ensley are out, but the plant has been so improved and built up that the remaining six are keeping the production up almost to the standard. The other four furnaces will be in pretty soon, fully repaired. The null is doing exceptionally How

The wire and rod mill of the Alabama Steel & Wire Co, at Ensley was out for a few days this week making some repairs It is now in motion again, however, with a big demand for the output. The mill will be kept busy for some time to eatch up with accumulated busines

The improvements on the plant of the Austin-Bryan Manufacturing Co, at Eusley are being pushed by the new owner, the Empire Plow Co. of Cleveland, Ohio. Mr. Sol Hans, former president of the Sloss-Sheffield Steel & Iron Co., is giving much of his time to the business, as he is one of the heaviest stockholders.

The large plant of the American Nut & Bolt Co. at East Birmingham will be ready for business in sixty days. This is one of the most extensive things of its kind in the South, and represents an investment of over \$100,000.

There is a general understanding that the Woodward Iron Co, will soon have its third big furnace under way, Mr. J. H. Woodward, president, is in California. and information of the new stack cannot be given out until he returns. This new furnace will be in line with others cently built or contemplated in the State, and will, it is understood, be made to produce 300 tons of iron a day, and be equipped with every improvement.

The properties of the Lady Ensley Coal, Iron & Railroad Co. were sold here today for \$500,000, being bid in by the Sloss-Sheffield Steel & Iron Co. There was no other bidder. The properties consist of valuable mineral lands in several Alabama counties, and have been in litigation for some time. It is understood that the Sloss Company controls already the \$500,000 bond issue of the company, and further holds claims amounting to \$300,-A second bond issue of \$1,500,000 was held up in the courts, and has since been in contest. The sale was made on a foreclosure of the Central Investment Co. of New York made ten years ago, since which time A. G. Smith and George Morris have been receivers. Mr. Morris, however, died some time ago, Mr. Smith looking after the property since.

Big building talk has again become rife, and will very likely, as in past instances result in definite announcement that another large structure is coming. Some weeks ago it was rumored that a big 12story hotel building was going to be built on the opera-house corner, Second avenue and Nineteenth street, to cost nearly \$1,000,000. Talk was that possibly one of the big railroad enterprises of the South would back it; also that the money was to be secured from one of the big life insurance companies. A prominent realestate dealer, when asked about it, said he had been apprised of the movement, but so far it had not developed into any thing certain. He said, however, that the money was being raised, and if the

plans of the promoters worked out the venture would go through. The firm of Golucke & Co., architects, in Atlanta, gave out to the Atlanta papers a picture of a building proposed to be built in Birmingham, and plans for which they were making. This is supposed to be the same thing, and also to lend color to the rumor that one of the big transportation compa nies was figuring on taking big stock in it. The First National Bank has refused \$85. 000 for the corner where the bank now stands, it is said. The bank will move into its handsome new building next Octo-It is learned that the old building has been leased or is to be for some years, though this is not certainly given out. is also said that the building is being held at \$100,000. H. W. L.

[Special Dispatch to Manufacturers' Record.] Birmingham, Ala., April 2.

The Southern ironmakers have made a reduction of \$1 a ton on iron to meet the competition of foreign iron.

#### The Iron and Metal Trades.

In its review of the week the Iron Age says:

"From all quarters come the reports of a considerable improvement in the movement of raw materials and of products, and the hope is general that that source of worry and loss may soon disappear altogether. Aside from the possible trouble among the structural iron workers there is little danger of any labor troubles along the line to the finished rolling-mill product, and it is quite evident that the capacity for mischief of the leaders of the structural iron workers has been much exaggerated.

"The event of the week has been the reduction in prices made by the Southern Furnace Association, which includes a considerable number of iron companies in Alabama, Tennessee and Virginia, and embraces the largest of them. For some time past the official price has been \$18.50 for No. 2, Birmingham, but outside furnaces have been steadily underselling, so that \$17.50 has been done. Now the ciation furnaces have placed the price at \$17,50 for No. 2. Birmingham, for Western territory, and at \$16.50 for Easteru territory. Reports from Cincinnati indicate that other sellers are even now offering at close to \$17 for that district.

While there has been some irregularity for some time past, the action of the asso ciation comes as a surprise. However aside from the underselling of other producers, the reasons for it are patent enough. In the East the Southern iron have for some time past been virtually out of the market, which has been supplied by Northern furnaces and by foreign pigirons. These have, in fact, penetrated far into the interior, reaching Ohio river and Lake cities from the Atlantic ports and ntering into Chicago via Gulf ports. With No. 2 Southern foundry selling at New York at \$20.75, there is little margin for importers at present prices abroad, but it yet remains to be seen whether values in Europe will not recede sufficiently to allow importers to hold their own to some ex-With the exception of the New England territory, very little foreign iron has been sold for delivery during the sec ond half for melting in this country, so that it would not take long before the importations would be sharply cut off, and we would again have our market for our selves. This, of course, applies primarily to foundry pig-iron. The quantities of low phosphorus and special Bessemer spiegeleisen and ferro-manganese pur chased for future delivery abroad are considerable, and they would continue to come after Middleshorough Scotch and German foundry iron had long ceased to

"The domestic markets, so far as rival and competing regions are concerned, will, of course, be somewhat affected by the latest development in the pig-iron situation, which will be welcomed as promising to put an end to a false situation."

#### Jefferson's Charcoal Furnace.

[Special Cor. Manufacturers' Record.]

Jefferson, Texas, March 28.

The furnace owned by the Jefferso Iron Co., now under the management of Mr. L. S. Colvar of Chattanoga, Tenn., went into blast about two weeks ago, and is turning out excellent pig-iron. The management has tried the furnace on both foundry and car-wheel iron, and is highly pleased with the results of both tests. The furnace has been thoroughly overhauled and put in first-class condition. and when under full operation will turn out sixty to seventy tons of a very high grade charcoal iron per day. The pig iron made from the ores mined near Jefferson has no superior in the South, both as a car-wheel iron or a foundry iron. The ore fields adjacent to Jefferson are very extensive, and are regarded as practically inexhaustible and producing 50 to 60 per cent, metallic iron.

Another of the large systems of railreads is now looking out a route south from South McAlester, I. T., by way of Jefferson, which will give Jefferson three of the large systems of Texas.

The county is steadily settling with immigrants, and in good condition, and is one of the best counties in Texas for the farmer or those seeking investments in farming or iron-ore lands.

#### Mining Operations in Texas.

John T. Burkett, Elliott, Ark., in a letter to the Manufacturers' Record referring to the Chinatte Mining Co., Shafter, Texas, reports that the capital stock of the company was increased on February 16 from \$300,000 to \$500,000, and that on March 16 this was increased to \$1,200,000. Mr. Burkett adds:

"This company had expended up to the first of the year more than \$100,000 in the development of our property, and had erected a modern up-to-date 60-ton smelter, with every known convenience at tached. This has been running continuously and with a profit for several months, shipments of bullion having been made from the mines to the American Metal Co. of New York. We find, however, that as we go down deeper in the ground our ores are undergoing a change, that is, they are passing from the smelting ore into a free milling ore, and the quantity is vastly increasing-many thousands of tons of free milling ore, ranging in value from \$5 to \$25 per ton assay. The change of ore necessitates a change in the treatment, and consequently a different kind of ma chinery. With this end in view we are now soliciting quotations from manufac turers for machinery that will treat ores values consist of gold, silver and lead. We are also asking quotations or a concentrating plant with a capacity of fifty tons daily. The company owns its own buildings, with the plant entirely lighted by electricity for night work, with the dwellings wired for electric lights, and with a complete system of water-works extending throughout the plant."

#### THE JOPLIN DISTRICT.

#### Investigation of the Lead and Zinc Mining Region.

During the last two seasons detailed investigations have been carried on in the lead and zinc mining region of Southwestern Missouri, and particularly in the Joplin district, which embraces parts of Jasper and Newton counties, Missouri, and

the eastern part of Cherokee county, Kansas.

This is the most important zinc-producing district in the United States, the output of zinc ore in 1902 being 223,337 tons, valued at \$6,678,504, and the quantity of lead ore produced during the same time being 26,662 tons, valued at \$1,265,605. The investigation of this district has been conducted by Mr. W. S. Tangier Smith, assisted by Mr. C. E. Siebenthal, both of the United States Geological Survey.

A geologic map of the district is in preparation, based on a detailed topographic map drawn on a scale of one mile to the inch, with contour intervals of ten feet. This topographic map, known as the Joplin District Special, is already available. In addition to showing the occurrences of the different rocks, the geologic map will show the areas that have yielded ore, as well as their mutual relations. Careful study has been made of the occurrence of the ores and their associated minerals, and of their relation to the geology of the region in general.

The report of this investigation will be illustrated by maps, sections and photographs. It is intended to supplement for the Joplin district the preliminary report on the lead and zinc deposits of the Ozark region already published by the survey. The new information presented (aside from the geologic map) will consist chiefly of matters of detail, but it is hoped that further light will be thrown on some of the extremely complex problems connected with the occurrence of lead and zinc in this region.

#### PRESERVE THE FORESTS

#### Of More Immediate Importance Than Planting New Ones.

Editor Manufacturers' Record:

The forestry question of our country is oon to become of vast importance. Some idvance the idea of reforesting the waste and denuded lands. This is very good and a wise thing to do, but let us try a more conomical plan, one which will show its effects right from the start and not have to wait for a generation to derive any of the benefits therefrom. It is this: preserve and protect the forests before they are forever ruined at the hands of the lumbermen. Let the government acquire these mountain lands as set out in the Appalachian Park bill to be under their supervision and control, then make a heavy penalty for destroying or molesting the forests to a degree of ruination. It is, of ourse, necessary to take from these forests the large trees, but let it be done with caution and against the destruction of the young growth. Some lumbermen cut and slash the forests in getting out lumber until they resemble a stormswept area with nearly every tree either ut down or skinned and defaced, until they die.

We have to look back only a few years to see the rapid increase of the disastrous floods which we experience quite frequently owing to the destruction of the forests, which held and absorbed a large ercentage of the rainfall. Just think of the damage that has been done in the last month by high water. It will reach into the millions of dollars. How are these dangers to be lessened? They are increasing year after year. There may be several theories and advanced ideas, but is not the one important and most advantageous to the future generations that of preserving the virgin forests before it is forever too late, as well as to grow all the new growth that is possible for the fu-

There should be more interest manifested in this problem, which in a short period of years will reach such proportion as to become alarming to all residents of he valleys and to river-bottom farmers. The people in general do not know or cannot conceive the awful destruction of the forests until they have traveled for sevears through the lumber districts of the Great Appalachian mountain range. Do you note the large increase of tanneries throughout the mountain districts? This means the cutting of the most important evergreen tree of the mountains for checking the rapid flow of heavy rains. It is the hemlock, commonly called in the South "spruce pine." Its bark is very valuable for tanning purposes, and the lumber heretofore was considered of little value, and rarely ever cut for lumber. The destruction of the small oak trees for bark alone is also going on, as the trees for the most part are left where they are cut.

The writer has spent many years in the lumber districts, both North and South. It is appalling to note how fast the forests are being wiped out, leaving a vast unsightly and worthless area. There is but one way to check the rapidly-increasing ravaging floods, and that is, protect the forests from devastation and ruin, which are bound to come unless a halt is called. There would be a saving to our government in keeping the rivers open to navigation from washing sediment from the mountain sides, which once was covered with fungus acting as sponge in retaining a large portion of the heavy rainfall, and untold thousands of dollars would be saved to our farmers and manufacturers.

May the day not be far distant when our Department of Agriculture will investigate more thoroughly the rapid destruction of the beautiful and never tiring to look upon forest-covered mountains of this great Appalachian range. When these priceless foliage-covered hills and vales have been ravaged by the woodsman's axe and the future promises nothing but disastrous floods and loss of life then it will be too late to retrace our steps, relace our once beautiful landscapes or bring back our ruined forests, which we sat idly and saw slipping from our grasp. R. V. S.

Knoxville, Tenn.

#### A New College.

A number of architects have submitted in competition plans for the buildings of the Davis and Elkins College to be erected at Elkius, W. Va., and to be under the ontrol of the Presbyterian Church in Virginia and West Virginia. A contribution of \$30,000 from ex-Senator Henry Davis and Senator S. B. Elkins has been matched by \$30,000 raised by the church authorities, and the trustees of the college have determined to spend \$45,000 of the funds at their disposal for the erection of the administration building. Elkins has given the site for the institution, and Senator Davis has agreed to give \$5000 to beautify the ground, and has arranged to make an endowment of the college.

A feature of the Philadelphia Evening Bulletin, adding to its popularity as a home newspaper, is a series of articles treating a definite topic each day written by authorities in their respective fields and touching upon the best in American life. Moreover, writers of note are regular contributors to its columns, while special features, such as an up-to-date daily fashion article, a daily story and review of American and foreign affairs, etc., supplement its crisp handling of the news.

The sixth annual convention of the Interstate Cotton-Crushers' Association will be held at Memphis, Tenn., beginning May 26. It is expected that between 250 and 300 delegates will be present.

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#### FOREIGN TRADE.

This department is designed to set forth opportunities for the extension of the trade abroad of American manufacturers, and to record facts about the rapidly-developing commerce of the South.

#### OBSTACLES TO FOREIGN TRADE.

#### Criticism by Europeans of American Methods.

From two widely-separated points in Europe the Manufacturers' Record has received letters criticising business methods of American firms in dealing with foreign customers. J. K. Fogelmann of Warsaw, Russia, writes: "Business negotiations between America and Russia are made difficult because of the American customs of demanding cash on the handing over of the bill of lading and of allowing no credit. German firms in Hamburg, Bremen, etc., allow from four to six months against the acceptance of drafts, and for this reason it is very easy for them to make headway against American competition. The money market in Russia is so high that the allowance of credit is a very important factor in commercial negotiations at this time.

The policy of liberality which the Germans have adopted, and have adopted in safety, according to some investigations, is also effective in Spain. Frederico J Garriga of Seville writes to the Manufacturers' Record that having passed most of his youth in the United States, he has endeavored to introduce American goods into this section of Spain and to make Spain's products known to Americans; that his constant efforts have enabled him to enter into commercial relations with exporters in Philadelphia and Chicago, but he adds: "The unusual business methods of American firms compared with the more progressive ways of the Germans often make my efforts fruitless. One firm at Hamburg which I represent is a large commission house representing American manufacturers in Spain and in Portugal, and it has succeeded in building up a very extensive business because it transacts business in the German style and is free from the drawbacks of the American firms. Spain might be a splendid market for American manufactures, and beyond all question will be so when Americans change their present method of transacting business to one more progressive and admitting of greater freedom in business transactions. This I say to you because it is the most important feature of foreign business for your country and for the firms in whose success you are interested.

"My business is that of representing firms and makers of both of this country, Spain and of foreign countries, and, knowing the goods and their prices as I do. I know positively that many American-made articles have a distinct advantage over the same thing made in Germany or in England. Business may be done with skins, with cotton goods of fine quality, with wire for the manufacture of pins and needles, with pins and with sosa caustica (a kind of manufactured stone used in the manufacture of glass and soap), with carpenters' tools of every description, and with a great number of other articles which do not come to my mind just now. It is not enough for them to send catalogues and prices; it is necessary for them to say from the beginning, for instance, 'you, Mr. Garriga, will have so much on every sale which you make,' and as a commission will only be given to me when the manufacturers have collected the money directly from the customers, it is evident that for my own sake I will only sell to responsible business people.

"Here is another matter which I wish to bring to your consideration here in this province of Andaluzia, a country devoted nostly to agricultural pursuits, exceedingly good business might be transacted if an important business house, manufacturing or selling harness and agricultural machines, would give me an agency and would send to me all necessary things to start such an agency on a good paying basis here in Seville. A permanent agency or exhibition of all these articles, enabling demonstrations to be made before customers in a practical manner, instead of by means of catalogues or writing, would, in my estimation, result in good business. is a very important matter, and worthy of your most careful consideration. I do not doubt but that you will appreciate its worth and its

Mr. Fogelmann also writes: "Machinery is not so suitable for export to Russia as some other products; in fact, I think you will find the following list to embrace a list of practically all marketable products for this country: Agricultural machinery, files, rails, utensils for the house and the kitchen, clothes-wringers, hardware, hammers, pincers, etc. Prices should be calculated to include freight charges and insurance costs to Hamburg or Danzig.

"You are in a position to render me a great favor by giving me the names of reputable American manufacturers of wringers, utensils for the house and kitchen."

Bearing upon the same subject is a leter from St. E. Pappadimitriou of Smyrna, Turkey, in which he expresses his interest in American manufactures and details his efforts to introduce them in the East. He says: "I regret to state that I have come to no satisfactory result, and have little confidence that I shall ever succeed, for the reason that the difference between business habits in America and the Levant is enormous. The business of exporting American articles to the Levant must follow the same methods as those pursued by European manufacturers. All such business with Europe is done through agents here appointed by the manufacturers, who pay a certain commission to them on all orders accepted and paid for. Manufacturers in England and on the Continent are also allowing buyers such facilities as one to six months' cred-There are, however, articles for which the customary payment is cash against shipping documents or cash upon receipt of goods. Manufacturers in your country generally find that this is not a satisfactory way to do business, but I would say that this depends entirely upon the standing and morality of the agent on this side. If he is good in every respect, the business is as safe as any other."

G. E. Hanssen, Hasselgaarden, Christiania, Norway, makes a similar criticism in a letter to the Manufacturers' Record, in which he expresses a desire to represent first-class American manufacturers. He writes: "The very strict terms demanded by Americans have done a great deal of od to European manufacturers, and until the Americans make terms much easier they will never get hold of the European market as they should, overproduction demands a much larger export than now their terms will be made easier, but would it not be wise to make this allowance now while your home markets cousume almost the whole product? Such flourishing years as you have had for a long time cannot continue much longer, and overproduction and overspeculation are always the net result from such fine money-making days. Afterward it is good to have an outlet."

#### Trade With British Colonies.

Suggesting plans for pushing trade in Great Britain and her colonies, Norman Hill, No. 110 Cannon street, London, E. C., writes to the Manufacturers' Record as follows:

"It is no good whatever for American manufacturers to ask what price their agents hope to get for their goods. British buyers won't listen to it. Manufacturers know, or ought to know, at what price they can deliver goods in small or large quantities to the United Kingdom or South Africa, etc., with a fair profit to themselves and a reasonable commission to their agent, and these should be given.

"Manufacturers should send their agents samples to place before buyers, to remain their property, and sold for account of manufacturers at the end of the season. If agents give the time and expense to show the samples, surely manufacturers can afford to send them free, yet many manufacturers are shortsighted enough to suggest agents paying for these.

"I could give you examples of manufacturers who two years ago sent across to Britain only one case of goods on the terms I mention, and today they have a good paying continuous business. I am aware that in many articles it is impossible to send samples, but in their absence fullest details should be given. I am doing business on these lines, and I am open for more."

#### Norwegian Iron Ore.

G. E. Hanssen, Hasselgaarden, Christiania, Norway, writes to the Manufac turers' Record as follows: "I am a part owner in a newly-discovered rich iron-ore field in this country. We are anxious to hand it over to foreign capitalists, as we have none in this country that take an interest in mining industry. Hence, all our mines are in foreign hands. This iron-ore territory covers an area of many miles, and without giving any details about it, I will merely state that hundreds of milions of tons of rich iron ore can be taken away from here, and that in this district in the future will undoubtedly be carried on the greatest iron industry ever known."

#### Would Represent Americans.

Mr. W. G. L. Riddle of Elm Road, Chelmsford, England, writes to the Manufacturers' Record that he and his partner will in the near future open an engineering agency in the midland counties of England, with Birmingham probably as their center. And that they should like to have the sole British representation of two or three American firms of good reputation. He writes that his partner was president of the Birmingham Association of Mechanical Engineers for several years, and for the last three years has been works manager for the British Thomson-Houston Company at Rugby.

## For Philippine Commerce.

The Commercial Museum of the Philippines, organized several months ago at Manila, is intended to encourage the intelligent and profitable development of the Philippine Archipelago and to aid in the extension of its domestic and foreign trade relations. It contains a department for the exhibition at Manila of native products and of imports, and at different markets of the world of native products. A department of information is planned to develop knowledge about the Philippines and about foreign lands. The museum is in charge of Samuel B, Shiley.

#### Machinery for Belgium.

Victor Jacquet of Lodelinsarte, Belgium, writes to the Manufacturers' Record that, having good connections in Belgium among ironmongers, tankmakers and bridge and roof builders, he is prepared for the sole agency in Belgium for American manufacturers of tools and general hardware. He adds that American goods are used in Belgium, especially every kind of machines, garden tools and gas and petroleum motors. He is investigating as to the possibility of introducing American bolts and nots.

#### Cotton Goods for Germany.

In a letter to the Manufacturers' Record Hermann Strauss of No. 4 Maulbeerstrasse, Frankfort-on-the-Main, Germany, writes: "I am an agent for cotton goods, and think it possible that American woven and printed goods (cotton ginghams, cotton flannels, cotton prints, etc.) could be imported to Germany. I am well acquainted with all buyers of these goods, and would like to assume the agency for one or more houses for a percentage of the amount of the sales."

#### Notes.

P. N. Constantipoulo of Athens, Greece, writes to the Manufacturers' Record that he desires to get into communication with American manufacturers of manila rope.

Mr. Gustave Zimmer, No. 15, Quai des Bergues, Geneva, Switzerland, a cousin of the senior member of the firm of Zimmer & Co., Petersburg, Va., desires to represent in Switzerland on commission or otherwise American manufacturers. Mr. Zimmer is a fluent speaker and writer in French, German, English and Italian.

#### Suggestions for Investors.

Editor Manufacturers' Record:

This part of North Alabama is practically undeveloped. All the settlements and improvements here have been made since 1892. So you see this is a new s tion of country. The land is level, and produces well. The soil is a light gray The climate is delightful and loan healthful. This is a great vegetable and fruit country. Cotton, tobacco, corn and the cereals grow well here. This section is in need of men with money to build up industries and develop this country. Lands are cheap-\$3 to \$10 per acre. This ection produces a fine grade and staple of cotton, and this section needs a cotton mill to manufacture this fine grade of cotton. Vegetables and fruits rot and go to waste here, and there is need of a few canning factories and broom factories. The region offers the best inducements to investors in manufacturing, canning and farming industries of any section in the South. The winters are mild and the summers are pleasant. People in the North and East eking profitable investments and a home in the South should investigate the advantages offered here. This is a high plateau. 1300 to 1800 feet above sea-level,

Albertville, Ala. John L. Ray.

#### Looking for Investors.

[Special Cor. Manufacturers' Record.] Thibodaux, La., March 30.

The Lafourche Progressive Union of this place is endeavoring to attract capital and men to the development of a rich territory. The union is willing to assist all persons who come with legitimate purpose, and it believes that such visitors having seen for themselves will become permanent citizens.

During 1902 the coastwise steamship business at the port of Savannah amounted to 555,398 tons shipped and 313,353 tons received. The foreign exports and imports amounted to 600,000 tons. Adding to these shipments those of lumber by schooner, the Savannah News estimates that the entire volume of freight passing through Savannah in 1902 was not less than 1,500,000 tons.

#### RAILROADS.

[A complete record of all new railroad building in the South will be found in the Construction Department.]

#### NEW ELECTRIC ROADS.

## Four Projects to Build Lines Out of

Several electric railway projects have recently developed around Atlanta. One of these is the Atlanta & Marietta Railway Co., which proposes to build a line Atlanta to Marietta via Randall Shools and A. H. Cox, its representative, is reported as saying that it will proceed immediately to build. The capital of the company, as stated in its charter, is \$600,-000, and the incorporators are B. D. Gray, J. D. Good, F. W. Montgomery, Warre Montgomery and Nathaniel Haven of New York: P. D. McColley of Fulton county, Georgia; A. H. Cox and A. T. Cox of De Kalb county, Georgia; W. R. Pewers, R. W. Boone and J. L. Anderson of Cobb county, Georgia.

Another trolley line from Atlanta to Smyrna and Marietta is projected by the Georgia Railway & Electric Co., which has the street railways in Atlanta. This proposed road is to be an extension of the Marietta street line

A third road projected is by the Chattahoochee Terminal Co., which has a charter to build a trolley line also from Atlanta to Marietta. The incorporators of this company are Newton A. Morris, T. W. Glover, John Awtry of Marietta, and H. L. Collingsworth, W. F. Spalding, Alex, C. King, Jack J. Spalding, Charles D. Tuller and B. M. Fowler of Atlanta.

Still another road is proposed by the Piedmout Electric Co., which is to build also northerly to Roswell, Alpharetta and Comming. The incorporators of this company are E. S. Braselton of Birmingham. Ala.: Charles S. Kingsberry, E. C. Atkins T. J. Hightower, C. W. Hunnicutt, John T. Stocks, H. L. Hunter, B. F. Curtis, Charles K. Maddox, F. M. Stocks, Thos F. Stocks, R. E. Bondurant, J. A. Tiller and John Burnett of Atlanta.

As yet neither company has done any construction, but all have declared their intention to begin work this spring or

#### TWO NEW OFFICERS.

#### F. M. Howell and Wm. T. Hunter in the Western Maryland Service

As a result of the consolidation of interests of the Western Maryland Railroad and the West Virginia Central Railway in the hands of the Goulds, and the appointment of Mr. B. H. Griswold as g eral traffic manager of the two roads, Mr. F. M. Howell has been made their general passenger agent and Mr. Wm. T. Hunter their general freight agent, the office these three gentlemen being at Hillen Station, Baltimore.

The appointments of these gentlemer to important positions by the new owners of the properties appears to be a declarat'on of the policy to promote men in the service rather than to go outside who prominent places are to be filled. Mr. Griswold as is well known, has long been at the head of the traffic department of the Western Maryland Railroad, and Mr. Howell entered the service of that com pany in 1886 as a stenographer in Mr. Griswold's office. From this position he tose on merit to be successively private secretary to Mr. Griswold, chief clerk in the passenger department, and passenger and advertising agent. Mr. Hunter, who has been general freight agent of the West Virginia Central, was formerly with the Suffolk & Carolina Railway and Suffolk Steamboat Co. as general manager, and

prior to that was in the Pennsylvania Railroad freight service at Baltimore. Both Messrs. Howell and Hunter are native Baltimoreans.

#### Railways of This Country.

The New York Commercial Advertiser has issued a supplement entitled "Railways of the United States, Canada and Meyico" In addition to much statistical information concerning a large number of the railway companies, it includes articles entitled: "Trainload," by J. T. Odell, formerly vice-president of the New York & New England Railroad; "Gentlemen's Agreement and Community of Interest," by M. E. Ingalls, president of the Cleve land, Cincinnati, Chicago & St. Louis Railway; "The Economic Development of the Southwest," by Paul Morton, vice-presideut of the Atchison, Topeka & Santa Fe Railway; "How to Analyze a Railroad Report," by T. F. Woodlock, editor of the Wall Street Journal, and "Critical Reviews of the Finances and Operation of Railways," by H. D. Emerson. Among the railways concerning which information is presented are the Pennsylvania. the Rultimore & Ohio, the Gould system. the Southern, the Seaboard, the Atlantic Coast Line, the Louisville & Nashville, he Chesapeake & Ohio, the Chicago Rock Island & Pacific, the Gulf & Ship Island, the Illinois Central, the Missouri, Kansas & Texas, the St. Louis & San Francisco, the Nashville, Chattanooga & St. Louis, the Atchison, Topeka & Santa Fe, the Central of Georgia, the Mexican Central, the Southern Pacific, the Brunswick & Birmingham and others.

#### Rice Belt Line in Texas.

The Rice Belt Railway Co, has been organized at Port Lavaea, Texas, with officers as follows: Ross L, Clark, heun county, president; Judge H. E. Mas terson of Brazoria county, first vice-president: G. M. Magill of Matagorda county. second vice-president; L. Ward of Jackson county, third vice-president; D. P. Moore reasurer; W. G. Peterson, secretary; Wilett Wilson, attorney; directors, R. S. Dilworth, L. Seabrook, R. E. Ward, Chas. Chilson and R. Gaines.

The company proposes to build a line from Galveston along the coast to Brownsville, at the mouth of the Rio Grande, about 300 miles. The capital is \$1,000,000. Headquarters will be at Port

This organization is the result of neeting of delegates from Refugio, Calhoun, Jackson, Matagorda and Brazoria counties, who met at Port Lavaca to take action towards meeting the demands for coast line railroad through the rice belt. It is stated that liberal subscriptions have been made for the line.

#### Memphis & Gulf.

Concerning the proposed Memphis & Gulf Railroad, Mr. Chester H. Pond, president of the Cornell Construction Co., which will build the line, writes from Newark, N. J., to the Manufacturers' Record as follows:

"The line will run from Memphis, Tenn., to Pensacola, Fla., and will be 412 miles long. The contract for the construction of the entire line has been let, and work will begin in the near future. O. H. P. Cornell is our chief engineer. who will be in charge of the construction of the road, and it will be strictly up to the standard construction in every particular, 80-pound rails being laid on the main line."

The officers of the Cornell Construction Co., which has \$1,000,000 capital, are Chester H. Pond, president; L. W. Moen, vice-president; Frank R. Wickes, treasP. Cornell, chief engineer; Charles H. Blair, general counsel. The headquarters are at 22 Clinton street, Newark, N. J.

#### May Build to Birmingham.

Reports that the Illinois Central Railroad will build an extension from a point near Jackson, Tenn., to Birmingham, Ala .. continue to come from the latter city. According to telegrams from various points in that section, the company has nade a survey from near Jackson via Sheffield and Jasper, Ala., to Birming-

It is also reported that the Illinois Cen tral has made arrangements with the St. Louis & San Francisco Railroad for the use of its track from Holly Springs or Aberdeen, Miss., to Birmingham. Color has been lent to these reports by a visit to Birmingham by Illinois Central officials, who inspected the Birmingham Belt

It is further rumored that the Illinois Central is considering plans to build a line from some point in Kentucky to Nash-

#### About Oklahoma.

The 'Frisco Magazine for March, entitled the "Oklahoma Edition," is exceedingly interesting, most of the space being devoted, as its title indicates, to Oklahoma. The opening article, twelve ages long, is "Oklahoma, Aet. 14," by Bryan Snyder, passenger traffic manager of the 'Frisco system. It is liberally illustrated with pictures from various towns, cities and farms in the new Territory, which has grown up so wonderfully since it was opened to settlement. Another article of importance is "Angora Goats as an Investment," by E. E. Barkley, It is likewise well illustrated, and contains a great deal of very valuable information oncerning these animals. The magazine is, as usual, well printed and in every way aftractive.

### It Will Be a Lumber Line.

Mr. F. A. Molitor, president and chief engineer of the Central Railroad of Arkansas, writes from Little Rock, Ark., to the Manufacturers' Record saying:

"The Central Railroad Co. of Arkansas was incorporated for the purpose of opening up some valuable pine lands owned by myself and some associates. Forty miles of a lumber road will be built immediately from Dardanelle, Ark., through Ola into an extensive pine tract situated in the southwest part of Perry county. It is hoped to later extend the line southwardly to Hot Springs and northwardly to a connection with the Arkansas Central Railroad at Paris, Ark. Final location of the line is now being made under the direction of the writer.'

#### New Shops Completed.

The Illinois Central Railroad shops at Memphis, Tenn., have been completed by the contractor, the Geo. B. Swift Co. of Chicago. All the machinery has been put in position. This new plant consists of two very large shop buildings, a 20-stall roundhouse and a large coal chute. There are also ample yard facilities. Cars and engines are to be repaired there. The ontract for these shops was given to the Swift Company last October, and the actual work of building began in November, although the grading for the shops had begun in September.

#### Wabash Eastern Plans.

According to advices from Philadelphia, the Gould railway interests have purchased an old railroad charter in Pennsylvania similar to those under which the Pennsylvania Railroad and the Reading urer; Thomas J. Gray, secretary; O. H. Railway are organized, the reported object being to secure the broad rights conferred thereby for an extension of the Wabash towards New York city. Reports from Philadelphia also state that the Goulds are interested in the Philadelphia & Western Railway, incorporated to build a trolley road from that city to Parkesburg, Pa.

#### Large Rail Order.

Justice Cox, Jr., & Co., 552-554 Bullitt Building, Philadelphia, have secured an order for shipment to Mexico for 47,500 tons of new 75-pound steel T rails and fasterings, sufficient for 400 miles of road, These rails are for one of the Mexican roads, and delivery is to be made during the remainder of this year and the first three mouths of 1904.

#### Railroad Notes.

The Southern Railway has recently reeived fifty-seven new locomotives and twenty-five passenger coaches.

It is reported from Winston-Salem, N. C., that the Southern Railway Co, and the Norfolk & Western Railway Co. will jointly erect a union passenger station.

Advices from Louisville report that grading for the new shops of the Louisille & Nashville Railroad is being pushed, and that the foundation work will begin next week.

A dispatch from Chicago reports that ontracts have been let for building the Pease Car and Locomotive Works at Hegewisch, Ill., at a cost of about \$1.500,000

The Queen & Crescent Route has made a special low rate for tickets to the United Confederate Veterans' Reunion, which is to be held at New Orleans May 19-22. W. C. Rinearson is general passenger agent at Cincinnati, Ohio,

It is reported from St. Louis, Mo., that J. H. Kirby of the Kirby Lumber Co. of Texas has been conferring with officials of the St. Louis & San Francisco Railroad looking to an extension of that line probably from Paris, Texas, to the Gulf at Sabine Pass. This would cut through the timber lands owned by the Kirby Lumber Co., in which corporation the 'Frisco recently acquired a large interest.

#### To Help to a Living.

In a letter to the Manufacturers' Record Mr. J. W. Pearson of Tehuacana. Texas, writes: "I read with much pleasure the letter in the Manufacturers' Record from Mr. J. H. Ruebush of Dayton, Va., and I shall watch the outcome of Mr. Ruebush's plan with considerable interest. I desire to put in a plant in our little town that will give our poor boys and girls employment to aid them in paying their expenses through Westminster College, located at this point. I had thought of a toothpick and turnwood box factory or the manufacturing of reliable medicines for the general trade, which, under competent instructions, the boys and girls can learn to make and market, thus being men and women having some business knowledge, as well as book-learning. The Manufacturers' Record is doing a good work for the South, and I am growing in love with it as each succeeding number omes out. In conclusion, allow me to endorse the Manufacturers' Record's position on 'child labor.' "

#### Carroll D. Wright to Speak.

President Roosevelt has written to Mr. John W. Porch, vice-president for Louisiana of the National Association of Manufacturers, that he has persuaded Hon. Carroll D. Wright to make an address before the convention of the association. which will meet this month at New OrTie

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### TEXTILES.

[A complete record of new textile enterprises in the South will be found in the Construction Department.]

Correspondence relating to textile matters especially to the cotton-mill interests of the South, and items of news about new mills or enlargements, special contracts for goods market conditions, etc., are invited by the Manufacturers' Record. We shall be glad to have such matter at all times, and also to have any general discussion relating to cetton matters.

#### SOUTHERN MILL BUILDING.

#### Three Months' Advance in the Textile Industry.

During the first three months of this year there has been an unusual degree of activity in the South in the erection of new cotton mills and the enlargement of established plants, emphasizing for those interested in the South's growth the fact that there is not likely to be any cessation in the movement that is placing Southern textile interests in the foremost position, where they justly belong because of the section's manifold natural advantages. Probably no like period in the South's textile history has shown a greater advance in the addition of spindles and looms than that of the past fifteen months. As a matter of fact, this advance has reached that stage of its development where it excites little if any comment, except, of course, from the class of interests where business is closely identified with it.

It is especially worthy of notice, as has been the case for several years past, that arrangements looking toward finer goods production continue to be made. One particular advance now under way is that which will make the South a greater pro-

ducer of denim. At the present time no ess than \$5,250,000 is being expended on the erection of mills to manufacture that class of cloth. These plants were annonneed during the past twelve months. One to cost \$2,000,000 (including extensive water-power developments) is located at Danville, Va. Another to cost \$1,250,-000 (including the establishment of a complete manufacturing town) is located at Greensboro, N. C. Another to cost \$2, 000,000 (including extensive water-power development and establishment of mill town) is located near Dunn, N. C. These mills will have a total of 210,000 spindles and 640 looms. They will largely increase the production of denims in this country. The past quarter year's developments included the announcement of the merger that is to take over about seventy Southern yarn mills. No statement has yet een made public giving the names of the mills to comprise this merger, which is capitalized at \$21,000,000.

Referring to the more immediate subect of the total spindles and looms for January, February and March, it is noted that during these three months there were 287.680 spindles and 6243 looms reported. This number does not include any doubtful enterprises. It only presents those confirmed by reports direct from the interested parties. The aggregate expenditure for this machinery may be conservatively estimated at \$5,700,000. Of the total equipment, there are 200,680 spindles and 4903 looms accredited to enlargements being made by established mills. An expenditure of about \$4,000,000 is, therefore, to be made by men thoroughly versed in Southern conditions for this important industry. The following table shows the progress by States:

Nama.	Coindles	Tooms
Name. Location. *Indian Head Mills of AlabamaCordova	Spindles.	Looms 200
*Lowe Mfg. Co	2.500	***
And a series of the series of	-	
Convolo	2,500	200
Georgia.		
Ohio partiesAtlanta	12,000	980
Catoosa Mfg. Co		150
chinery)	-	***
Minteriori	17,000	150
Mingissiani.	E 000	000
*McComb Cotton MillsMcComb City	5,000	230
North Carolina.		
*Highland Park Mfg. CoCharlotte	30,000	1,000
*Odell Mfg. Co	10,000	***
*Ozark Cotton Mills	5,000 1,000	***
*Trenton Cotton Mills		***
*Minneola Mfg. Co	10,000	300
*Minneola Mfg. Co. Gibsonville.  *E. L. Shuford Mfg. Co. Hickory.	10,000	290
Ivey MillsHickory	5,000	200
7 A Aboutathy   I insolution	10.000	***
Pledmont Cutton Mills	1,000	***
*Tuckaseege Mfg. Co	****	***
*Pee Dee Mfg. Co	2,500	200
*Kesler Mfg. Co	9,100	***
*Walhalla Cotton Mills	5,000	175
South Carolina.	100,600	2,165
	2 200	
*Anderson Cotton Mills	7,500	PE 0
*Orr Cotton Mills	25,000 30,000	750 750
Maple Cotton Mills. Dillon. Hamer Cotton Mills. Dillon. McGiee Mrg. Co. Greenville.	5,000	130
Hamer Cotton Mills Dillon	5,000	***
McGee Mfg Co	5,000	
*Monaghan MillsGreenvilleGreenville	30,000	760
*Chiquola Mfg. Co. (reported in previous list		
additional	4.080	100
additional Honeapath.  *Jonesville Mig. Co Jonesville  *Watis Mills (reported in list January 1 as	3,500	***
15,000 spindles and 500 looms) announces	10.000	0.00
additional Laurens	10,000	200
*Warren Mfg. Co	4,000 16,500	100
York Cotton Mills (combing machinery added)	10,300	335
4 new mills,	****	***
	145,580	3,048
Tennessee.		
*Elk Cotton Mills (\$30,000 for more machin-		
eryFayetteville	****	***
Texas.		
*Gonzales Cotton Mills	$7,000 \\ 10,000$	210 240
* MELT SHOW	17,000	450
	87,000	1.340
New mile		1.090
New mills	200,680	4,903
Enlarging mills		6,243

Louisville (Ky.) Cotton Mills Co. will erect an addition 100x100 feet, plans for which are being prepared by D. X. Murphy & Bro.; extent of machinery to be added not stated.

It is rumored that Eugene Holt and James N. Williamson, Jr., of Burlington, N. C., will build another cotton mill. They are already interested in the management of large mills.

#### The Cotton Movement.

In his report for March 27 Col. Henry G. Hester, secretary of the New Orleans Cotton Exchange, shows that the amount of cotton brought into sight during 208 days of the present season was 9,434,874 bales, an increase over the same period last year of 83,272 bales; the exports were 5,760,612 bales, an increase of 217,331 bales; taking by Northern spinners,1,785,863 bales, a decrease of 28,211 bales; by Southern spinners, 1,377,439 bales, an increase of 147,439 bales. The exports to Great Britain have been 703,218 bales less than the takings by American spinners.

#### Hickory's New Mill.

All details have been arranged for the Ivey Mills, reported last week with capital stock of \$100,000. A. A. Shuford has been chosen president, and George F. Ivey, general manager. Articles of incorporation have been obtained at Hictory, N. C., and O. A. Robbins of Charlotte, N. C., has been engaged as engineer in charge. The equipment will be 4560 spindles and 200 looms for weaving fine sateens forty-four inches wide. Most of the machinery has been purchased. Capital is \$75,000, with privilege of increasing to \$125,000.

#### Textile Notes.

Southern Manufacturing Co., Athens, Ga., will build cotton mill to have 4000 spindles.

N. B. Mills, Statesville, N. C., is endeavoring to organize \$100,000 company to build cotton mill.

Roberdel Manufacturing Co., Rockingham, N. C., will add 300 looms. It now has 13,000 spindles and 600 looms.

Great Falls Manufacturing Co., Rockingham, N. C., will add 100 looms. Its present equipment is 4512 ring spindles and 147 broad looms.

Messrs. Leak, Wall & McRae, Rockingham, N. C., will add 200 looms to their Midway Mills. Their present equipment is 6200 ring spindles and 300 looms.

J. S. Jackson of Sparta, Tenn., contemplates establishing a knitting mill. He proposes investing about \$15,000 and manufacturing hosiery and other underwear.

Dickson Cotton Mill, Laurinburg, N. C., will install 1200 additional spindles, Contract for this machinery has been awarded. Company at present has 6300 spindles,

It is reported that the Merrimack Manufacturing Co., Huntsville, Ala., will, upon completion of 63,000-spindle mill No. 2, lately contracted for, build an addition to mill No. 1 to accommodate 30,000 spindles.

Messrs, Leslie P. Montgomery, Thomas Conyngton and Clarence P. Moser have incorporated the Southern Textile Co. of Mississippi at Vicksburg, Miss., for textile-manufacturing purposes. Their capital is \$10,000.

The Mecklenburg Cotton Mills will be organized, with capital stock of \$175,000, to build plant in or near Charlotte, N. C. William Coleman of Whitmires, S. C., will be president, and R. L. Tate of Columbia, S. C., treasurer-manager.

Morowebb Cotton Mills, Dallas, N. C., reported incorporated, etc., last month, has let contract for construction of its buildings. Main structure will be one story high, 75×300 feet, of brick. As previously stated, 5000 spindles will be installed.

Gate City Cotton Mills, Atlanta, Ga., will issue bonds to the amount of \$75,000.

bearing 6 per cent, interest, in certificates of \$1000 denomination. A mortgage is given to secure the issue. Possibly the company intends enlarging its plant, which now has 10,000 ring spindles.

J. J. Mather, Cleveland, Tenn., contemplates establishing knitting mill, He proposes manufacturing heavy blackribbed half-hose, with double foot. Mr. Mather solicits correspondence from makers of knitting machinery, power plants (steam and electrical), dyeing equipment,

It is proposed to organize company for the erection of a cotton mill at Moundville, Ala., and R. L. Griffin is interested. Endeavors are being made to interest outside capital in the enterprise, Moundville being an especially suitable location for cottonmanufacturing enterprises. Correspondence is invited.

Arlington Cotton Mills, Gastonia, N. C., has decided to enlarge and improve its plant. Its spindles will be increased by 2700, making a total of 10,000, and contract for this machinery has been awarded. An additional building will be constructed to accommodate the new spindles, as well as preparatory and finishing machinery which will be installed.

Dispatches from Chicago state that Messrs. Carson, Pirie, Scott & Co., leading dry-goods merchants of that city, will either purchase several large hosiery and underwear mills in the South or contract for the output of a number of Southern plants. Frank A. Devlin of the firm was in Atlanta, Ga., last week, making investigation looking towards this action.

McComb City (Miss.) Cotton Mills has let contract to L. W. McDaniel for erection of an addition of brick 50x100 feet. This structure will accommodate the additional 5000 spindles and 230 looms an nounced in January as to be added. Capital is being increased \$100,000 to provide for the improvements. There are 5000 spindles and 220 looms in the present mill.

The Farmville Knitting Mills at Farmville, Va., will be offered for sale at public auction on April 28. This is an upto-date plant, equipped with modern machines for producing marketable goods, it has its own electric-light plant. Experienced labor is available at minimum prices. A. V. Russell, trustee, can give further particulars to interested parties.

#### QUOTATIONS OF COTTON YARNS.

#### By Buckingham, Paulson & Co., New York, Philadelphia and Chicago, March 31.

					** .		
No.	10s-1	and	12s-1	wa	rps.	 	 151/4/11/15/14
No.	14s-1	11.3	rps			 	
No.	16s-1	Wal	PDS				 161011-
No.	10s-1	Will	rps				18 61-
No.	228-1	WH	rps				 181461-
No.	26s - 1	Wal	rps			 	
No.	6s. 10	10s	buncl	1 ya	rn.	 	 14 14 15
No.	12s-1.						 151401-
No.	148-1.						 16 61-
No.	168-1.						 16161
No.	20s-1.						 175601774
No.	22s-1.					 	 18 91-
No.	26s 1.					 	 19 61-
No.	88-2 1	aly s	soft y	m.		 	 15 0/151
No.	108-2	ply	soft !	vari	1	 	 15146116
No.	88-2	uly	hard.				 15 111-
No.	108-2	ply	hard.			 	 15160 -
No.	12s-2	ply	hard.				15% at 16
No.	148-2	ply					 16 61-
No.	16s-2	ply				 	 161400-
No.	20s-2	ply				 	 18 61-
No.	248-2	ply				 	 20 61-
No.	26s-2						20 617014
No.	30s-2	ply	yarn.			 	 21 @2114
No.	40s.2	ply				 	 25 11 =-
No.		4 an	d 5 pl	y		 	 15 @-
No.	208-2	ply	chain	Wa	rps	 	 18 9
No.	248-2	ply	chain	Wa			20 @-
No.	268-2	ply	chain	Wa	rps	 	 201/201-
No.	308-2	ply	chain		rps		20 012014
No.	16s-3	ply	hard	twi	st	 	161667-
No.	208-3	ply	hard	twi			18 97-
No.	268-3	ply	hard	twi	18		 20 11-

#### Cottonseed-Oil Notes.

Mr. W. A. Mathewson of Toccoa, Ga., is investigating with a view to the establishment of a cottonseed-oil mill at Gainesville, Ga.

The Donalds Oil Mill Co. of Donalds, S. C., recently incorporated, will build a 20-ton cottonseed-oil mill. J. W. Brock is president of the company, and wants bids on machinery.

A fire which broke out in the pressroom of the Charleston Oil Mills at Charleston, 8. C., almost completely destroyed that department of the factory. The actual loss in property is estimated at \$40,000, fully covered by insurance. It is thought the mill will be replaced at once.

Beginning May 26, and continuing several days, there will be held in Memphis, Tenn., the annual session of the Interstate Cottonseed Crushers' Association. It will be a very important gathering, and will be composed of the representatives of one of the most important industries of the South.

The Planters' Manufacturing Co. was organized at Gainesville, Ga., on the 28th ult., with a capital stock of \$25,000, for the purpose of building a cottonseed-oil mill, ginnery and fertilizer plant. Work will begin at once upon the erection of the buildings for the enterprise. W. A. Mathewson of Toccoa, John Carter, A. J. Munday, R. D. Mitchell and other citizens of Gainesville are movers in the enterprise.

Cottonseed products at Memphis were quoted on the 30th ult. as follows: Prime crude cottonseed oil, 35½ to 36 cents; off crude, 28 to 33 cents; prime summer yellow, 38, and choice cooking summer yellow, 42 cents; cottonseed meal, prime, \$20,25, and cake, \$20; linters, 3¼ to 3¾ cents per pound; cottonseed, including sacks, by river, \$16, and by rail, in bulk, \$17 per ton, delivered in Memphis. Receipts of seed at Memphis since September 1, 4044 cars and 569,487 sacks, against 3222 cars and 560,921 sacks for the same period one year ago.

The following are official quotations on cottonseed and cottonseed products as posted at the New Orleans Cotton Exchange on the 30th ult.: Prime refined oil, in barrels, 401/2 cents per gallon; off refined, in barrels, 361/2 cents per gallon; prime crude, loose, 35 cents per gallon; off crude, loose, nominal; prime cotton seed cake, \$24.50 per ton of 2240 pounds; off prime cottonseed cake, nominal; prime cottonseed meal, \$25.12½ per ton of 2240 pounds; off prime cottonseed meal, nominal; soap stock, \$1.171/2; linters, per pound, choice, 41/2 cents; A, 4 cents; B, 3% cents: C, 3½ cents; cottonseed, in sacks, delivered in New Orleans, \$15 per tons of 2240 pounds; in bulk, delivered in New Orleans, \$14 per ton of 2000 pounds.

Quotations on March 28 at the New Orleans Maritime and Merchants' Exchange, Limited (February shipment from the mills), were as follows: Prime cake, \$24 per long ton, ship's side; off cake, \$23 to \$24 per long ton, ship's side, according to quality; prime meal, \$25 per long ton, ship's side; off meal, \$22 to \$24 per long tou, ship's side, according to quality; prime crude oil, 34 cents per gallon loose f. o. b. mill; off crude oil, 27 to 30 cents per gallon loose f. o. b. mill, according to quality; prime refined oil, 391/2 cents nominal per gallon loose in barrels, ship's side; off refined oil, 361/2 cents per gallon loose in barrels, ship's side; soap stock, \$1.171/2 per 100 pounds, basis 50 per cent, fatty acid; linters, per pound, f. o. b. mills flat-A, 3½ cents; B, 3 cents; C, 2½ cents: low linters, 115 to 2 cents per pound f. o. b. mill flat, according to quality.

The Southern Vehicle Association will meet at Richmond, Va., on April 7, 8 and 9, with 100 delegates present from different parts of the South. Mr. J. G. Anderson of Rockhill, S. C., is president, and Mr. J. T. Henderson of Valdosta, Ga., is secretary and treasurer.

#### PHOSPHATES.

#### Phosphate Markets.

Office Manufacturers' Record, Baltimore, Md., April 1.

The local phosphate market during the week has been more active in certain quarters, and the general tone much improved, in sympathy with the general situation at mining sections in the Southern phosph The receipts at this point are light, and fertiilzer men are now more anxious to purchase than they were several weeks ago. At all mining points in the South a general improvement in values and in the demand is now the rule. The movement in Florida is most pronounced as to the demand for both land rock and pebble. Prominent companies in the pebble sections especially report the market as decidedly firm and strong at an advance of 50 cents a ton over the prices ruling thirty days ago. Shipments from the ports are increasing materially, and from Tampa during the past ten days over 27,000 tons went forward. The improvement in the market is not only confined to Florida, but extends throughout the South Carolina and Tennessee districts. The situation at Mt. Pleasant is most favorable for trade, and in both values and demand the market is active and firm. The output recently has been greatly restricted by inelement weather, and mining has been carried on under most unfavorable cir-The domestic and foreign cumstances. demand for Tennessee rock is far beyond the supply, but with favorable weather shipments will increase

#### Fertilizer Ingredients.

The market for ammoniates has ruled fairly active, with values steady, both for spot and future delivery. The demand from the East and South continues, but buyers are now generally supplied for the season. Stocks in the West in packers' hands are generally reported light.

The following table represents the prices current at this date:

Sulph. of ammonia (gas), spot.	\$3 121/60 3 15
do, foreign prompt	3 32146 3 35
Nitrate of soda, spot Balto	2 10 @ 2 15
Blood	2 65 @ 2 671/4
Azotine (beef)	2 55 @ 2 571/2
Azotine (pork)	2 55 @ 2 571/2
Tankage (concentrated)	2 471/2@ 2 50
Tankage (9 and 20) 2 671/2	& 10012 70 & 10
Tankage (7 and 30)	20 50 @21 00
Fish (dry)	32 50 @35 00

#### Phosphate and Fertilizer Notes.

It is stated that W. E. S. Gregory of Mount Pleasant, Tenn., who has recently secured some valuable phosphate deposits in Hickman county, is now actively engaged developing his properties.

The British steamship Haugham, from Port Tampa to England with a cargo of phosphate, ran ashore on the New Grounds marshes group on the 18th ult. She was floated and arrived at Key West last week.

The steamship Minnewaska, which cleared from Port Tampa, Fla., last week with over 5000 tons of pebble phosphate, is due to arrive at Baltimore tomorrow. The cargo was furnished by the Palmetto Phosphate Co.

The securities of the American Agricultural Chemical Co., \$1,000,000 additional preferred stock and \$500,000 additional common stock, have been approved for listing by the governors of the New York Stock Exchange.

It is reported that the Virginia-Carolina Chemical Co. of Richmond, Va., has purchased in Cuba some of the richest beds of phosphate now in the possession of this corporation. Experts pronounce the deposits to be most valuable.

The kaolin plant at Yalaha, Fla., is now running at its full capacity, and results are said to be very satisfactory. The clay is pronounced of excellent quality, prompt shipments,

and the plant a great success, and a night force will be put on to operate the press and drying departments. The manager expects to get ready a carload for shipment daily.

The American Phosphate Co.'s property, bonded for something over \$200,000, was sold at public auction at Columbia, Tenn., on the 25th ult. It was bid in by Philadelphia capitalists. The bondholders will organize the company and resume operations. This is the largest phosphate company in the phosphate district, owning 6000 acres of phosphate lands in Maury county, besides fertilizer plants, etc.

There was remarkable activity last veek at Port Tampa, Fla., in phosphate shipments. The following clearances were reported: Steamship Gottfried for Venice, 2200 tons from Schielliman & Bene; schooner Francis M. for Baltimore, 1762 tons from Joseph chooner Cordelia E. Hays, 1900 tons for Baltimore from Joseph Hull; steamship Dorothy for Cartaret, N. J., 3177 tons from the Palmetto Phosphate Co.; steamship Glenwood for Helsingborg, Germany, 2550 tons from Schielliman & Bene: steamship Ashfield for Stettin, Germany, 3180 tons from Joseph Hull; steamship Piervice for Venice, 2700 tons from Schielliman & Bene; steamship Armenia for Dublin, Ireland, 3004 tons from Joseph Hull; schooner Henry J. Smith for New Orleans, 1625 tons from the Greenhead Phosphate Co.; steamship Care for Hamburg, 3250 tons from Schielliman & Bene, and bark Flourine for Philadelphia, 680 tons from Joseph Hull-a total of 26,028 tons.

#### Cane-Growers' Convention.

Governors of South Carolina, Georgia, Florida, Alabama, Mississippi, Louisiana, Arkansas and Texas have agreed to appoint five delegates from each county or parish of their respective States to the Interstate Sugar-Cane Growers' Convention, which will meet at Macon, Ga., on May 6, and continue in session three days. The aim of the committee for the convention, of which Mr. D. G. Purse of Savanuah is chairman, has been to select speakers and sayists for the occasions, ensuring a comprehensive treatment of the subject of cane-growing from every standpoint, Hon. James Wilson, Secretary of Agriculture; Dr. H. W. Wiley, chief of bureau of chemistry, Department of Agriculture; Dr. W. C. Stubbs, director Louisiana sugar experiment station; Hon. W. W. Deuton of Kansas, father of the sorghum industry in the United States; Prof. F. L. Stewart of Pennsylvania, a distinguished scientist and sugar expert, and other distinguished speakers who have made a close study of cane cultivation and its products, syrup and sugar, and other syrup and sugar-producing plants, have eccepted invitations to be present and address the convention.

Among the many recently-established lumber plants in the South is that conducted by the Stetson Lumber Co. of Maon, Ga. This company controls five mills with a capacity of about 75,000 feet of timber daily, and is building another mill that will cut about 40,000 feet per day from a 4000-acre tract of fine timber in Colonity and Thomas counties. Georgia. J. P. Stetson is the company's president, and J. M. Matthews is secretary-treasnrer. Mr. Stetson was formerly paying and receiving teller of the American National Bank at Macon, and Mr. Matthews was for seven years connected in a leading capacity with one of the largest wholesale lumber dealers. The company is prepared to handle any orders and to make

#### LUMBER.

[A complete record of new mills and building operations in the South will be found in the Construction Department.]

#### LUMBER MARKET REVIEWS.

#### Baltimore.

Office Manufacturers' Record, Baltimore, Md., April 1.

The local lumber market is now showing ore favorable features, and with the return of spring the volume of business is showing an improvement. The receipts ontinue about the same, and are sufficient to supply the demand at the moment. Under all conditions, however. prices for all kinds of lumber continue to rule firm. There is a better inquiry now, and both from local buyers and out-oftown sections the demand is better. In North Carolina pine the movement is taking on more activity, while inquiries from the usual sources are numerous. Lumbermen anticipate a good volume of business during the spring months. Cypress is very steady, with a regular demand, and stocks ample. In hardwoods there is a good domestic trade in progress, and both in oak, ash, walnut and other woods there is much improvement. Conditions in milling sections recently have restricted logging operations, and mills have found it difficult to get logs to mill in order to fill contracts. In poplar there is a further slight advance, and for this wood the demand is active, with values strong. The foreign movement is improving slowly, and exporters hope soon to have European buyers in closer contact as to more mutual views of the timber and lumber situation.

#### Charleston.

[From our own Correspondent.] Charleston, S. C., March 30,

The local lumber market has ruled , quiet during the past week, but there is a fairly active demand from Northern and Eastern points. The inclement weather and heavy rains in the interior have restricted logging operations, and receipts of lumber are lighter than usual. At all nearby milling points orders are good and mills and running generally on full time. At interior points in the State the development of hardwood tracts of timber is now showing up very favorably, and numerous woodworking concerns are being established at various points. The operations at Georgetown are of an active character, and both in cypress and yellow pine there is a free outward movement. Prices throughout the general list are being adhered to, and values for lumber, as a rule, are very steady. The shipments last week were very light, only 8722 feet going to Boston by the Clyde steamer Navahoe and 9334 feet to New York by the steamer Comanche. The total shipments of lumber from Charleston since September 1 last amount to 40,837,239 feet coastwise and 1,308,500 foreign, against 35,070,556 coastwise and 524,000 foreign for the same period last

#### Jacksonville.

[From our own Correspondent.] Jacksonville, Fla., March 30.

The volume of business in all the avenues of the lumber trade in this section for the month about to close will be greater than for any month of the quarter ending tomorrow. In all parts of the State trade is booming, and were it not for the difficulty in getting logs to the mills on account of the floods in timber sections the shipments of lumber would be greatly increased. Prices for lumber are generally firm, and the demand increasing, while brokers have difficulty in

the demand for timber lands business was never better, and all the timber lands offered at anything like a fair price are being purchased. In the demand for lumber all-heart pine is being freely marketed for the West India trade. are all busy on orders, and lumbermen generally look for a sharp advance all along the line. At Moultrie, near Savannah, last week the Pine Product Co. made its first experiments. This company uses the recently-discovered process for getting turpentine and rosin from old stumps, pine knots, slats and edging from the saw-mills. The experiment, it is said, was thoroughly successful. Among the clearances last week were the following vessels: Steamship Algonquin for New York with 500,000 feet of lumber, steamship Navahoe for Boston with 400,000 feet of lumber, 3500 crossties and 2500 bundles of shingles; steamship Arapahoe for New York with 350,000 feet of lumber and 7000 bundles of shingles, steam ship Seminole for Boston with 500,000 feet of lumber, 4500 crossties and 2000 bundles of shingles. The Cummer Lumber Co, loaded the steamship John J. Hill for New York with 650,000 feet of lum-The steamship Westover cleared for Philadelphia with 300,000 feet of lumber. Sail vessels cleared during the week for New York, Providence, R. I., and Cardenas, Cuba, with 1,600,000 feet of lumber and 155,000 shingles. The schooner Mary A. Hall, 341 tons, was chartered to load lumber at Jacksonville for Portland, Me., two trips, \$6.371/2, option piling on deck \$6.

#### Mobile.

[From our own Correspondent.] Mobile, Ala., March 30. The high water in the upper rivers and creeks has retarded operations in the local timber market during the past week The rivers and creeks tributary to them have now fallen enough to be within their banks, and raftsmen are now bringing down timber, which will relieve millmen along the river-front. During the first week of the present month logs became so scarce that some of the mills had to close down. The indications now are that the logging industry will be resumed by the 1st of April. Receipts are already becoming more liberal, and mills both here and at other Gulf ports will soon be running on full time. The timber market still continues to show a very steady tone, and the outward movement is heavy. In lumber the demand for prime is good, with prices firm at \$23 to \$25 for 11-inch and up. From Cuba there are numerous inquiries, and considerable actual business is being done with ports of that island. There is a satisfactory demand from River Plate, and also some business with New York buyers. The continuous fall of the Alabama and Bigbee rivers has caused a stimulation in the rafting of logs to the various mills, and large numbers of rafts have arrived and many are en route to this port. There is considerable activity in the hardwood busines and these mills are preparing to begin work of floating rafts to the market. At present there are numerous steamers in port awaiting the movement of timber and hardwood for cargoes. Since the high water in Pascagoula river subsided 200. 000 logs which have been penned up at Lake and vicinity have reached Moss Point saw-mills. Of this drift the L. N. Dantzler Lumber Co. received 75, 000, and an order for 4,000,000 feet of lumber was placed with that company on the 20th ult. The Sutherland-Innes Co., which has large interests in timber and lumber on the Gulf, is making a number of improvements at its lumber plant at can be secured for the levees,

getting lumber to fill their orders. In Kenner, La. New machinery is being put in, and the entire plant is being improved. Yellow-pine, cypress and cottonrood lumber will be manufactured. A day and night force of two shifts will be employed, and plans for fourteen cottages contemplated to accommodate the mill hands. Timber freights continue about steady, with few new charters reported. The British steamer Framfield, 1609 tons, was taken last week to load at a Gulf port for Rotterdam with timber at or about 82/6, and the British steamer Norwood, 1465 tons, from the Gulf to United Kingdom or Continent with timber on private terms.

#### Memphis.

circles here during the past week was the

our own Correspondent.]
Memphis, Tenn., March 30. The most important matter in lumber

step taken by the Memphis Lumbermen's Club looking to the correction of the poor service given the lumbermen by the rail-At a meeting of the club a committee was appointed to take up the matter with the railroads. This committee drafted a uniform letter, which was sent to the general managers of all Memphis lines, protesting against the inadequate service given, and asking the railroads to provide enough cars for the handling of both timber and the manufactured lumher the year through. The greatest shortage, the committee stated, had been in flat cars for the handling of logs from the camps of Tennessee, Mississippi and Arkansas to the mills in this district, and particularly to the plants in Memphis proper. No further steps will be taken until replies have been received from the general managers of the roads at interest. Quiet conditions have been the rule in the lumber circles here during the week. There has been a moderate demand, which has been in excess of the supply of dry stocks, and prices have continued full, though no further advances have been reported. Production is still very badly handicanned by the fact that a number of the plants in the overflowed district in this city and section have remained closed down, together with others which have not been able to do anything because not able to get any logs from the sections from which these are brought. The Yazoo & Mississippi Valley branch of the Illinois Central is still under water, and as this is the most important logging road in this section, the mills depending on the railroads have not had many receipts. Western traffic has been resumed, and this has helped the receipts of lumber from the mills in that section, but even with the increased receipts, stocks, as already intimated, continue very light. The matter of getting lumber out of Memphis is quite as difficult as that of getting it in, and the business is badly handicapped by the inadequate service given. Some of the woodworking plants are still under water, though several of those which were out of business a week ago have resumed operations in part or wholly. The better veather has had the effect of stimulating the demand for all sorts of building woods, and business in this line is now very active, with prospects of further increase when spring building gets well under way. The woodworking plants and the lumber mills of Northern Memphis are now very much interested in the matter of devising some means whereby they may escape another such overflow as that experienced here during the past two weeks. Steps are being taken to raise funds for the building of levees that will protect the whole of North Memphis amounting to \$200,000, and this will prob ably be done if the proper foundations

#### Lumber Notes.

The Waverly Stave & Tie Co. of Waverly, Tenn., has been incorporated, with a capital of \$6000, by Robert Dinwiddie. J. U. White, F. T. Gunther and John

The Cumberland Tie & Lumber Co. of Nashville, Tenn., has been incorporated, with a capital stock of \$30,000, by J. C. Shofner, J. C. Neil, J. F. Beaty and

The Dominy Price Lumber Co has purchased 25,000 acres of timber lands, as previously reported, and will develop same. The company will enlarge its mills during the coming summer.

The Buell Planing Mill of Dallas. Texas, has been incorporated, with a capital stock of \$75,000. The incorporators are Frank T. Buell, H. W. Childs, J. E. De Witt and J. K. Blackston

It is stated that 8,000,000 mahogany logs will be imported at Pensacola shortly from Honduras for a firm in Louisville. Ky. The mahogany will be used to manufacture boxes for market purposes

The Southern Wood and Handle Factory of Memphis, Tenn., has been organized, with a capital of \$5000, for the manufacture of spokes, handles, etc., by J. D. Anderson, H. F. Busch, H. J. Wagner

The Maryland Lumber & Supplies Co. of Baltimore has been chartered, with a capital stock of \$1000, for dealing in lumber, timber, etc. The incorporators are John Betz, W. Stewart Brown, Andrew Miller and others.

A boom on the Seneca river at Calhoun, Oconee county, South Carolina, owned by the Benedict Log Co., was washed away by high water last week. It is understood that over 40,000 logs drifted away, entailing a loss of about \$35,000.

The Bell Lumber Co. of Macon. Ga., is about to increase its capital stock to \$50,-000. Of this proposed increase, the company expects to issue preferred stock not to exceed \$25,000. This company chartered in 1895 with a capital of \$3000.

The Fahey Bros. Planing Mill Co. of Wheeling, W. Va., has been incorporated, with a capital stock of \$50,000. The comany will establish and operate a planing mill. The incorporators are Martin W. Fahey, M. J. Fahey, Dennis C. Fahey and others.

The Ferd Brenner Lumber Co. of Chattanooga has just completed the erection of a large warehouse at its plant at Citico, Tenn. The building is 25x150 feet, and will be used for the storage of finished oak, walnut, mahogany and maple hardwoods for the general market.

The Macon Yellow Pine & Hardwood Co. of Macon, Ga., has been incorporated, with a capital stock of \$25,000, to deal in all kinds of lumber and timber and manufacture lumber of all kinds, doors, sash, blinds, etc. The incorporators are N. B. Corbin, J. W. Cabaniss, C. M. Orr and H. S. Fambres.

It is stated that Daniel L. Quirk of Ypsilanti, Mich., has sold to C. B. Sewill of the Long-Bell Lumber Co, of Lake Charles, La., 17,530 acres of timber land for \$410,000. The lands are situated dong the line of the Kansas City & Southern Railway in the northwestern portion of Calcasieu parish, Louisiana.

The Laurel Fork Lumber Co, of Bristol. Va., has been chartered, with a capital stock of \$50,000, and will manufacture umber, etc. E. A. Otto of Alexandria, Ind., is president of the company; H. V. Otto, vice-president, and J. M. MacRae, secretary. The company will build two aw-mills to develop timber lands in Scott

The Texas & Louisiana Lumber Co. of Houston, Texas, has amended its charter by increasing its capital stock from \$50,-000 to \$100,000. Under the reorganization the officers of the company will be J. C. Means, president; J. S. Bonner, vicepresident; R. W. Weir, secretary and treasurer, and J. S. Helms, general auditor.

The Flynn Lumber Co. of Charleston, W. Va., has been chartered, with a capital stock of \$100,000. The incorporators are A. Bringardner of Junction City, Ohio; James Flynn of Altoona, Pa.; W. E. Chilton, J. E. Chilton and Peter Carroll of Charleston, W. Va. The company will own and operate saw-mills, timber and lumber lands.

The Lewin Lumber Co., which has two saw-mills near Attalla, Ala., will build a logging railroad from the mills to Etowahton, a distance of fifteen miles, and there is a possibility of extending it to St. Clair county. The Lewin Lumber Co. has recently purchased a lot of timber lands in the county. The object of the road is to bring the logs to mills,

R. G. Dennis, a prominent saw-mill pperator of Virginia, has bought the Springstead lumber plant at Brooksville, Fla., and will move it to a convenient point on the Brooksville & Hudson Railroad. Mr. Dennis expects to have two aw-mills in operation by July 1, which will furnish lumber for his novelty works, to be located near the station at Brooksville.

The lumber plant known as the Newman Lumber Co., one of the largest sawmills and planers in South Mississippi, was partly destroyed by fire at Hatties burg last week. The capacity of the mill was 250,000 feet daily, and the company forwarded on an average eighteen cars daily. The estimated loss is said to be about \$75,000 to \$100,000. The plant was insured.

The Baltimore Mahogany Co., previously reported with a capital stock of \$50,000, will establish large mahogany mills at Canton, Baltimore county, machinery for which is said to have been purchased. The officers of the company are W. Eason Williams, president; James R. Bates, vice-president and general manager, and Milton Lvell, secretary and treasurer.

The Rapides Lumber Co., located at Woodworth, ten miles south of Alexandria, La., commenced shipping on the 26th ult. 200 carloads of crossties for a Colorado railroad. Daily shipments will average twelve to fifteen carloads. This company owns the Woodworth & Louisiana Central Railroad, running from its mill at Woodworth, La., in the long-leaf-pine roods, to Lamouric Station.

Mr. J. C. Steigel of Harrisonburg, Va., has entered into a contract with the Virginia Mining & Improvement Co., which owns a tract of some 40,000 acres in Augusta and Highland counties, to cut timer and bark from a portion of the tract near the present terminus of the Chesapeake & Western Railroad. The further extension of this railroad will make available a large tract of heavily-timbered lands at present inaccessible.

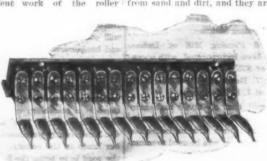
It is stated that Mr. Gustave Floeter. with a crew of twenty men, will leave Meominee, Mich., in a few days for Deridder, La., where they will build a big sawmill for the Ludington, Wells & Van Schnick Co. The mill to be built will be one of the largest in Louisiana, and will be 64 feet wide by 360 feet long. The company has a vast amount of timber in that section, and during the summer will construct a logging road thirteen miles long to tap the timber.

#### MECHANICAL.

#### The Fuller Cotton Gin.

What is regarded as a most important improvement in the primary handling of cotton is a gin invented by Mr. James T. Fuller of Calvert, Texas, and New York city. Refinements of the saw gin and the use of the roller gin have pointed stendily to betterment in separating the fiber of cotton from its seed, and the needle gin invented by Mr. Fuller is intended to

nut three turns the rings can be instantly separated and the needles which fit in their angular slots can be quickly taken ut or replaced. This operation is as simple as the placing of a needle in a sewing machine, and can be performed by anyone proficient in operating a cotton gin. The needles are made of the best needle steel, are highly polished, and have a very fine spring temper, while their cost is much less than that of a gin saw, and in strength they are far superior. Their hardness will prevent the ordinary wear do the excellent work of the roller from sand and dirt, and they are only in-



THE FULLER COTTON GIN.

gin without sacrificing the speed and jured by nails, large rocks and such forof the Fuller gin, which, with some of gin saw. With the Fuller gin it only its parts, in illustrated herewith, may really be termed an amalgamation of the principles of both the saw gin and the roller gin-that is, round-edge blades, simply constructed and formed onto short rib-like parts, perform the function of the rib of the saw gin and the knife-blade of the roller gin. This device, called a "ginning finger," is made of case-hardened steel. They are smoothly finished, and are fastened by screws to a castiron grate attached to the hinged breast-

simplicity of the saw gin. The principle eign matter as would completely destroy a takes a few minutes to replace the injured needles, as before described. Broken needles fall out of the machine, either with the motes or seed, while it is not pos sible for them to pass out with the lint

> The Fuller gin, by its underfeed, the steel huller fingers and the new ginning action, makes a very fine sample, which is far superior to the work of any saw gin. The turnout is equal to the saw gin, the seed are well cleaned, and there is a



THE FULLER COTTON GIN.

girt of the giu, and are thus interchangeable. This construction is a radical improvement over the common gin rib. which easily clogs with cotton at the bottom, causing dauger from fire and vexations delays in ginning, as it is very hard to disengage the clogged lint. The ginning cylinder consists of a series of castiron rings or spiders, three-quarters of an inch wide, into which self-locking needles They are very accurately made, and when clamped together on the gin cylinder shaft by the end nut, the needles are as firmly held as if they were in a solid

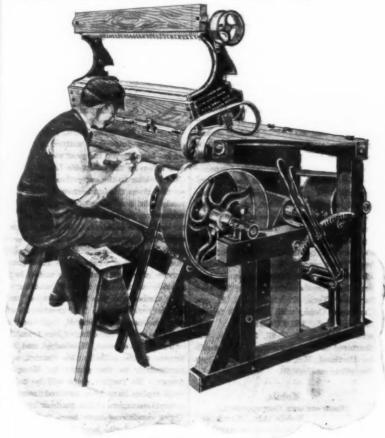
marked absence of short, half-length fiber in the sample. When properly adjusted the breast is firmly bolted down, and there is no need to raise it, except to take the gin apart or to replace broken needles. The ginning action is controlled by a system of punched steel lifting hooks, which, by a movement of the lever on the righthand breast head, lifts the roll of cotton in the inner breast from the ginning cylinder. This is very effectual, and a great improvement over the old method of lifting the grate fall.

One of the salient features of the Fuller piece of cast iron, yet on loosening this gin is that the roll revolves upon the gin- the base to the point, thus making it easy structed that they can readily be refilled

ning cylinder, thus preventing its break- for the brush to handle a much larger ing, while the peculiar construction of the ginning fingers makes it impossible to log, with the result that there is absolutely no risk from fire caused by saw friction, as with the saw gin.

In moteing, a special wind board is used which fits close to the needle cylinder,

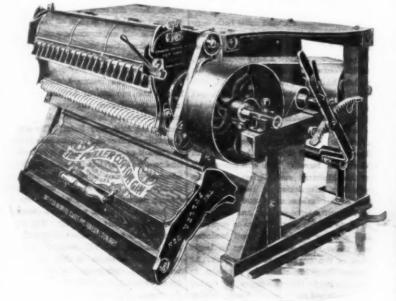
quantity of lint, and at a lower brush speed if necessary. The seed and roller djustments are arranged on the left side of the breast, and are in easy reach of the ginner. Their exact positions are indicated by the relative positions of their respective handles as shown.



THE FULLER COTTON GIN.

thus preventing the upper cross-air cursirable with leafy cotton. The point of the needle pitches forward at a far greater angle than it is possible to make a gin-

The frame being made from the very rent, rendering moteing thereby more per- best selected stock, thoroughly seasoned fect than on a saw gin. This is very de- and securely fastened together by joint bolts, there is less liability with this construction of parts being broken or thrown out of alignment in handling. The masaw tooth, while the base of the needle chine is thoroughly finished in natural has a pitch only of thirty degrees. This color, and is well sized and varnished



THE FULLER COTTON GIN.

increase in angle enables the needle to with the best coach varnish. The gin rethe company claims, increasing the ginning capacity of the Fuller needle gin fully 20 per ceut, over the saw gin, the cylinder speeds being equal. This forward curving of the needles makes the space between the needles practically equidistant from

gather a large quantity of lint, thereby, quires but one belt in driving the cylinder and brush, and it is so arranged that the gin can be easily started or stopped instantly. The brush is made of thoroughly seasoned stock, and of the best solid dragged bristles, mounted on a machinery steel shaft. The brush sticks are so co

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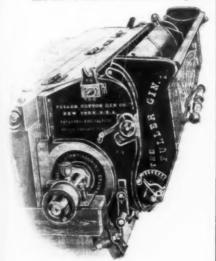
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or replaced, and every brush is accurately balanced and run before leaving the fac tory. The gin is fitted with the latest im proved wick-oiling reservoir boxes, and the box linings can be replaced when worn at a slight cost. In size the Fuller needle gin is the same as that of a 70-saw single drive huller gin of any standard makethat is the height length, width or top and size of lint flue connection are practi



THE FULLER COTTON GIN.

cally the same. It uses an 8x19 cylinder drive pulley, and the feeder and condenser driving pulleys are arranged for any standard make of feeder and condenser.

The United States patents on this machine and on other cotton-handling devices are controlled by the Fuller Cotton Gin Co. of New York, with Southern sales department at No. 7 Monroe street, Memphis, Tenn.

#### The Latta & Martin Pump.

There is a constant and steadily-grow-

In the design and construction of an equipment of this nature the Latta & Martin Pump Co. of Hickory, N. C., has men especially successful. Its system climinates many disadvantages that the ordinary piston pump possesses. The company, in referring to its pump, says:

"Gritty and muddy water has always been the constant enemy of the ordinary pump-cutting out the cylinders, destroying the nackings, getting under the valves and causing continued annoyance and expense. Another disadvantage with the ordinary piston pump is its extravagant consumption of steam, and doubly so if the steam is to be conveyed any appreciable distance.

"Happily, in our system all these disadvantages are eliminated. Our pump has no pistons or plungers to wear o packing to replace, and requires no lubrieating. Furthermore, the compressed air can be carried any distance from the mill or plant to the source of water supply, and the whole operation controlled at boilerroom, thus dispensing with an independent pumping plant at the point of supply, and does not require the services of an additional man for the purpose, besides saving the cost of maintaining such plant.

"With our system water can be pumped from any distance, against any elevation, in any quantity, and from as many different sources as may be desired.

"It is simple, efficient, durable and eco nomical. There is practically no loss in the transmission of compressed air, even to considerable distances. It does not pay to transmit steam even a short distance, owing to the enormous loss by condensa-We furnish air compressors driven tion. by belt or actuated by steam. A steamdriven air compressor can be located in engine or boiler room, thus avoiding loss by condensation, and the compressed air thus obtained may be successfully carried several miles, if desired, without material loss. The Latta & Martin system greatly ing demand for pumping machinery of the improves the water it pumps. The ex-

embodiment of such improvements as have been suggested by experience and patient investigation. It has no outside moving parts, no plungers or packings, requires no lubricating, is entirely automatic, and will take care of itself under hard usage. It has no "dead center," and can be operated and controlled by engineer at will, even though located several miles from mill. If properly installed it positively will not freeze up in the coldest weather. It will last indefinitely.

Fig. 2 is a sectional view of the pump, showing its interior mechanism. The valve at top of pump is so constructed that compressed air can enter only one cylinder at a time, and the air so entering forces the water from the cylinder by displacement. When all water is expelled from such cylinder, the small copper bucket in same being unsupported by the expelled water, operates as a weight, and by pulling down on the small lever in the valve actuates a trip for releasing the exhausted air and at the same time turning compressed air into other cylinder, when the same operation is again repeated.

#### TRADE NOTES.

A Hardware Store.—One of the best-stocked hardware stores in the South is be-ing offered for sale. It is located at Johnson City, Tenn., a town of 7000 lahabitants. There is about \$12,000 worth of hardware on hand. Any intending purchaser will be given satisfactory reasons for the sale being desired. Byrd-Lowry Hardware Co. can be addressed for information.

Coal Lands Offered.-A valuable coal prop erty suitable for immediate development in the South is offered for sale. It includes 24,-000 acres of land containing coking and steam coal. The seams are said to be from four to eleven feet thick. Plenty of good timber is at hand, and the property is well located. N. B. Dotson, 915 Fifteenth street N. W., Washington, D. C., can give information.

The Ball Engine,-There is no cessation in The Ball Engine.—There is no cessation in the orders being placed for the Ball engine. This automatic cut-off engine is well known for especially efficient service in direct connection with electrical generators. The Institute for Blind, Janesville, Wis., is installing a direct-connected unit, and so is the Mineral Point (Wis.) Zinc Co. The Ball En-gine Co., Eric, Pa., is furnishing two Ball engines for the two plants.

Cotton-Mill Location.—Endeavors are being nade to locate a cotton mill at Seguin, Cexas. Special inducements will be offered Texas. to capital that will invest in the establish to capital that will need in the establishment of the plant. Seguin has numerous advantages for such an enterprise, including an abundance of cotton, no city taxes and nominal State and county taxes, water-power ready to furnish energy for textile machinery and land well located for mill buildings and other structures. Seguin Milling & Power Co. will sell or lease power and land on very reasonable terms. Correspondence is solicited.

Progress of the Huennekes System .- An Progress of the Huennekes System.—An indication of the growth of appreciation of the Huennekes system for manufacturing "sand and lime" building bricks is seen in the number of factories now being built. Messrs. H. Huennekes & Co., 114 Liberty street, New York, are owners of this system. street, New York, are owners of this system, and report that they are building at present not less than a dozen factories, besides those already in operation in the United States, Montreal, and Monterey, Mexico. It is stated that the capacity of these factories before the end of this season will exceed 500,000 bricks every ten hours.

Castner, Curran & Bullitt.—This well-known Philadelphia firm has appointed Jos. H. Sands general manager, with headquar-H. Sands general manager, with headquarters at Roanoke, Va. Mr. Sands will have jurisdiction over the freight rates, transportation and all railroad matters in connection with the firm's business. Samuel B. Cary has been appointed manager for the Eastern line of trade, with headquarters at Roanoke, Va., in place of D. H. Matson, resigned. He will have charge of sales of C. B. Pocahontas coal (for which Castner, Curran & Bullitt are sole agents) in North and South Carolina and in Virginia, except at Norfolk, Portsmouth and Berkley.

Nernst Lamp Chicago Office.—Nernst Lamp vating and conveying water presents numerous advantages over other systems. Figure 1 shows the company's latest Co., Pittsburg, Pa., now has an office in the improved displacement pump. It is the National Life Building, Chicago. The large

number of alternating-current circuits and number of alternating-current circuits and plants in the Chicago district have helped to increase the demand for Nernst lamps beyond the point where a local office can be dispensed with. A stock sufficiently large to promptly supply the trade and consumers will be carried. The rapidly-increasing popularity of this lamp promises to be an interest of the supplementation. ularity of this lamp promises to be an im-portant factor in the illuminating field, as is evidenced by the number of large con-tracts recently placed for its installation in important buildings and manufacturing

#### TRADE LITERATURE

A Life Story.—An interesting leaflet is is-ued by H. W. Johns-Manville Company, 100 Villiam street, New York. It describes the ong service of the company's asbestos high-ressure packing rings. An illustration ressure packing rings. An illustration hows the ring after six years of service still shows the ring after six years of service still in excellent condition, rod perfectly smooth and otherwise proving its durability. That ring worked continuously in elevator service under 125 pounds pressure, pump capacity 3,000,000 gallons every twenty-four hours. The ring's condition permits of further efficient

Wickes Bros.' Stock List .- The monthly offered by Messrs. Wickes Brox., machinery manufacturers, Saginaw, Mich., has been issued. This list includes boilers, engines, woodworking machinery, machine tools, pumping equipment, etc. The firm has sales woodworking machinery, machine tools, pumping equipment, etc. The firm has sales warehouses at Saginaw, Pittsburg and Jersey City, and offices at Chicago, Pittsburg and New York. Prospective buyers of machinery can find prompt accommodations. Those about to contract for any equipment are invited to obtain prices from Wickes Pros.

Rope-Transmission Facts .- To "A Little Blue Book on Rope Transmission" can be at tributed very largely the popularity and rapid increase of rope transmission in this country. This book is published by the American Manufacturing Co., 63 Wall street, New York, and distributed gratis to all who are sufficiently interested in the subject to ask for a copy. The book contains forty-six pages of thoroughly practical information. It was compiled by an engineer whom the American Manufacturing Co, sent upon a two years' journey, with instructions to visit every prominent designer of rope drives and plants where rope drives were in operation, to meet and discuss with those in actual charge of these drives their peculiar feat-ures, and to get at the subject in as practial and common sense a manner as possible, and one thoroughly within the comprehen-ieu of the average millman, eliminating all al and co complicated formulae, which some books on the subject have in abundance.

Frank P. Milburn, Architect.-During the

past decade there have been thousands of building structures of various kinds erected in the South. Southern development along industrial lines brought about the construction of numerous public and private build-ings. This building activity naturally made ings. This building activity naturally made the demand for competent architects, and the South has found it necessary to go beyond her borders to secure men of the highest attainments in this field of endeavor. These thoughts are prompted by an illustrated book which has been issued by Frank P. Milburn of Columbia, S. C. Mr. Milburn has been one of the most successful architects in his section of the country, having designed some of the handsomest and most costly structures in that territory. Among Mr. Milburn's designs was the Kentucky Capitol building, estimated cost \$1,000,000; Union Station at Savannah, Presbyterian College at Charlotte, South Carolina State Capitol at Columbia, Germania Bank Building, a steel-frame fireproof structure, at Sa-Capitol at Columbia, Germania Bank Building, a steel-frame fireproof structure, at Savannah; Union Station at Augusta, governor's mansion at Columbia and various others, including courthouses, club buildings, city halls, etc. Mr. Milburn's long experience has taught him that nothing is too good in the way of material, and he sparce no time or expense to secure the best results obtainable in preparing his plans and specifications and superintending the construction. One may have an elegant set of plans, and if the builder does not follow them the owner is the loser and the architect has to shoulder the blame. Many of the architectural profession understand the theory, but are unable to put the same into practical execution. Both theory and practice ory, but are unable to put the same into practice lace execution. Both theory and practice have long been made a study by Mr. Milburn, and his success is well attested by a glance at the photographic reproductions presented in his book. Mr. Milburn announces that the well-known designer, Mr. Michael Heister, is now associated with him as designer and represented the designer and statements of the designer and secretary of the designer and secretary. manager of the drafting department.

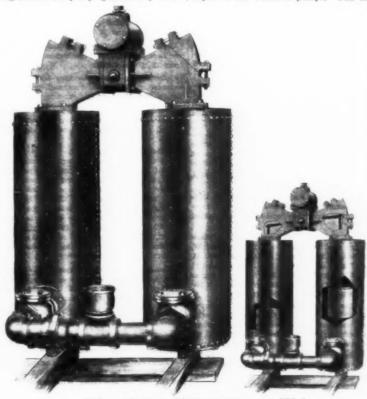


FIG. 1. LATTA & MARTIN PUMP.

FIG. 2.

efficient, durable, simple in operation, and can be obtained at prices in keeping with the service to be required. The application of compressed air as a method of elevating and conveying water presents nu-

satisfactory class. Equipments of this haust air passing out through the water character find a ready market if they are in pool where pump is located thoroughly aerates it and frees it from all gases or gaseous matter, thus improving the quality of the water decidedly for both drinking purposes and for boiler uses."

Figure 1 shows the company's latest

# CONSTRUCTION DEPARTMENT.

\*Means machinery, proposals or supplies are wanted, particulars of which will be found under head of "Machinery, Proposals and Supplies Wanted."

In correspondence relating to matters reported in this paper, it will be of advantage to all concerned if it is stated that the information was gained from the Manufacturers' Record.

It often occurs that the organization of a new company in a town is not known by the postmaster, and hence letters addressed to the company are returned marked "not known." The Manufacturers' Record reports the first organization of all companies, and our readers, in seeking to get into communication with them, should be very careful in deciding how to address them, and it is often advisable to add the names of one or more incorporators as an aid to the postmaster in delivering mail.

#### ALABAMA

Birmingham—Grist Mill.—Tennessee and Kentucky parties have purchased site at Avondale from B. F. R den, and will organize stock company for erection of grist mill.

Birmingham—Real Estate.—Alabama Real Estate & Rental Co. has been incorporated. with capital of \$15,000, by W. E. Terry, J. J. Cowan, Harry B. Strong and others.

Birmingham — Transfer Company.— Chartered: Charlies Transfer Co., with capital of \$5000, by C. C. Fleming and others.

Birmingham — Mercantile, — Chartered: Short Creek Grocery Co., with capital of \$2000, by E. M. Tutwiler and others.

Birmingham—Land Company.—Chartered: Birmingham Land & Investment Co., with capital of \$10,000, by W. R. Brown, W. L. Willingham and I. C. Beatty.

Birmingham—Pipe and Foundry Company.
Southern Pipe & Foundry Co. has been incorporated, with capital of \$35,000, by H. T.
Beggs, J. J. Beggs and J. P. Beggs of Birmingham, S. F. King, L. L. Hackney and J.
P. Hackney of Charlotte, N. C.

Birmingham—Mineral Lands, etc.—Sloss-Sheffield Steel & Iron Co. has purchased property of Lady Ensley Land Co. for \$500,000. Property consists of extensive mineral lands throughout the North Alabama mineral belt.

Demopolis—Sewerage.—City will construct sewerage system. Address "The Mayor."

Hellytree—Saw-mill.—Indiana Lumber Co. of Terre Haute, Ind., which previously secured large tracts of timber lands near Holytree, has commenced erection of large band-saw mill for developing the property.

Huntsville—Cottor Mill.—It is reported that Merrimack Manufacturing Co. will, upon completion of 63,000-spindle mill No. 2, lately contracted for, build an addition to mill No. 1 to accommodate 30,000 spindles.

Jasper-Coal Mines, Coke Ovens, etc.—E. K. Richmyer of Ensley, Ala., and associates are organizing stock company for development of 16,000 acres of coal lands at Hilliard; 200 coke avens will be creeted.

Mobile—Oil, Gas and Mineral Lands.—Bienville Oil Co. has been incorporated, with capital of \$20,000, for developing oil, gas and mineral lands. F. C. Scheibb is president; J. B. Webster, vice-president, and Frank Petrinovich, secretary.

Mobile—Oil Wells.—Magnolia Oil Co. has been incorporated, with capital of \$25,000. F. C. Scheible is president; J. B. Webster, vicepresident, and Frank Petronovich, secretary.

Mobile—Real Estate.—Chartered: City Guarantee Co., with capital of \$3000, for dealing in real estate, by J. A. Watters, E. G. Dreaper, E. J. Buck and others.

Mobile — Rock crushing Plant.— Smith & Hobson, contractors, are installing machincry for rock-crushing plant at Paine's Hamtock.

Montgomery — Lumber Mills, — Southern Pine Lumber Co, will be organized by C. B. McLaren, Geo, McAdams and W. T. Shepard,

Montgomery—Land Improvement.—J. L. Burton, G. W. Decker, S. A. March and J. Brosker of Winamac, Ind., will organize stock company to engage in truck and fruit farming on extensive scale; 8000 acres in Escambia county have been purchased for the

Montgonery—Land Improvement.—Montgomery Street Railway Co. has acquired the Bloemfontaine Park property, and will make extensive improvements as a pleasure resort. Moundville—Cotton Mill.—It is proposed to form company to build cotton mill, and R L. Griffin is interested.

Sheffield—Electric-light and Power Plant, Water-works, etc.—The Sheffield Company, previously reported as incorporated under New Jersey laws, with capital stock of \$500,000, will arrange at once for operating and improving the several properties acquired, and which include that of the Sheffield Development Co., consisting of 6000 town lots; Sheffield Water Co., Sheffield Light & Power Co. and Sheffield Railway Co. Improvements include construction of railway system connecting Sheffield, Florence and Tuscumbla, and crection of large power plant on Tennessee river for operating railway system, to supply light and power for manufacturing enterprises. Henry Parsons of New York is president; J. W. Worthington of Sheffield, vice-president; W. U. Parsons, New York, N. Y., secretary-trensurer, and L. H. McIntire, Sheffield, general manager.

Woodward-Iron Furnace.—Woodward Iron Co. is reported as making preparations for erection of its third furnace, previously reported as contemplated; J. H. Woodward, president.

#### ARKANSAS.

Batesville—Ice Plant.—Company reported recently as organized with capital of \$35,000 by C. T. Rosenthal and others for erection of lee plant will be known as the Batesville Ice & Cold Storage Co. Contract will be placed for 20-ton plant.\*

Dodd City-Zinc Mines.-Nakomis Zinc Mining Co, has increased its capital from \$250.000 to \$500.000.

Farmington-Mercantile,-Chartered: Farmington Fruit and Berry Association, with capital of \$5000, by A. C. Tenant and others.

Fort Smith—Wagon Factory.—Fort Smith Wagon Co. has been incorporated, with capital of \$200,000. F. A. Baker is president; Geo. W. Cleveland, vice-president; Frank S. Reed, secretary-trensurer.

Little Rock-Mercantile.-Chartered: Jones-Crawford Furnishing Co., with capital of \$100.000. Claudius Jones is president; T. S. Shannon, vice-president, and P. W. Crawford, Jr., secretary-treasurer.

Little Rock—Oil, Gas and Mineral Lands.— Rock Creek Oil & Mining Co. has been incorporated, with capital of \$25,000, for developing oil, gas and mineral lands. L. E. Walther is president; John Dress, vice-president; August Probst, secretary, and J. B. Sandefur, treasurer.

Mt. Olive—Realty Company.—Mt. Olive Realty Co., with capital of \$4000, has been incorporated by Humphrey Devereux, Ernest Nelll and Ambrose Jeffrey.

Newport — Mercantile.—Chartered: Bailey Mercantile Co., with capital of \$10,000, by William Bailey (president) and others.

Newport—Real Estate.—Newport Land Co., with capital of \$10,000, has been incorporated. J. S. Williams is president; J. W. Grubbs, vice-president, and G. R. Hays, secretarytreasurer.

#### FLORIDA.

Brooksville—Saw-mill.—R. G. Dennis of Virginia has purchased and will operate the Springstead lumber plant at Brooksville.

Jacksonville—Gas Works.—Citizens' Gas Co. has increased capital from \$150,000 to \$175,000 for enlarging plant by installation of additional machinery.

Jacksonville-Broom Factory.-W. L. Sperring contemplates establishing broom factory.\*

Jacksonville—Naval Stores, etc., Company. Florida Naval Stores, Land & Lumber Co. has been incorporated under Delaware laws, with capital stock of \$1,000,000, to purchase lands in Florida and elsewhere.

St. Augustine—Electric-light Plant.—Ordinance has been introduced in city council authorizing issuance of \$20,000 of bonds for erection of electric-light plant. Address "The Mayor."

St. Augustine—Electric-light Plant.—John H. Longstreet of Philadelphia, Pa., has applied for franchise for establishing electriclight plant and operating electric street railway in St. Augustine.

Tallahassee—Wharves, etc.—Nassau Wharf Co. has been incorporated, with capital of \$24,000, for construction of wharves and warehouses at Nassau.

West Palm Beach — Electric-light and Power Plant, Ice Factory, etc.—West Palm Beach Electric Light & Power Co., recently organized with Joseph Jefferson, president, will apply for charter, with capital of \$50,000, and will, in addition to supplying light and power, manufacture ice.

# GEORGIA. Americus—Electric-power Plant.—Americus Illuminating & Power Co, has contracted for installation of new and additional machinery, including 150-horse-power engine.

Appling—Telephone Extension.—Harlem & Appling Telephone Co, will extend its system to Hazen and Thompson, Ga.

Athens-Cotton Mill.-Southern Manufacturing Co. will build 4000-spindle mill.

Atlanta—Telephone and Telegraph Lines.— American Telephone Co. has been incorporated under Delaware laws, with capital stock of \$400,000, to conduct telegraph and telephone lines in Atlanta.

Atlanta—Pyrites Mines.—Pyrites Mining Co. has been incorporated, with authorized capital of \$100,000, for conducting general mining business, by H. A. Alexander, Shepard Bryan and M. P. Cook.

Atlanta—Distillery.—Georgia Cattle Feeding & Distilling Co., reported recently as in corporated, will erect distillery with capacity of from 100 to 150 bushels per day.\*

Atlanta—Coal and Iron Mines.—Southern Coal & Iron Co. has been incorporated, with capital of \$25,000, and privilege of increasing to \$3,000,000, by H. F. Vandementer, W. F. Cowham, H. B. Camp and T. J. Flournoy.

Atlanta—Electric Company.—J. A. Hesse Electric Co. has increased capital from \$25, 600 to \$125,000.

Attapulgus—Sugar-cane Sugar Mill, etc.— Cohn & Co. of New York are planting 500 acres of sugar-cane near Attapulgus, and will convert the matured product into sugar, erecting mill of 200 tons of cane per day eapacity.

Augusta-Trunk Factory.-Chartered: Augusta Trunk Factory, by M. N. Cleckley and Geo. P. Elliott.

Augusta—Furniture Company.—Chartered: E. M. Andrews Furniture Co., by E. M. Andrews and others.

Augusta—Mercantile,—E. M. Andrews and others have incorporated E. M. Andrews Furniture Co., with capital of \$15,000, for conducting general house-furnishing business.

Baldwin—Crate Factory.—O. F. Pirkey and F. M. Stover of Strasburg, Va., are investigating with a view to establishing crate and fruit-basket factory at Baldwin.

Broxton - Timber Lands.—Dominy Price Lumber Co, has purchased 25,900 acres of timber lands, as recently reported, and will develop same; company will enlarge its mills during the coming summer.

Dalton—Marble Works.—Parties who recently purchased property of Jett Marble Co. at Maddox Mill contemplate erection of large mills for manufacture of black marble.

Dublin—Ice Plant.—Dublin Ice & Coal Co. will erect 40-ton ice plant.

Elberton-Box Factory.-Swift Cotton Mills will Install small dry-klin 10x18 in connection with shop they will erect for making boxes.\*

Fort Valley—Land Improvement.—Miami Valley Fruit Co. has been organized by W. Z. Roll, J. E. Peterson, P. O. Getter and H. W. Truax, all of Ohio; L. L. Brown and C. W. Withoft of Fort Valley, for improving as truck and fruit farm 1200 acres which it has recently purchased near Fort Valley.

Gainesville—Cotton-oil Mill.—W. A. Matheson of Toccoa, Ga.; J. Carter of Gainesville and associates have incorporated Planters' Manufacturing Co., with capital of \$25,000, for erection of cottonseed-oil mill and ginnery.

Gainesville — Mcrcantile.—L. H. Johnson vill organize and establish the Gainesville shoe & Clothing Co.

Griffin—Electric Plant, Water-works and Sewerage.—City will vote on lasuance of \$100,000 of bonds for improving water-works and electric-light plant and for constructing sewerage system. Address "The Mayor."

Macon-Lumber Mills.—Company reported recently as incorporated by N. B. Corbin, J. R. Bowdre, J. W. Cabaniss, C. M. Orr and others, with capital of \$25,000 and privilege of increasing to \$200,000, will be known as the Macon Yellow Pine & Hardwood Co.

Macon-Lumber Mills.-T. J. Bell Lumber Co. has increased capital from \$3000 to \$50,000, possibly for making improvements. Moultrie—Tannery.—Joe Merritt of Wilmington, N. C.; D. A. Autrey and D. N. Horne of Moultrie are interested in establishment of leather-manufacturing plant.

Ocilla-Oil Mill, Ginnery, etc.-Ocilla Oil & Fertilizer Co., reported recently, has contracted for erection of its proposed oil mill; will also install ginnery and later on small fertilizer factory.\*

Phoenix-Ice Plant.—John Summergill of Dothan, Ala., will erect ice factory at Phoenix.

Savannah—Oll, Paint and Varnish Factory. William Taylor will erect building 100x30 feet and equip as oll, paint and varnish fac-

Spring Place—Gold Mines.—J. S. B. Apollos and Lee Gault have purchased and are developing gold-bearing properties near Spring Place, as recently reported, and will, with others, organize \$1,000,000 stock company for extensive operations, erecting 10-stamp mill, ptc. \*

Waycross—Car Works.—South Atlantic Car & Manufacturing Co., previously reported incorporated for crection of extensive car works, has completed its organization, electing George Dole Wadley, president; W. A. Price, vice-president; F. H. McGee, second vice-president and general manager, and H. H. Burnet, secretary treasurer. Arrangements are being made for immediate erection of necessary buildings, contract for which has been awarded to Jeff Darling. Contracts for machinery will also be awarded at once.

White County—Gold Mines.—A. W. Farlinger and associates have procured several mining properties in North Georgia, and intend developing same, as recently reported. Parties have erected 30-stamp mill buildings and placed in operation fifteen stamps; expect to place fifteen additional stamps, also six concentrating tables, and will in near future erect large smelter.

#### KENTUCKY.

Bowling Green — Strawboard Factory. — Company with capital of \$25,000 will be organized for manufacture of strawboard, pasteboard boxes, egg cases, etc.

Brooksville — Trace-holder Company. — American Trace Holder Co. has been incorporated, with capital of \$3000, by J. H. Hafer, P. B. Powers and W. O. Holmes.

Catlettsburg—Oil and Gas Company.—Clover Leaf Oil & Gas Co. has increased capital from \$25,000 to \$100,000.

Catlettsburg—Dam.—Sheridan & Kirk have contract at \$94,615 for construction of Big Sandy dam, No. 1, at Catlettsburg.

Louisa — Hardware Company. — Suyder Hardware Co. has been incorporated, with capital of \$25,000, by Augustus Snyder and

Louisville—Packing Plant—Central Stockyards Co. will, it is said, begin work about April I on erection of its proposed packing plant; abattoirs to be erected on stockyards property will be of large proportions and cost in neighborhood of \$300,000, Sam S. Brown of Pittsburg, Pa., being reported to invest about \$150,000 in the enterprise, and Ira F. Brainard, also of Pittsburg, about \$50,000. These parties were reported several months ago as contemplating establishment of such a plant at Louisville.

Louisville—Amusement Company.—Louisville Amusement Co. has been incorporated, with capital of \$35,000, by W. J. Semonin, W. L. Weller, Jr., and A. L. Harris.

Louisville--Packing Plant.—New York and Chicago parties are said to be making arnagements for establishment of \$1,000,000 packing plant at Louisville. Names of those interested will be announced later.

Louisville—Shoe Factory.—Conrad-Rawls Shoe Co. will be incorporated, with capital of \$150,000, for absorbing Witherspoon Bros. & Co., manufacturers of shoes. New factory will be crected at once and business conducted on large scale; Robert S. Witherspoon, general manager.

Madisonville — Coal Mines. — Buffalo & Tradewater Rallroad Co, has purchased and will develop large coal-mining properties at

Morton's Gap—Coal Mines.—W. W. King ston has purchased and will develop additional coal-mining properties.

Shreve-Flour Mill,-T. E. Butler will erect

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#### LOUISIANA.

Berwick-Lumber Mills.-Emporia Lumber Co. of Houston, Texas, has purchased Swampers Shingle, Lumber & Manufacturing Co.'s mills at Berwick, and will operate same.

Gretna-Land Cultivation.—G. H. T. Shaw of Dixon, Ill., reported recently under New Orleans as having purchased 7000 acres of land in Jefferson parish and to improve same by cultivation of rice, has organized Old Plantation Co., Limited. Contracts for machinery, etc., have all been awarded.

Jennings—Oil Wells.—Morse Oil Co., with capital of \$100,000, has been incorporated for development of oil wells, etc.

Kenner-Lumber Mills.—Sutherland-Inner Company is making extensive improvements including installation of new machinery.

Lake Charles—Timber Lands.—C. B. Sewell of Long-Bell Lumber Co. has purchased 17,-530 acres of timber lands for development.

Lake Charles—Development Company.— Gulf Coast Development Co. has been incorporated, with capital of \$300,000. V. M. Twitchell is president; A. C. Brainard, vice-president, and S. T. Beer, secretary.

New Orleans—Terminal Improvements.— Southern Railway, C. H. Ackert, general manager, Washington, D. C., contemplates extensive improvements at Port Chalmette, which include new wharves, one grain elevator, large sheds and additional tracks for handling of freight cars.

Roanoke-Rice Mill.-Star Milling Co, of Crowley, La., has secured control of Roanoke Rice Mill & Cercal Co., Ltd. W. W. Duson of Crowley will be president.

Ruston-Electric-light Plant.—Present mu nicipal electric-light plant will be improved at cost of \$20,000; B. F. Thompson, mayor.

Shreveport — Street Improvements.— City has voted to expend \$533,000 in asphalt paving. Address "The Mayor."

Welsh—Oil Wells.—Interstate Oil & Land Co., previously noted, has incorporated, with capital of \$100,000, by William E. Ramsey, R. H. Nason of Lake Charles, La.; E. E. Bradley of Bay City, Mich., and others.

#### MARYLAND.

Annapolis—Dairy.—Philip B. Cooper has prepared plans for dairy for C. E. Remsen, to include cattle shed, hay barns, steam sterilizing and bottling house, etc.

Baltimore — Electric-light Plant. — United Electric Light & Power Co, has awarded contract for erection of its proposed substation to John Waters; building and equipment will cost \$100,000; will be two stories, of brick and steel, and will be used for distribution of lighting and other power in the subway.

Raltimore—Lumber and Supplies.—Chartered: Maryland Lumber & Supplies Co., with capital of \$1000, for dealing in lumber, timber, etc., by John Betz. W. Stewart Brown, Andrew Miller and others.

Baltimore—Mercantile. — North Baltimore Novelty Co, has been incorporated, for dealing in books, papers, cigars, etc., by Robert L. Myers and others.

Baltimore—Medicine Factory.— Chartered: Eareck Homeopathic Medicine Co., for manufacturing pharmaceutical and medicinal specialties, with authorized capital of \$10,000, by Thomas W. Eareckson, Graham B. Hall, J. Hanson, T. Jerome and others.

Baltimore—Telephone System.—Peninsula Long Distance Telephone Co. will be incorporated, with authorized capital of \$100,000, for constructing extensive telephone service through various counties of Eastern Shore. Company will practically be dominated by Maryland Telephone Co. of Baltimore. Incorporators include Stanley Baker, David E. Evans, Harry Welles Rusk, H. W. Webb of Baltimore, Joshua Clayton of Elkton, Md., and others.

Baltimore — Mahogany Mill. — Baltimore Mahogany Co., reported recently as incorporated with capital of \$50,000, will establish large mahogany mills at Canton, machinery for which is said to have been purchased. W. Eason Williams is president; James R. Bates, vice-president and general manager; Milton Lyell, secretary and treasurer.

Baltimore—Confectionery Factory.—Chartered: Murbach & Leusch Co., for making confections, etc., by August J. Murbach, Frederick W. Lipps and others; capital 52000

Baltimore—Jewelers.—Chartered: Welsh & Bro, Co., with capital of \$100,000, for conducting an established business. Frank E. Welsh, Thomas Welsh, Henry B. Coulson and George W. Richards are the incorporators.

Baltimore—Stove Foundry.—S. B. Sexton Stove & Manufacturing Co, has been incorporated to continue the business of S. B. Sexton & Son, stove manufacturers; authorized capital \$300,000.

Baltimore—Excelsior Machine Company.—American Excelsior Machine Co. has been incorporated, with nuthorized capitalization of \$1,000,000, and will absorb corporation of the same name. Company controls patents of James R. Bate for excelsior machinery; rotary machine is used, and there is being installed at the Baltimore factory six machines which will have capacity of between 30,000 and 40,000 pounds a day. New company will arrange to locate factories in other cities. W. Eason Williams is president; James R. Bate, vice-president and general manager; J. Milton Lyell, secretary-treasurer.

Baltimore—Sewer.—Board of public Improvements approved ordinance appropriating \$30,000 for extension of Eagle-street sewer.

Cumberland—Real Estate and Warehouse Company,—Chartered: Storage Warehouse & Real Estate Co., for conducting real estate and warehouse business, by C. L. Bretz, George D, Landweier, George H, Hetzel and others.

Cumberland—Flour Mill.—Johnson R, Morgan has purchased property of Deal Bros. Milling Co. and will operate as the Johnson R. Morgan Milling Co., to be incorporated. Plant will be thoroughly overhauled and new machinery installed, which will include machinery for manufacture of cut and ground feed, cornmeal plant, etc.

Salisbury—Ice Factory.—Crystal Ice Co. has leased and will operate Salisbury Ice Manufacturing Co.'s plant.\*

Salisbury—Land Improvements.—James E Tippett of Baltimore, Md., has purchased the Mardela Springs Hotel property, and will with others, organize company for developing the springs located on the property.

#### MISSISSIPPI.

Gloster—Ice Factory, etc.—Epstein Bros. of New Orleans, La., have purchased Gloster ice plant; will enlarge same and add bottling plant and steam laundry.

Greenville—Paving.—City will vote April 1 on Issuance of \$50,000 of bonds for street paving, as recently reported. No contracts have as yet been made. City Engineer J. S. Allen will have charge of work.

Gulfport—Cotton-oil Mill and Fertilizer Factory.—E. Van Winkle Gin and Machine Works of Atlanta, Ga., is making plans for the cottonsed-oil mill to be erected at Gulfnort, recently reported.

Jackson—Furniture Company.—Chartered: Doughtie-Miller Furniture Co., with capital of \$20,000, by J. E. Doughtie, D. R. Miller and others

Utica — Brick Works and Electric-light Plant.—Burnett & McDonald will erect brick works and install electric-light plant.

Vicksburg—Mercantile.—T. A. Helgason, A. S. England and others have incorporated Helgason-England Company, with capital of \$25,000, for conducting grocery and agricultural-implement commission business.

Vicksburg—Textile Manufacturers.—Leslie J. Montgomery, Thomas Conyngton and Clarence P. Moser have incorporated Southern Textile Co. of Mississippi for textilemanufacturing purposes. Capital is \$10,000.

Vicksburg-Publishing.-A. Kossman, Bernard Forster, R. E. L. Murphy and others have incorporated Southern Book Publishing Co., with capital of \$10,000.

#### MISSOURI.

Caldwell—Lumber Company.—Iron Mountain Lumber Co. has been incorporated, with capital of \$50,000, by G. A. Cooley, Paragould, Ark.; S. A. Kerns, Payne, Ohio; R. G. Allen, Paulding, Ohio, and others.

Cameron—Street Paving.—City has awarded contract to Matt T. Hayde of Kansas City, Mo., at \$12,000 for street paving; other paving contracts will be awarded involving an expenditure of \$30,000.

Deepwater—Manufacturing.—Henry County Manufacturing Co. has been incorporated, with capital of \$50,000, by William B. Borterfield, George H. Davis, James E. Farris and others

Joplin-Mining.-Prairie State Mining Co. has been incorporated, with capital of \$159, 000, by F. Y. Hamilton, C. F. Shinkle, J. B. Marsman and others.

Joplin - Laud Improvement. - Chartered: Grand Falls Park Co., with capital of \$20,000, by Riley F. Robertson, George Painter, C. A. Dall and others.

Kansas City—Water-works Improvements. City has under contemplation considerable improvements to water-works; amount to be expended has not been determined, and no definite action as yet taken towards issuance of bonds; James A. Reed, mayor.

Kansas City-Stock-feed Company.-Chartered: Monarch Stock Feed Co., with capital of \$3000, by Thomas H. Garner and others.

Kansas City—Flower Company.—William L. Rock Flower Co. has been incorporated, with capital of \$50,000, by William L. Rock, Chas. E. Helt, Thomas Westfelt and others.

Kansas City—Shoe Repairing.—Chartered: Boston Shoe Repairing Co., with capital of \$5000, by W. F. Taylor, Robert B. Taylor and Edmund Speck.

Kansas City-Power-house.— Metropolitan Street Railway Co, will begin at once on erection of its power-house previously reported; building will be of stone and brick, with gravel roof, and cost \$300,000, exclusive of excavation and equipment.

Kansas City — Realty Company. — Chartered: Woods, Waller & Holtz Realty Co., with capital of \$40,000, by Wm. S. Woods, Elmer Holtz and John A. Minor.

Kansas City-Mercantile.—Chartered: Wallace Reyburn Commission Co., with capital of \$2000, by James H. Wallace and others.

Needmore — Cannery.—Green Ridge Canning Co. has been incorporated, with capital of \$3500, by M. L. Howard, E. J. Stewart, D. M. Young and others.

Sedalia-Mining.-Chartered: Hall Land Mining Co., with capital of \$50,000, by John N. Dalby, T. W. Bryant and W. D. Hall,

St. Joseph—Commission Company.—F. E. Fleming Commission Co. has been incorporated, with capital of \$10,000, by F. E. and C. A. Fleming and others.

St. Louis—Printing.—Security Printing Co., with capital of \$35,000, has been incorporated by G. K. Warner, S. H. West, Wm. J. Turner and others.

St. Louis—Mercantile.—Charles A. Sweet Provision Co, has increased capital from \$25, 000 to \$50,000.

St. Louis—Laboratory.— Chartered: Hoeffken-Finke Laboratory Co., with capital of \$50,000, by Dr. W. D. Hoeffken and others.

St. Louis—Dairy.—New Western Dairy Co. has been incorporated, with capital of \$14,-000, by Charles G. Rohlfing, Milton E. Peters and others.

St. Louis—Brush Factory.—Betzold-Damin Brush Manufacturing Co. has been incorporated, with capital of \$5000, by John Betzold, John Damm, J. Otto Damm and others.

St. Louis—Realty Company.—Chartered: Ashland Realty Co., with capital of \$2000, by Henry S. Peeler, E. W. Banister and others.

St. Louis—Packery.—Chartered: Crescent Packing Co., with capital of \$3000, by J. B. Williamson, Fred Myer, Henry Reinhart and others.

St. Louis—Pants Factory.—Faultless Pants Manufacturing Co. has been incorporated, with capital of \$25,000, by Louis Kahn, Jos. Kammer and Alexander Jeffers.

St. Louis—Investment Company.—Chartered: Traders' Investment Co., with capital of \$20,000, by Richard A. Jones, Louis A. Basso and others.

St. Louis—Wallpaper Company.—G. W. Miller Wallpaper Co. has been incorporated, with capital of \$30,000, by George W. Miller, Edward Henderson and Henry Rolf.

St. Louis — Catering.— Chartered: Berlin Catering Co., with capital of \$8000, by John J. Walsh and others.

St. Louis.—Chartered: Underwriters' Automatic Fire-Alarm Co. of Missouri, with capital of \$150,000, by George Gordon, Henry E. Corbyn, W. L. Beecher and others.

St. Louis-Novelty Company.—Chartered: Park Novelty Co., with capital of \$10,000, by Chas. H. Deltering and others.

St. Louis — Drug Company. — Chartered: Winkelman Drug Co., with capital of \$5000, by H. F. Winkelman and others.

St. Louis—Papier-mache Company.—Chartered: St. Louis Papier-Mache Co., with capital of \$6000, by Isadore Kessler, Bernard Stein and others.

St. Louis—Bakery.—Plans have been completed and contracts will be awarded for erection of new bakery of Manewal-Lange Biscuit Co.; will be six stories, of pressed brick and stone, 150x290 feet, equipped with automatic sprinklers, electric elevators, etc.; cost \$200.000.

St. Louis — Realty Company. — Accomac Realty Co. has been incorporated, with capital of \$10,000, by Wm. E. Beckmann, Otto Moser and Julius Seidel.

St. Louis—Mercantile,—Chartered: Lincoln Mercantile Co., with capital of \$50,000, by Chas. A. Wilcox and others.

St. Louis — Manufacturing. — Chartered: Scott Manufacturing Co., with capital of \$50, 900, by Wm. F. Scott, James Avery Webb and Richard P. Spencer.

St. Louis-Lead Mines.-St. Clair Lead Co., with capital of \$50,000, has been incorporated

by S. L. Swarts, Chas. M. Polk and Thomas

#### NORTH CAROLINA.

Andrews—Acid Plant, Ice Factory and Electric Plant.—Cherokee Tannic Acid Co. is building 80-barrel acid plant, and will extract acid from 100 cords of wood per day; installation of electric plant for lighting works and the town is contemplated, and erection of ice factory is also talked of.

Asheville—Quarries.—Balfour Quarry Co. of Asheville and the North Carolina Pink Granite Co. of Salisbury, N. C., have consolidated, and will operate on an extensive scale the several granite properties owned by both companies through North Carolina, using the name of the Balfour Quarry Co., whose principal office will be in Asheville, and whose officers are George R. Collins, president; George L. Erdman, secretary treasurer, and Chas. F. Massey, general manager. Company's pink quarries will be equipped at once with new and modern machinery, which has been contracted for, and other improvements made.

Asheville-Mercantile.- Chartered: S. W. Warren Company, with capital of \$5000, by J. W. Warren and others.

Aurora - Transportation.—Chartered: Aurora & Idalia Transportation Co., with capital of \$25,000, by J. B. Whitehurst, W. T. Hudnett, W. H. Hooker and others.

Hudnett, W. H. Hooker and others.

Burlington-Lumber Mills.—Central Manufacturing Co. has been incorporated to conduct lumber and furniture manufacturing business, with capital of \$50,000, by R. W. Curtis, W. E. Sharpe and S. G. Moore.

Burlington - Printing and Publishing. - Chartered: Burlington Printing & Publishing Co., with capital of \$50,000, by C. A. Anderson, W. T. Williams and J. W. Murray.

Burlington—Cotton Mill.—It is rumored that Eugene Holt and James N. Williamson, Jr., will build cotton mill.

Charlotte—Cotton Mill.—Mecklenburg Cotton Mills will be organized, with capitalization of \$175,000; Wm. Coleman of Whitmires, S. C., president, and R. L. Tate of Columbia,

Charlotte — Water-works Improvements.— City board of water commissioners, R. J. Brevard, E. T. Cansler, W. C. Dowd and E. L. Keesler, will select site at once for new water-works plant, reported recently to be installed at cost of \$200,000. A. E. Boardman of New York is engineer.

Concord — Mercantile,—Chartered: White-Morrison Flower Co., with capital of \$12,500, by D. B. Morrison and others.

Dunn-Chair Factory.—Oregon Chair Co. will erect new three-story building 45x100 feet for cularging capacity.

Dunn-Table Factory.—The \$6000 company reported recently as organized for erection of table factory will be known as Dunn Safe & Table Co., with H. V. Moulton, president; B. B. Jernigan, vice-president, and J. C. Cowell, secretary.

Elkin — Water-works.— City contemplates constructing water-works system. Address "The Mayor."

Enfield — Stemmery, — Gregory & Curtis Stemmery Co, has been incorporated, with capital of \$4000, by Geo, B. Curtis, F. W. Gregory, W. F. Parker and others.

Fayetteville—Water-works.—City will purchase water-works plant. Address "The Mayor."

Gastonia—Cotton Mill.—Arlington Cotton Mills will add 2700 spindles and make other improvements.

Greensboro — Mercantile, — Scott-Sparger Company has been organized, with capital of \$15,000, for conducting grocery business (established). Greensboro—Mercantile,—Chartered: Pied-

mont Mercantile Co., with authorized capital of \$100,000, by E. R. Carter, R. R. King and others.

Henderson—Sewerage and Street Improve-

Henderson—Sewerage and Street Improvements.—City will vote on issuance of \$40,000 of bonds for sewerage and street improvements. Address "The Mayor."

Hertford-Cotton-oil Mill.—Hertford Cotton Oil Mill has been organized, with W. S. Blanchard, president, and L. W. Norman, secretary, for erection of complete cottonseed-oil mill. Jas. Stewart of Washington, N. C., is architect.\*

Hickory—Cotton Mill.—Ivey Mills, reported incorporated recently, will install 4560 spindles and 200 looms (not the equipment recently mentioned). The machinery has been purchased. O. A. Robbins, Charlotte, N. C., is engineer in charge.

Laurinburg-Cotton Mill.-Dickson Cotton Mill has ordered 1200 additional spindles.

Lexington - Brick Works, - Company reported recently as being formed for manufacture of bricks has incorporated as the Victor Brick Co., with authorized capital of \$40,000, by George W. Montenstle, G. F. Hawkins, W. Lee Harbin and others. Address last-named incorporator.

Newton — Publishing. — Catawba County News Publishing Co, has been chartered, with capital of \$2500, by C. M. McCorkle, C. H. Mebane, D. P. Rowe and others.

North Carolina—Gold Mines.—Richmond, Norfolk and Washington parties are reported as organizing \$1,000,000 company for development of 2000 acres of gold-mining properties in North Carolina.

Rockingham-Cotton Mill.-Roberdel Maau facturing Co. will add 300 looms.

Rockingham-Cotton Mill.-Leak, Wall & McRae will add 200 looms. They now have 6200 spindles and 300 looms.

Rockingham - Cotton Mill. - Great Falls Manufacturing Co. will add 100 looms.

Southern Pines—Mining.—Laufman Mining Co. has been incorporated, with capital stock of \$1,000,000, for conducting general mining business, by P. H. Laufman and George Hutchinson of Southern Pines, W. K. Jackson of Carthage, N. C., and others.

Statesville—Cotton-oil Mill and Fertilizer Factory.—Company reported recently as organizing for erection of cottonseed-oil mill has incorporated as the Statesville Oil & Fertilizer Co., with capital of \$50,000, by N. B. Mills, E. G. Gaither, J. K. Morrison, J. L. Cowan and others.

Statesville—Cotton Mill.—N. B. Mills is endeavoring to organize \$100,000 cotton-mill company.

Wallace-Warehouse Company. People's Warehouse Co. has been incorporated, with capital of \$2500, by W. J. Bonry and others.

Winston-Salem-Ice and Fuel Company.— People's Fuel & Ice Co. has been incorporated, with authorized capital of \$35,000, by J. H. King, F. F. Kerner and others.

#### SOUTH CAROLINA.

Anderson-Spring-bed and Mattress Factory.—Anderson Mattress & Spring Bed Co. will rebuild its factory recently burned at loss of \$5000.

Columbia — Drug Company. — Chartered: Union Depot Drug Co., with capital of \$3000, by Dr. L. A. Griffith (president) and others.

Columbia—Ice Piant.—Columbia Ice & Fuel Co. has been incorporated, with capital of \$30,000, for manufacture of ice, by W. S. Reamer, F. Kartwright and others. W. S. Reamer was previously reported to build 15-ton ice plant, contract for which had been let.

Columbia—Paint Factory.—Henry Pannili and John Gore of Wilmington, N. C., will, it is reported, erect \$200,000 paint-manufacturing plant at Columbia.

Darlington--Warehouse Company.-Farmers' Warehouse Co. has been incorporated, with capital of \$19,990, by Geo. H. Edwards, A. K. Kollock and C. W. Hewett.

Donaids—Cotton oil Mill.—Donaids Oil Mill Co., lately reported incorporated, will build 20 ton cottonseed oil mill; J. W. Brock, president.\*

Greenville — Improvement — Company. — Greenville Improvement Co., with capital of \$25,000, has been incorporated by L. W. Parker, A. C. Bristow and W. J. Thackston.

Greenville—Cigar Factory.—G. W. and D. W. Ebaugh have contract for erecting three-story building to be operated as eigar factory by American Cigar Co., main office in New York, will be equipped with 60-horse-power boiler, steam heat, plumbing, sprinklers, etc., and cost \$20,000.

Marion - Water-works. - Marion Water, Light & Power Co. is discussing construction of new system of water-works.

Rock Hill—Water, Light and Power Company.—Rock Hill Water, Light & Power Corecently reported at length in these columns, has increased capital from \$50,000 to \$150,000.

Walhalla—Cotton-oil Mill.—Acme Oil Mills has been incorporated, with capital of \$35,-000, by D. Oelkers, C. W. Pitchford, John D. Verner and others.

#### TENNESSEE.

Chattanooga—Tool-steel Works.—Southern Steel Works will build an addition for doubling capacity of its plant; cost of improvements 825 600.

Chattanooga — Iron-ore Mines. — Chattanooga Company, Limited, is opening up new Iron-ore mine on its property in Hill county.

Chattanooga — Lumber Company. — King-Baxter Lumber Co. has been incorporated, with capital of \$7000, and privilege of increasing to \$12,000, by W. C. King, Douglass Baxter, Bruce Baxter and others.

Cleveland—Hosiery Mill.—J. J. Mather contemplates the establishment of hosiery mill; will make heavy black-ribbed half-hose with double foot.\* Gainesbore—Oil and Gaa Wells.—Gainesbore Oil & Gas Co., reported recently as organized for development of oil and gas properties, has incorporated, with capital of \$50,000. S. B. Fowler, J. C. McDearman, Clay Reeves, J. A. Williams and others are incorporators.

Halls — Hardware and Furniture.—Chartered: Halls Hardware & Furniture Co., with capital of \$4000, by W. G. Smith, W. F. Wilson, Wm. M. Fowler and others.

Knoxville—Zine Mines.—Holston Zine Co. has been organized, with capital of \$20,000. Company has probably organized tor operating the Roseberry Zine Co.'s property, reported recently to be reopened by James T. Shaw, F. J. Caughey, James G. Anderson and George E. Smith. Company will erect \$20,000 concentrating plant with capacity of 200 tons per day. Address Geo. E. Smith, manager.

Knoxville — Stockyards. — East Tennessee Stockyards Co, has increased capital from \$25,000 to \$50,000.

Knoxville — Lumber Company. — Ploneer Lumber Co. has been incorporated, with capital of \$15,000, by C. B. Atkins, C. A. Stair, Howard Van Gilder and others.

Knoxville—Tailoring.—Chartered: Roos & Co., with capital of \$1900, by Jacob Roos, W. B. Mooney, L. C. Mabry and others.

Memphis—Cotton-gin Works.—Fuller Cotton Gin Co, will erect factory equipped with latest machinery for manufacturing its cotton gin; capacity will be 1000 gins per year.\*

Memphis—Pearl-button Factory.—Erie Button Co. of Erie, Pa., will establish factory in Memphis for manufacture of pearl-button blanks, consuming about 2500 tons of shells per year; building will be three stories, 112x 60 feet.

Memphis—Wood and Handle Factory.— Southern Wood & Handle Co. has been organized, with capital of \$5000, for manufature of spokes, handles, etc., by J. D. Anderson, H. P. Busch, H. J. Wagner and others.

Memphis—Ice Factory.—Broadway Coal & Ice Co. (previously reported) has been incorporated, with capital of \$50,000, for manufacturing ice, by W. W. Simmons, Wm. D. Roberts, H. P. Johnson and others.

Memphis—Supply Company.—W. P. Williams and Louis Laas have organized as Williams & Laas, and will conduct general roofing, thing, stating, heating and ventilating business at 50 Union street.

Mt. Pleasant—Phosphate Mines.—Robert K. Ecedorer of Philadelphia, Pa., representing bondholders, has purchased the entire properties of the American Phosphate Co., including several thousand acres of land in Maury and Lawrence counties. Company will be reorganized and develop the mines on extensive scale.

Murfreesboro — Barytes Mining.— Weaver Oil & Mining Co. will begin the development of barytes on large scale, and is preparing to erect mill with capacity of twenty tons a

Nashville—Tie and Lumber Company.— Cumberland Tie & Lumber Co. has been incorporated, with capital of \$30,000, by J. C. Shofner, J. H. Neil, J. F. Beaty and others.

Nashville — Mercantile.— Chartered: Wolf Shoe & Furnishing Co., with capital of \$5000, by H Zander and others.

Nashville—Coke Oyens.—Bon Air Coal, Land & Lumber Co. will, it is said, build battery of coke oyens at Eastland.

Nashville — Stone-crushing Plant. — Tennessee Central Bailroad Co. has contracted for stone-crushing machinery to be installed in new plant which will be located near Nashville; capacity is 500 tons of crushed rock per day, to be used for ballasting.

Nashville — Paper Company. — American Paper Co. has increased capital from \$18,009 to \$30,000.

Somerville-Mercantile.—Chartered: Wellford-Dickinson Mercantile Co., with capital of \$12,000, by C. L. Dickinson and others.

Sparta-Knitting Mill.-J. S. Jackson contemplates establishing a \$15,000 knitting mill.

Union City—Corn Planter and Drill Mill.— It is reported that the L. E. Brevard Manufacturing Co. of Huntingdon, Tenn., manufacturer of cotton and corn planters, will erect factory at Union City.

Waverly — Woodworking Factory. — Waverly Stave & Tie Co. has been incorporated, with capital of \$8000, by Robert Dinwiddle, J. U. White, F. T. Gunther and John Koff.

Waverly-Coal Mines.-Waverly Coal & Mining Co, has increased capital from \$5000 to \$50,000.

#### TEXAS.

Amarillo -- Live-stock Association. -- Chartered: Panhandle Fair and Live-Stock Association, with capital of \$30,000, by B. L. Stringfellow and others.

Aransas Pass—Jetty Works.—H. C. Ripley has been awarded contract at \$220,000 for improvements authorized by Congress at Aranyas Pass

Austin-Brewery.—St. Louis (Mo.) parties are said to have made arrangements for establishment of large brewery at Austin. L. N. Goldbeck of Austin may possibly give information.

Beaumont-Oil Wells.—Hart Oil & Well Co. has been incorporated, with capital of \$50,000, by George E. Hart of Los Angeles, Cal.; Walter S. Brush, Beaumont, Texas; James M. Shaw, Navasota, Texas, and others.

Beaumont—Oil Wells.—Chicago & Milwaukee Oil Co. has been incorporated, with capital of \$10,000, by M. A. Fell of Chicago, I.U.; George M. Schelk, John A. Heigler, A. E. Road and others of Beaumont.

Beaumont — Asphalt Works. — Texas Asphalt & Refining Co. has been incorporated, with capital of \$300,000, for manufacturing asphalt by separating crude petroleum into its divisible and distillable parts. W. H. Wheeler, W. W. Sturges, C. E. Burrows and H. B. Betty are the incorporators.

Belton-Pumphouse.—Atchison, Topeka & Santa Fe Railway, H. U. Mudge, general manager, Topeka, Kan., will erect brick pumphouse to cost \$4000.

Bonham—Brick Works.—Bonham White Brick Co, has been organized, with capital of \$29,000, for establishment of white brick works with capacity of 20,000 per day.

Brownsville—Rice Mill, Irrigation Plant, etc.—Brownsville Land & Irrigation Co. Is installing new 50,000-galion pump to its plant near Brownsville, which will double the original capacity; company also is preparing to erect rice mill (reported as contemplated several months ago) of 1200 barrels capacity, plans for which have been prepared.

Brownwood — Land Improvement. — Winchell Townsite Co., previously reported incorporated, has awarded contract for laying off and platting townsite; active developments will be commenced about May 1 in developing property, and further contracts will be awarded; II. B. Hardiman, engineer in charge.

Brownwood—Flour Mill and Elevators.—
Brownwood Mill & Elevator Co., reported recently as incorporated, has purchased mill of Coleman Roller Mill Co., and will remove to Brownwood, improving and enlarging capacity: elevators will be built and operated at Coleman and Goldthwaite, and possibly at other points.\*

 Caldwell — Electric-light Plant. — Watlin Square Bale Cotton Gia Co. will install new dynamo for lighting the town.

Cleburne — Gas Plant. — Cleburne Light, Power & Heating Co. has been granted franchise for heating and lighting city, and will install gas plant at once.

Corpus Christi — Gin and Mill.—Nucces County Gin & Milling Co. has been incorporated, with capital of \$5000, by J. B. Thompson, Sam Gugenheim, John McLane and others.

Dallas-Planing Mill.—Buell Planing Mill Co. has been incorporated, with capital of \$75,000, by Frank T. Ruell, H. W. Childs, J. E. De Witt and J. K. Blackstone.

Palias — Mercantlie. — Chartered: Boren-Stewart Company, with capital of \$300,000, by S. H. Boren, R. H. Stewart and others.

Denton — Telephone System. — Franchise has been granted the Independent Telephone Co. for construction of system.

Ennis—Machine Shops.—Houston & Texas Central Railroad, Jeff N. Miller, general manager, Houston, Texas, will enlarge its machine shops at Ennis.

Fort Worth—Seating.—Chartered: Texas Seating Co., with capital of \$20,000, to furnish seats for public buildings, by E. D. Hubbard of Chicago, Ill.; Thomas D. Ross, M. McElwee of Fort Worth and others.

Fort Worth-Publishing,—Clarence Ousley is organizing \$150,000 stock company for publication of daily paper.

Greenville — Telephone System.—Property of Greenville Telephone Co. has been purchased by E. L. Glendon of Pittsfeld, Ill. as trustee for the Home Telephone Co., reported recently as incorporated, with capital of \$100,000, by Ed. L. Glendon and others. Company will enlarge and improve the exchange and extend its lines.

Hallettsville—Road and Bridge Improvements.—Lavaca county will vote May 2 on issuance of \$25,000 of road and bridge improvements bonds. Address "County Clerk."

Houston - Stationery Factory. - Bourke-Cargill Company, manufacturer of stationery, has changed name to the Cargill Com-

Houston-Lumber Company.—Texas & Louislana Lumber Co. will increase its capital from \$50,000 to \$100,000 for enlarging its facilities.

Houston-Coffee-roasting Plant.-Nashville Coffee & Manufacturing Co., J. O. Cheek, president, Nashville, Tenn., will establish coffee-roasting plant at Houston.

Laredo-Irrigation System.—Laredo Land & Irrigation Co. has been organized, with paid-up capital of \$175,000 and purchased 12,000 acres of land, which it will improve.

Matador—Mercantile.—Chartered: Matador Mercantile Co., with capital of \$15,000, by C. I. Glenn and others. Netherland—Supply Company.—Netherland

Supply Co. has been incorporated, with capital of \$30,000, by J. B. Peek, A. H. Scott, E. Rockhill and others.

Orange-Paper Mill.-Orange Paper Mills is installing additional machinery for increasing capacity.

Rusk—Saw-mill, etc.—W. P. Knox of Dallas, Texas, who owns 60,000 acres of timber lands on Neches river, will extend his railroad and build large saw-mill near Rusk with capacity for cutting not less than 10,000 feet of lumber per day.

Seguin-Road Improvements.—Legislature has passed bill authorizing Guadalupe county to issue \$50,000 for road purposes.

Shafter--Mining.—Chinatte Mining Co., recently reported as having increased capital from \$300,000 to \$600,000, has further increased to \$1,200,000, and will install new machinery for treatment of ores, whose values consist of gold, silver and lead; will also install concentrating plant with capacity of fifty tons of ores daily. Address John T. Burkett, secretary, Elliott, Ark.\*

Velasco-Cannery.—Sam H. Hudgins and A. G. Follet, Jr., are organizing stock company for laying out oyster beds, erecting and operating cannery, etc.

Waco-Gold Mines.-Etia Gold Mining Co., with capital of \$20,000, has been incorporated by J. T. Harrington, A. W. Cunningham and H. H. Harrington.

Winnsboro — Improvement Company.—Elberta Improvement Co. has been incorporated, with capital of \$50,000, by Sterling P. Bond, Thomas F. Cannon of St. Louis, Mo.; J. M. Lankford of Winnsboro and others.

#### VIRGINIA.

Berkley-Dairy.-J. S. Etheridge and L. Gilbert will establish dairy.

Big Island—Pulp and Paper Mill, Dam, etc. Bedford Pulp & Paper Co. (Richmond, Va.), previously reported to build additional mill at Big Island, construct dam, etc., has awarded contract for the dam and powerhouse at Coleman's Falls to Gleaves & Co. of Lynchburg. Contract price is said to be about \$100.000.

Big Stone Gap—Coal Mines.—It is reported that John W. Hoen of New York has purchased for the Northwestern Coal & Coke Co. 3000 acres of coal and coke lands in Wise and Lee counties, Virginia.

Bristol-Lumber Mill.-Laurel Fork Lumber Co. has been incorporated, with capital of \$50,000, by A. E. Otto of Alexandria, Ind., president; H. V. Otto, vice-president; J. M. MacRae, secretary. Company will build two saw-mills for developing timber lands in Scott county.

Covington—Insulator-pin Factory, Electric Plant, Ice Factory, etc.—Alleghany Pin & Bracket Co. has been incorporated, with capital of \$50,000, for manufacturing insulator pins, brackets, cross-arms and other electrical supplies; has also purchased Covington electric-light and ice plants, and will operate same in connection with its manufactory, making extensive improvements to both plants; capacity of ice factory will be increased to thirty-five tons daily. Contract for erection of main building, which will be 25x45 feet, has been let to W. R. Mann, and contract for new brick buildings for electric-light plant and ice factory will be awarded shortly. T. M. Gathright of Fairmont, W. Va., is president-general manager; R. W. Crowder of Waynesboro, vice-president. J. A. Clark and F. W. Martin of Fairmont are also interested.

Danville—Flour and Grist Mills, Timber Lands, etc.—Douthat-Riddle Coal Co. has amended charter increasing capital and changing name to Douthat-Riddle Company for increasing business capacity, erecting flour and grist mill and to deal in timber lands.

Floyd—Arsenic Mines.—United States Arsenic Mines Co., Pittsburg, Pa., lately reported, has commenced development work on its arsenic property in Floyd county, and expects to install the most improved machin-

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ery for treatment of arsenic ore. Contracts have not been let.\*

Franklin - Lumber Mills.—Giles County Lumber Co. has been incorporated, with capital of from \$50,000 to \$100,000, for dealing in timber and coal lands; J. L. Camp, president; R. J. Camp, secretary-treasurer.

Franklin-Publishing.—J. P. Holland Publishing Co. has been incorporated for conducting general publishing and printing business, by J. Peter Holland of Franklin, J. M. Darden of Zuni, S. A. Mayer of Franklin and

Ivanhoe Peirce, who recently purchased mills of New River Mineral Co., will install electric-power plant for lighting the town and for other

Lillan-Cannery and Saw-mill.—D. S. Tru-lit will erect cannery, as recently reported, and wifl also erect saw-mill in connection.\*

Lynchburg — Buggy Company.— Hughes Buggy Co, has been incorporated, with capital of not less than \$50,000 nor more than \$500,000, for manufacturing and repairing vehicles. E. E. Hughes of Lynchburg is president, and P. S. Barbour, South Boston, Va., vice-president.

Lynchburg—Laundry.—Frye & Chesterman ave made plans for laundry building for F , Knight 60x100 feet to cost \$6000.

McKenney-Woodworking Plant.-McKenney Manufacturing Co. is installing machinery to make barrel and keg heading, staves, etc.; will also operate saw-mill.

Norfolk — Construction.—C. F. McNichol Construction Co, has increased capital from \$5000 to \$25,000.

Norfolk — Electric power Plant. — Norfolk Electric Light & Gas Co. has been incorporated for generating light, heat and power; capital is from \$10,000 to \$50,000; officers, C. A. Nash, president; T. H. Synon, vice-president; W. W. Dey, secretary-treasurer.

Norfolk—Gravel and Sand Company.— lames River Gravel & Sand Co. has been incorporated, with authorized capital of \$55, 000, and E. J. Whitchurst, president: T. W. Bidgood, vice-president, and C. E. Herbert, secretary

Norfolk-Tobacco Company,-Hall Tobacco Co. has been incorporated, with authorized capital of \$25,000. C. E. Hall is president; A. W. Johnson, vice-president and secretary.

Norfolk — Land Improvement. — Norfolk Land Co, has been incorporated, with capital of \$25,000, for conducting real-estate business, by N. Beaman (president), H. L. Smith, Arthur Morris and others.

nur Morris and others.

Norfolk—Electric-light and Power Plant.—
Economic Lighting Co. has been incorporated, with capital stock of from \$1,000,000 to \$20,000,000, for manufacturing and supplying light, heat and power by means of electricity. Samuel B. Lawrence is president; Alfred T. Davison, vice-president; John B. Summerfield, treasurer, and Henry C. Everdell, secretary.

Norfolk — Publishing. — Ledger-Dispatch Publishing Co. has been incorporated, with capital of \$200,000, for publication of the evening Ledger and Dispatch, which have consolidated. Peter Wright is president; J. M. Thomas, vice-president, and J. E. Max-

M. Thomas, vice-president, and J. E. Maxwell, secretary.

Norfolk—Publishing.—Virginia Pilot Publishing Co. has increased capital to \$500,000.

Norfolk—Land Improvement.—Union Land & Improvement Co. has been incorporated, with capital of \$10,000, for dealing in and improving real estate. J. T. White is president; J. D. Armstrong, vice-president; J. H. Flening, Jr., secretary, and G. C. Wainwright, treasurer.

Norfolk—Chemical and Drug Factory.—

wright, treasurer.

Norfolk-Chemical and Drug Factory.—
Santos Compound & Distributing Co. has been incorporated for compounding chem, icals, drugs, etc., with authorized capital of \$10,000. W. R. Matthews is president; G. T. Gray, vice-president, and W. W. Terry, sections.

Norfolk-Electric-light and Gas Plauts, etc. Norfolk—Electric-light and Gas Frants, etc. North Norfolk Land Co. has been incorporated, with capital of \$30,000, for maintaining sewers, constructing gas and electric-light plants, etc. S. Q. Collins is president; Eugene Ives, vice-president, and Joseph R. Ives, secretary-treasurer.

Ives, secretary-treasurer.

Norfolk—Cannerles, etc.—Hampton Roads
Oyster Packers and Planters' Association
has been incorporated, with capital of \$200,000, for planting, packing and canning oysters, and will establish one or more large
canning factories, etc. J. H. Fleming of
Portsmouth is president; J. T. White and W.
D. Hemingway, both of Norfolk, vice-president and secretary, respectively.

Norfolk, Connects, Cheroscol, C. F.

Norfolk — Cannery. — Chartered: C. F. Chase Packing Co., with capital of \$25,000. Helvetia—Silica Quarries.—Davis Elkins of Petersburg—Educational.—Chartered: Hoff. Elkins, W. Va., and associates have pur-

man Hall Southern Domestic Training School, with authorized capital of \$5000; J. G. Harris, president; T. C. Johnson, secretary.

Petersburg—Publishing.—E. M. Clements Publishing Co. has been incorporated for enlarging an established publishing business.

enlarging an established publishing business. E. M. Clements is president.

Petersburg—Lumber and Plauing Mills.—
Virginia Lumber & Box Co. has been incorporated, with authorized capital of \$50,000, for operating saw-mills, planing mills, furniture and box factory. E. A. Robertson is president; Charles Hall Davis, secretary.

Portsmouth—Land Improvement.—The Virginia Company has been incorporated, with capital of not less than \$9000 nor more than 25,000, for dealing in and improving real estate. Franklin D. Gill is president; John T. King, vice-president, and Alexander B. Butt, secretary.

Butt, secretary.

Portsmouth — Land Improvement. — Tidewater Land Co, has been incorporated, with authorized capital of \$20,000, for dealing in and improving real estate. H. H. Parr is president; Thomas Fitzgerald, Jr., vice-president, and J. G. Edwards, secretary.

Richmond—Mining.—James River Mining Co, has been incorporated, with authorized capital of \$25,000, for dealing in real estate and mining properties. Merriweather Jones is president, and Thomas Armstrong, secretary-treasurer. tary-treasurer.

Richmond—Drug Company.—Chartered: T. A. Miller & Co., with capital of \$25,000, by T. A. Miller (president) and others.

A. Miller (president) and others.
Richmond—Bakery.—Ferdinand Block and
George J. Scheifela of Philadelphia, Pa.,
claiming to represent a \$500,000 bakery syndicate of New York and Philadelphia, are investigating with a view to erecting large
bakery at Richmond.

Richmond. — Chartered: Ellison - Harvey Company, with capital of \$35,000, by William Ellison (president) and others.

Richmond—Clearing Company.—Chartered: Richmond Clearing Co., with authorized capital of \$10,000, and Andrew Pizzini, Jr., presi-

Richmond — Publishing. — Times-Dispatch Company has been chartered, with Joseph Bryan, president; John S. Bryan, vice-presi-dent, and A. H. Holderby, secretary.

dent, and A. H. Holderby, secretary.

Roanoke—Publishing.—Company has been organized, with capital of not less than \$20,000 nor more than \$50,000, for publishing paper. Campbell Slemp is president; S. H. Hoge, vice-president, and R. H. Angell, secretary and treasurer. Address R. H. Angell.

#### WEST VIRGINIA.

Berkeley Springs—Sand Quarry.—M. M. Folker of Pittsburg, Pa., and F. H. Zimmers of Union Iron Foundry Co. of Pittsburg have purchased and will develop sand quarries in

Berkeley Springs.

Bluefield — Cold-storage Plant. — Nelson
Morris & Co., packers, Chicago, Ill., will, It
is reported, erect cold-storage plant at Blue-

Bluefield - Mercantile.-Chartered: Mo Book & Stationery Co., with capital of \$10,000, by W. R. Moose, G. F. Moose, J. C. Brose and others.

Cambria—Coal Mines.—Arminius Coal Co. has been incorporated for mining coal, manufacturing coke, etc., with capital of \$25,000, by Samson Smith, W. J. Coleman, S. M. Smith, R. O. Spicer and C. B. Bailey, all of Mineral, Va.

Cameron-Machine Shops.-Cameron Tool Co. has been incorporated for repairing engines, boilers, tools and machinery, with capital of \$10,000, by J. C. Amsheer, Harry Burkley, C. M. Irvin and others.

Burkley, C. M. Irvin and others.

Charleston—Coal Mines.—Kanawha Consolidated Coal Co. has been incorporated, with capital of \$150,000, for developing coal and timber lands, manufacturing coke, etc., by J. Jefferson Manning, A. W. Brown of Charlestown, W. Va.; R. M. Baylor of Cumberland, Md.; J. M. Williams, Washington, D. C., and H. B. Davenport, Clay, W. Va.

n. b. Davenport, Clay, W. Va.
Charleston—Coal Mines.—Carroll Coal Co
has been incorporated, with capital of \$100,
600, for developing coal mines, by Peter Carroll of Charleston, James Flynn of Altoona,
Pa.; A. Bringardner of Junction City, Ohio,
and others.

charleston — Lumber Mills. — Chartered: Flynn Lumber Co., with capital of \$100,000, to operate saw-mills, develop timber lands, etc., by A. Bringarduer of Junctión City, Ohio; James Flynn of Altoona, Pa.; Peter Carroll of Charleston, W. Va., and others.

Carroll of Charleston, W. Va., and others.
Fairmont—Steel Mill.—It is reported that
the Fairmont Industrial Co. has contracted
with T. J. Costello of Cumberland, Md., for
erection of \$50,000 sfeel mill.

chased 200 acres of slilea stone near Helvetla, and will install \$30,000 plant for developing

same.

Hinton—Electric-light Plant, Water-works, etc.—R. fl. Peterson of Hinton, O. M. Lance, T. f. Ryman and H. G. Marcey of Pennsylvinia have purchased property of Hinton Water-Works Co. and Hinton Light, Ice & Fuel Co., and will consolidate the plants, operating as one company, which is to be incorporated. R. H. Peterson will be general manager.

manager.

Huntington—Car-coupler Company.—Trueblood Triple Automatic Car Coupler Co., to
deal in patent rights for improving railway
car couplers, has been incorporated, with
capital of \$250,000, by S. L. Trueblood of
Kenova, W. Va.; F. B. Enslow, Huntington,
W. Va.; George McDonald, Parkersburg, W.
Va. and others. a., and others.

Huntington-Mercantile.-Chartered: Huntington Easy Payment Co., with capital of \$10,000, by W. A. Williams and others.

Huntington—Mining.—Home Producers' Oil & Mining Co. has been incorporated, with capital of \$50,000, by Chas. Nash, J. K. Oney, D. E. Abbott and others.

Martinsburg — Publishing. — Fairfax Publishing Co, has been incorporated, with capital of \$25,000, by C. W. Boyer, W. C. Kilmer, A. B. Noll and others.

Masontown—Timber Lands.—A. C. Oliver Lumber Co, has purchased 2000 acres of tim-ber lands and several saw-mills, and will perate same.

operate same.

Morgantown—Lumber and Supply Company.—Morgantown Lumber & Supply Cohas been incorporated to manufacture and deal in lumber, brick, lime, etc., by B. M. Chaplin, C. W. Hudlon, J. J. Wharton and others; capital \$100,000.

Morgantown-Mirror Factory.-Penn Mir-ror & Manufacturing Co. of Pittsburg, Pa., will, it is reported, remove its plant to Mor-

Morgantown — Mining.—Chartered: Crestholm Company, with capital of \$25,000, by C. K. Fife, C. W. Huston, George C. Baker and others, for development of oil, gas and mineral lands, manufacture of brick, building materials, etc.

Morgantown — Machine Shops. — Morgan-town & Kingwood Railway Co. has con-tracted for construction of machine shops, engine-house, track scales and yards, and will later on let contract for erection of sev-eral operatives' dwellings.

eral operatives' dwellings.

Piedmont—Clay and Coal Mines, Brick
Works, etc.—C. B. Karn, reported recently
as having purchased for development 561
acres of clay and coal lands, has, with
others, incorporated the Piedmont Mercantile & Developing Co., and will begin work
on establishment of large brick plant at once,
making a specialty of shape brick for blast
furnaces, rolling mills, etc. Address C. B.
Karn, general manager.\*

Princeton—Telephone System—Moreor

Princeton — Telephone System. — Mercer Telephone Co. has been incorporated to construct telephone and telegraph lines by E. W. Maxwell of Spanishburg, G. L. Karnes, S. V. Straley, W. M. Mahood, J. C. Hughes of Princeton and others.

Raymond Clty-Orchard Company.-Kana-wha Orchard Co. has been incorporated, with capital of \$50,000, by James H. Stewart, B. H. Hite, T. E. Hodges of Morgantown, W. Va., and others.

and others.

Ronceverte—Telephone System.—Company has been organized for constructing telephone line from Ronceverte to Elkins. 8, W. Payne and E. M. Arbogast of Marlinton, W. Va., are the promoters.

Wellsburg—Telephone System.—R. W. Irwin, Washington, Pa., has purchased and will operate telephone system of West Penn Telephone Co.

Telephone Co.

Wellsburg—Coal Mines, etc.—Beech Bottom Coal Co., lately reported, will develop 2220 acres of coal lands in Brooks country; no contracts have been awarded, but most of bids on steel tipple have been received, also on gravity haul of about 2000 feet long with capacity of 2000 tons daily; yard tracks are to be built, tenement-houses, machine shop, office building, etc. Electricity will be used in mine. Elmer Hough is general manager and engineer. nd engineer.

Wheeling-Oil and Gas Wells.-Barrett Oil & Gas Co. has been incorporated, with capital of \$25,000, by Samuel Kuglen, John S. Benter, Chas. H. Hell and others.

Wheeling — Planing Mill. — Fahey Bros. Planing Mill Co. has been incorporated, with capital of \$50,000, for establishing and operating planing mill, by Martin W. Fahey, M. J. Fahey, Dennis C. Fahey and others.

Busby of Parsons, Kan., president of the Great Western Coal & Coke Co., has acquired controlling interest in the Osage Coal & Min-ing Co., and will begin at once extensive levelopments on the property, which consists of three large shafts, seven coal leases, fifty coke ovens and several slopes and undevel-oped mines.

#### OKLAHOMA TERRITORY.

Blackwell—Mining.—Douglass Gas, Oil & Mining Co. has been incorporated, with capi-tal stock of \$500,000, by George Ogg and H. J. Blackburn of Douglass, W. C. Frederick and C. O. Baker of Blackwell.

and C. O. Baker of Biackwell.

Craterville (not a postoffice)—Mining.—McCrory-Bardwell Mining Co. has been incorporated, with capital stock of \$1,000,000, to operate in the Wichita mountains, locating mills
and smelters. J. C. Bardwell, P. H. McCrory, C. H. Markeson and W. W. Graves are
the incorporators he incorporators.

Geary—Brick Works.—Genry Pressed Brick Co. will increase capital from \$15,000 to \$50, 600 for enlarging its plant.

Hobart — Mercantile.—Chartered: Mutual Mercantile Co., with capital of \$35,000, by T. S. Warren and others.

Lexington—Cotton-oil Mill.—Lexington Cotton Oil Co. has been incorporated, with capital of \$40,000, for creeting cottonseed-oil mill, by W. N. and S. A. Hayes, W. T. James, A. M. Purdue and others.

Newkirk-Developing Company,-Chartered: Creek Prospecting & Developing Co., with capital of \$100,000, by F. J. Smith of Winfield, Kan.; Addison Gale of Blackwell, O. T.; J. J. Ketchell, B. C. Panine and C. C. Cowles of Braman.

Cowles of Braman.

Oklahoma City—Candy Factory.—Candy Mnnufacturing Co., with capital of \$10,000, has been incorporated by John Doerr, Floyd Lynn and Edward Hersman.

Oklahoma City—Pickle Factory.—Chartered: Monarch Vinegar & Pickle Co., with capital of \$2500, by George Bunker, S. E. Davies and others.

Oklahoma Citr—Telephone System—Charteners.

Oklahoma City-Telephone System.—Char-tered: Oklahoma Southern Telephone Co., with capital of \$15,000, for constructing sys-tem of telephones, by W. A. Jennings, Gra-ham Burnham and R. C. Willard.

Snyder — Publishing — Snyder Publishing Co. has been Incorporated, with capital of \$5000, by O. B. Riegal, J. A. Burke and J. H.

#### BURNED.

Denison, Texas.--Denison Macaroni Fac-tory; estimated loss \$25,000.

Loulsville, Ky.—Mattingly distillery of Kentucky Distilleries & Warehouse Co.; esti-mated loss \$50,000.

#### BUILDING NOTES.

\*Means machinery, proposals or supplies ire wanted, particulars of which will be found under head of "Machinery, Proposals and Supplies Wanted."

Atlanta, Ga.—Residence.—J. O. Wynn will ave plans prepared for erection of brick welling to cost \$25,000.

Atlanta, Ga. — Apartment-house. — J. O. Wynn is having plans made by Bruce & Morgan for erection of two apartment-houses to have all modern improvements, including steam heat, electric lights, elevators, etc.

Baltimore, Md.—Store Building.—Martin & Agnew have purchased and will remodel

Agnew have purchased and will remodel store building.

Baltimore, Md. — Dwellings.—William L. Haworth will build twenty two-story brick dwellings to cost \$90,000.

Baltimore, Md.—Store Building.—William H. Potter has confract for erecting new store building for Benesch & Sons, previously reported.

Baltimore, Md.—Dwellings.—John F. Carter will erect sixteen two-story brick and stone dwellings; cost \$10,000.

Baltimore, Md.—Residence.—G. A. & A. U. Davis have contract for erecting frame residence 44x36 feet at Overlea for J. Glyder; cost \$5000.

Baltimore, Md.—Engine-house.—Milton C. Davis will be awarded contract for building engine-house on McCulloh and Gold streets, recently reported; bid \$25,677.

Baltimore, Md.—Apartment-house.—Brown & Hildebrand have contract at \$41,185 for erecting Margill apartment-house, previously reported. J. Edward Laferty prepared plans.

Ating planing mill, by Martin W. Fahey, M.

J. Fahey, Dennis C. Fahey and others.

INDIAN TERRITORY.

South McAlester-Coal Mines.—William or W. L. Stevens, architect, New Orleans,

La. Proposals must be accompanied by certified check for \$5000. Usual rights reserved. Birmingham, Ala.—Store Building.—W. E.

Birmingham, Ala.—Store Building.—W. E. Spink is preparing plans for two-story brick store building 50x100 feet for J. G. Whitfield; cost \$10,000.

Birmingham, Ala.—Building.—Birmingham Milling Co. will erect one-story brick building to cost \$7000, and to be used as workhouse.

Birmingham, Ala. — Dwellings. — W. M. Cosby will erect two-story brick dwelling to cost \$12,000. J. M. Caidwell will erect two-story frame dwelling to cost \$10,000.

Bluefield, W. Va.—Institute.—Edwin Mann, treasurer Bluefield Colored Institute, will receive scaled proposals until April 7 for erection of addition to girls' dormitory. Plans and specifications may be seen at office of principal of institute and office of State superintendent of free schools, Charleston, W. Vs. Usual bond and rights reserved.

Bonham, Texas—Schools.—City will vote April 7 on issue of \$33,000 of bonds for school buildings, Address "The Mayor."

Canton, Mo.-University.-Christian University, recently burned, will be rebuilt at cost of \$40,000.

Charlotte, N. C.—Depot.—Frank P. Milburn of Columbia, S. C., will prepare plans for enlarging and improving Southern Railway Co.'s depot at Charlotte at cost of about 813.000.

Chattanooga, Tenn.—Bank Building.—Citizens' Bank & Trust Co. will expend about \$15,000 in improvements, as recently reported.

R. H. Hunt is architect. No contracts have been awarded.\*

Clarendon, Texas—Jall.—Donley county has decided by popular vote to issue \$10,000 of bonds for erection of new jail. Address "County Clerk."

Danville, Va.—Residence.—Frye & Chesterman, Lynchburg, Va., have made plans for \$4000 dwelling for A. W. Traylor.

Denton, Md.—Jail.—F. E. & H. R. Davis of Baltimore have completed plans for proposed new Jail at Denton; will be two stories, two feet, of brick and stone, heated by steam, etc., and cost \$15,000.

Uothan, Ala, Church, Methodist congregation will award contract April 20 for erection of its proposed new church. Address "The Pastor."

Elkins, W. Va.—College,—Plans have been completed for Davis & Elkins College, previously reported, and bids for erection of administration building will be asked within next week or ten days; cost \$45,000. Address

El Paso, Texas—Union Depot.—El Paso Union Passengor Dopot Co., previously reported incorporated, has completed organization, electing H. U. Mudge, Topeka, Kan., president; Chas. B. Eddy, Alamogordo, N. M., vice-president, and U. S. Stewart of El Paso, secretary and treasurer, and will begin at once on erection of its proposed \$250,000 union passenger station. E. B. Cushing, E. O. Faulkner and H. J. Siumons have been appointed committee, and will have charge of entire work relative to building. No plans

Farmville, Va.—Residence.—Frye & Chesterman, Lynchburg, Va., have made plans for residence for J. L. Richardson to cost \$4000.

Fort Fremont, S. C. — Administration Building.—Quartermaster Fort Fremont, S. C., will receive senied proposals until April 22 for constructing administration building. Information furnished on application. United States reserves usual rights.

Fort Smith, Ark.—Building.—Dieter & Wenzel of Joplin, Mo., have contract for erection of additions to public buildings at Fort Smith, as recently reported; work will be conducted under supervision of contractors, and no contracts have been awarded for any material or machinery required. Additions will be three stories and basement, 51x56, and two stories and basement, 51x52 feet; cost \$74,664.

Goldsboro, N. C.—Hetel.—Bridgers House will be enlarged and improved as hotel. Address George Bizzell, proprietor.

Greenville, Ala.—Courthouse.—Dobson & Bynum of Birmingham, Ala., have contract at \$55,000 for erecting Butler county's new courthouse.

Hagerstown, Md.—Residence.—H. E. Gessler of York, Pa., has prepared plans for \$10,-600 residence for M. P. Moller.

Harmony Grove, Ga.—School.—City will erect \$10,000 school building. Architect has not been engaged nor contracts awarded. Address board of education.\*

High Point, N. C.—Church.—Salem Street Church will erect \$5000 edifice. Address "The Pageog"

Houston, Texas-Department Store, -Houston Department Stores Co. has been incorpo-

rated, with capital stock of \$600,000, for erection of eight-story brick department store Ed. H. Harrell, John McClellan, K. H. Caw thou and others are among incorporators.

Huntsville, Ala.— Dwellings.— Merrimack Manufacturing Co, has let contract to A. M. Booth for construction of sixty cottages (for cotton-mill operatives) to cost \$60,000. No architect required.

Jacksonville, Fla.—Store Building.—W. T. Simmons will erect two-story brick store building.

Kansas City, Mo.—City Hospital and Market-house.—City has under contemplation building of new hospital and an additional market-house, but no definite action has been taken. Address James A. Reed, mayor.

Kenner, La.—Dwellings.—Sutherland-Inner Company will build fourteen operatives dwellings.

Knoxville, Tenn.—Y. M. C. A. Building.— Young Men's Christian Association has purchased Paince Hotel for \$30,000, and will remodel as a Christian Association building.

La Grange, Ga.—School Buildings.—City will issue bonds for school purposes. Address Arthur Smith, architect.\*

Lexington, Ky.—Schools.—Plans of James Russell Scott have been accepted for proposed colored school building, and those of H. L. Rowe for the two new buildings for white children, previously reported to be erected.

Lexington, Va.—Building.—Virginia Military Institute contemplates erecting new building to be known as an administration building.

Lynchburg, Va.—Business Building.—L. S. Aguor & Son have contract for erecting the proposed six-story business building of Barker-Jennings Hardware Co. Lewis & Burnham prepared plans.

Meridian, Miss.—Business Building.—C. H. Dobbs has contract for erection of threestory brick business building 30x100 feet, and to cost 312 000.

Milledgeville, Ga.—Warehouse.—J. W. Mc-Millan has contract for erecting warehouse 50x100 feet for Mrs. Clara B, Walker.

Montgomery, Ala.—Theater.—Montgomery Traction Co., W. H. Ragland, president, will erect theater at Pickett Springs with seating capacity for 1400 people.

Norfolk, Va.—Exchange Building.—Chamber of Commerce, Norfolk Real Estate and Stock Exchange will erect \$20,000 building.

Norfolk, Va.—Apartment-house.—Company has been organized, with C. A. Neff, president; C. E. Hardy, vice-president, and R. A. Wainwright, secretary, for erecting four-story stone, brick and terra-cotta apartment-house after plans by Neff & Thompson, to have electric lights and elevator, steam heat, etc.\*

Petersburg, Va.—Lodge.—David Dunlop will erect hunting lodge at Powell's Creek to cost \$18,000.

Powder Springs, Ga., Hotel.—S. A. Anderson of Marietta, Ga., has purchased property at Powder Springs, which he will improve by erection of hotel, etc.

Reidsville, N. C.—Hotel.—Jonathan Robinson will build hotel.

Roanoke, Va.—Theater.—Frye & Chesterman, Lynchburg, Va., have made plans for summer theater for Roanoke Traction & Light Co.

San Angelo, Texas-Business Building.-A. S. Gantt will erect three-story brick and stone business building.

San Antonio, Texas—Hotel.—Eastern parties represented by Samuel Small are investigating with a view to erecting \$1,000,000 hotel. Secretary Business Men's Club may give information.

Savannah, Ga.—Hotel.—C. H. Dorsett and associates are organizing \$300,000 stock company for erection of eight-story brick hotel to contain 300 rooms.

Sistersville, W. Va.—Bank Building.—People's National Bank has awarded contract for erection of its building previously reported to A. Burthart of New Martinsville; contract price, exclusive of heating, plumbing and furnishing, is \$15,000.

South McAlester, I. T.—Depot.—Missouri, Kansas & Texas Rallway system will build depot; A. A. Allen, general manager, St. Louis, Mo.

Spencer, N. C.—Business Building.—John E. Ramsny of Salisbury, N. C., has completed plans for building to be erected by W. F. Snider of Salisbury, E. H. Stewart and D. J. Miller of Spencer; will be three stories, of brick, 50x110 feet.

St. Louis, Mo.—Business Building.—Mr. Maxwell of the Maxwell-Howard Mule Co. of East St. Louis, Ill., will erect large business St. Louis, Mo.—Exposition Building.—Wm. C. Stubbs, State commissioner, Audubon Park, New Orleans, La., will open bids April 10 for erection of the ancient Cabildo (building selected by State commission) at the Louisiana Purchase Exposition at St. Louis, in accordance with plans and specifications of Will A. Freret, architect, which may be inspected at above office. Each bid must be accompanied by certified check for \$500. Usual rights reserved.

St. Louis, Mo.—Hotel.—Plans have been completed for the proposed brick hotel building to be erected by the Co-operative Missionary Union at cost of \$40,000. Work is under direction of Rev. T. G. Atterberry, superintendent.

Tifton, Ga.—Church.—Norman Park Baptist congregation will build \$8000 church. Address "The Pastor."

Valdosta, Ga.-Office Building.-A. J Strickland will build five-story office build ing.

Wellsburg, W. Va. — Courthouse.—Park West has contract at \$6850 for reconstructing courthouse.

Westminster, S. C.—Schools.—City has voted issue of \$10,000 of bonds for building graded school buildings. Plans are wanted. Address W. P. Anderson, clerk board of trustees.

## RAILROAD CONSTRUCTION. Railways.

Ashland, Ky.—It is reported that the Licking River Railroad will be converted to a standard-gauge line and extended from Yale to West Liberty and Midland City. E. W. Strack is general manager at Ashland.

Atlanta, Ga.—The Atlanta & Marietta Electric Railway Co., capital \$600,000, has applied for a charter. The incorporators are D. B. Gray, J. D. Good, F. W. Montgomery, Warren Montgomery and Nathaniel Haven of New York, P. O. McCarley of Fulton county, A. H. Cox and A. T. Cox of De Kalb county, W. R. Power, R. W. Boone and J. L. Anderson of Cobb county.

Attalla, Ala.—The Lewin Lumber Co., near Attalla, will, it is reported, build a logging railroad from its mills to Etowahton, fifteen miles. It will be standard gauge.

Baltimore, Md.—It is reported that surveys are being made from Alken, on the Philadelphia division of the Baltimore & Ohio Railroad in Cecil county, Maryland, for a connection with the Pennsylvania road at a point between Perryville and Principio. J. M. Graham is chief engineer of the Baltimore & Ohio at Baltimore.

Baltimore, Md.—Mr. F. C. Todd, Continental Trust Building, Baltimore, writes the Manufacturers' Record that it has not been decided by him and his associates to build an electric railroad from Waynesboro, Pa., to Pen-Mar, Md.

Birmingham, Ala.—Dunn & Lallande Bros. are reported to have the contract for the Louisville & Nashville's two-mile extension at Lehigh.

Bowling Green, Ky.—It is reported that the Bowling Green Railway Co. will build about six miles of extensions.

Cedartown, Ga.—It is reported that Dunn & Co. of New York have been given twenty miles of the contract for the Seaboard Air Line extension from Rockmart to Atlanta. M. Casey & Co. have five miles. Redmond & Co. of Chattauooga, Tenn., have four miles. J. W. Bushnell is engineer of construction at Cedartown.

Cumberland, Md. — The Westernport & Keyser Traction Co. has been incorporated to build a line from Westernport, Md., to a point near Keyser, W. Va. The incorporators are James L. Luke, Luke, Md.; N. U. Bond, Bond, Md.; David P. Miller, Cumberland, Md.; Zadock T. Kalbaugh, Piedmont, W. Va., and James C. Watson, Keyser, W. Va.

Galveston, Texas.—Mr. C. F. W. Felt, chief engineer Gulf, Colorado & Santa Fe Railway Co., writes to the Manufacturers' Record denying the report that the company has awarded a contract to Langtry & Co. to reduce curves and reballast the line from Sommerville to Conroe. He says that the company has under consideration the ballasting of part of this line, but no alignment revision, excepting an overhead crossing with the International & Grent Northern Railway at Stoneham.

Grand Rapids, Mich.—Thomas F. Carroll of Grand Rapids is reported to be interested in a plan to build an electric railroad between New Orleans, La., and Mobile, Ala.

Guthrie, Okia.—The Colorado, Okiahoma & Texas Railroad Co. has been chartered to build a branch of the Kansas City, Mexico & Orient Railway from Denison, Texas, to

Pueblo, Col. M. P. Paret is chief engineer of the "Orient" at Kansas City.

Honaker, Va.—The Clinch Valley Barytes Co. is reported to be building a railroad from the Clinch Valley division of the Norfolk & Western for three miles down Lewis creek to the barytes mines. About two miles of the line has been completed.

Houston, Texas.—The Velasco, Brazos & Northern Railway has, it is reported, completed arrangements for building north to Dallas, about 250 miles. E. P. Spears is vice-president and general manager at Houston.

Jennings, La.—The Gulf Coast Development Co., with headquarters at Jennings, has filed its charter; capital \$300,000. The officers are V. M. Twitchell, president; A. C. Bramard, first vice-president; John E. Ross, second vice-president; S. T. Beer, secretary and treasurer; C. E. Jones, manager. The company is authorized to build railways, ferries, etc.

Lexington, Ky.—Construction of the Lexington, Versailles & Frankfort Electric Railroad has begun near Versailles. It is being built by the Bluegrass Consolidated Traction Co., and J. Franklin Clark has charge of construction. H. C. Beatty of Lexington is secretary of the company.

Louisville, Ky.—It is reported that the Louisville & Nashville Railway is surveying for an extension from Ducktown to Chattanooga, Tenn. R. Montfort is chief engineer at Louisville.

Memphis, Tenn.—The Illinois Central Railroad has begun construction of its double track from Memphis to Fulton, Ky.

Mountain Park, Okla.—The directors of the Texas, Mountain Park & Northwestern Railroad Co., recently incorporated at Guthrie with \$4,000,000 capital, are R. K. Kelley, Mark Roberts, W. P. Bryan, Burl Hillyer of Mountain Park and A. J. Robinson of Texowa, Okla. The proposed line is from a point on Red river in Comanche county, Oklahoma, or some point on the east line of Comanche county, to a point on the northern boundary of Oklahoma in Woodward county, an estimated distance of 200 miles, through the counties of Comanche, Kiowa, Greer, Roger Mills and Woodward.

Mountain Park, Okla.—It is reported that St. Louis and Kansas City capitalists have agreed to finance the El Paso, Mountain Park & Oklahoma Central Railroad, which is to connect Mountain Park, Mountain View and other cities, and which is reported to be backed by the Burlington system.

Nashville, Tenn.—It is reported that the Nashville, Chattanooga & St. Louis Rallway will build an extension from Ringgold, Ga., to the new army post at Cloud Springs, Chickamauga Park, twelve miles. Hunter McDonald is chief engineer at Nashville.

Nashville, Tenn.—It is reported that an electric railroad will be built from Smithville to Watertown. Senator Crowley of De Kalb county is interested.

Newark, N. J.—Chester H. Pond, one of the incorporators of the Memphis & Gulf Railroad Co., and president of the Cornell Construction Co., 22 Clinton street, Newark, N. J., writes the Manufacturers' Record that the line will run from Memphis, Tenn., to Pensacola, Fla., and will be 412 miles iong. Contract has been let and work will begin soon. O. H. P. Cornell is chief engineer of the construction company, and will have charge of the construction, which will be standard, with 80-pound rail.

New Berne, N. C.—The voters of New Berne have voted in favor of subscribing \$50,000 to the Pamilco, Oriental & Western Railroad.

Newcastle, Ky.—Peter Arlund and others are interested in a plan to build a railroad from Newcastle to Eminence.

New Orleans, La.—The Leon Godchaux Company, Limited, writes to the Manufacturers' Record that the Franklin & Abbeville Railway Co. was formed for the purpose of taking over the railroad formerly belonging to the Franklin & Abbeville Railroad Co., with the intention of extending the line into Franklin and Abbeville.

Newport News, Va.—A. Braxton Edmonds, 222 Thirty-first street, is making the survey for the proposed West Point, Urbana & York River Railway from Toano.

Newton, Miss.—The Worthington Construction Co. of Birmingham, Ala., has a subcontract for eleven miles of the Mobile, Jackson & Kansas City Railroad north and south

Norfolk, Va.—The Chesapeake Transit Co. Is reported to have completed its line to the Princess Anne Hotel at Virginia Beach.

Palestine, Texas.—The International & Great Northern Railroad is reported to be surveying for an extension from Spring.

Texas, to Alexandria, La. J. D. Trammell is chief engineer at Palestine.

Philadelphia, Pa.—Mr. John Blair Mac-Afee, 1002 Harrison Buliding, writes the Man-ufacturers' Record denying the report from Norfolk, Va., that he is interested in a plan to build an electric railway from that city to

Philadelphia, Pa.-The Stony River Philadelphia, Pa.—The Stony River Rali-road Co. of Huntington, W. Va., capital \$100,-000, has been incorporated in that State by M. H. Leonard, William E. Stokes, Paul H. Denniston and Harry M. Kurtz, all of Phila-delphia, and Clifford L. Pullen of Beverly,

Port Lavaca, Texas.—The Rice Belt Railway Co. has been organized with the following officials: President, Ross L. Clark, Calhoun county; first vice-president, Judge H. E. Masterson, Brazoria county; second vice-president, G. M. Magill, Matagorda county; third vice-president, L. Ward, Jackson county; treasurer, D. P. Moore; secretary, W. G. Peterson; attorney, Willet Wilson; directors, R. S. Dilworth, L. Seabrook, R. E. Ward, Chas. Chiison and R. C. Gaines. The road is to extend from Galveston to Brownsville, connecting Port Lavaca, Angleton, Bay City and Refugio. Capital stock is \$1,000,000, and Port Lavaca will be headquarters.

Portsmouth, Va.—It is reported that the

and Port Lavaca will be headquarters.

Portsmouth, Va.—It is reported that the Seaboard Air Line will build an extension from Hurtsboro, Ala., north to Opelika, Ala., about thirty miles. W. W. Gwathmey, Jr., is chief engineer at Portsmouth.

Redwater, Texas.—The Northeast Texas Railway, chartered last August to build from Redwater through Bowle and Cass counties, is now reported completed for fourteen miles. The route proposed is from Redwater southwest to Cusseta and northeast from miles. The route proposed is from Redwater southwest to Cusseta and northeast from Redwater to Texarkana, fifty-three miles. It is being built by the company for a lumber road principally. The officers are G. Munz, president, and R. A. Gray, chief engineer as Redwater. Others interested are J. J. King, J. E. Kirby, W. L. Estes, Hiram Glass, C. M. Whatley and A. L. McDaniel
Richmond, Va.—The Chesapeake & Ohio Railway is reported to have awarded contracts for twenty miles of second track east of Richmond and for seventy miles of second track between Clifton Forge, Va., and Charleston, W. Va.

leston, W. Va.

leston, W. Va.

Savannah, Ga.—It is reported that the Central of Georgia Railroad will immediately begin the construction of an extension from Missionary Ridge Station three miles to the new military post at Cloud Springs and Chickamauga Park. H. M. Steele is chief engineer at Savannah.

Savannah, Ga.—G. S. Baxter & Co. of Jacksonville, Fla., are reported to have begun work on the Atlantic Coast Line extension from Punta Gorda to Fort Myers, Fla., twenty-eight miles. T. S. Tutwiler is assistant chief engineer at Savannah.

chief engineer at Savannah.

Selma, Ala.—The Selma & Cahaba Valley
Railroad Co., which proposes to build from
Selma through the Cahaba valley to the mineral region of Alabama, has elected officers
as follows: H. L. McKee, president; A. W.
Cawthon, vice-president, and E. S. Starr, secretary and treasurer; directors, H. L. McKee,
A. W. Cawthon, I. Schwarz, L. M. Hooper,
H. S. D. Mallory, B. S. Bibb and F. M. Abbott.

Shreveport, La.—The Shreveport & Red River Valley Railway Co. has, it is reported, awarded contracts to Winston Bros. of Min-neapolls and Lee & Craney Bros. of Kansas neapoils and Lee & Craney Bros. of Kansas City for \$500,000 cubic yards of work on the extension of the line to Baton Rouge and New Orleans. W. E. Hawley is chief engi-neer at Shreveport. Contractors' headquar-ters will be at Baton Rouge.

St. Louis, Mo.—The Acme & Red River Railroad is being built in the interest of the Acme Cement Plaster Co. out of the town of Acme, in Hardeman county, Texas. Sam Lazarus is president, Century Building, St. Louis, Mo.

St. Louis, Mo.—The Hillsboro, St. Louis & Southern Electric Railroad will, it is reported, begin construction immediately. The line will be forty miles long, and the officers are T. F. Sneed, president; Dr. H. D. Brandt, vice-president and secretary, and H. W. Fenner, treasurer.

Talladega, Ala.—It is rumored that an elec-tric railroad will be constructed between Talladega and Montgomery, about ninety

Washington, D. C.—Bids have been re-ceived for the 25-mile extension of the Char-leston, Clendennin & Sutton Raiiroad. The contract will soon be awarded. Henry G. Davis is president, 1517 H street, Washington, D. C

Welch, W. Va.—The Elkhorn & Tug River Railway Co., of which R. R. Smith is presi-dent, gives notice that on April 11 it will ap-

ply to the county court of McDowell county for an electric railway franchise over part of the public roads.

Wheeling, W. Va.—The Williamstown & Moundsville Railway Co. has been granted an electric railway franchise in Pleasant county, West Virginia. Guy A. Wagner of Wheeling is president of the company.

#### Street Railways.

Anderson, S. C.—It is reported that West-ern capitalists are considering a plan to build an electric railway in Anderson.

Atlanta, Ga.—The Georgia Railway & Sleetric Co. will, it is reported, build an ex-ension to Marietta, about eighteen miles. P. S. Arkwright is president.

Kansas City, Mo.—The Metropolitan Railway Co. has begun construction of an electric railway on Jackson avenue from St. John's avenue to Twenty-fourth street. It will be double-track.

Macon, Ga .- The Macon Railway & Light Co, is reported to be considering plans to ex-tend the Vineville line.

New Orleans, La.—The New Orleans Street Railways Co. will, it is reported, immedi-ately improve its tracks and crossings.

#### Machinery, Proposals and Supplies Wanted.

Manufacturers and others in need of machinery of any kind are requested to consult our advertising columns, and if they cannot find just what they wish, if they will send us particulars as to the kind of machinery needed we will make their wants known free of cost, and in this way secure the attention of machinery manufacturers throughout the country. The MANUFACTURERS' REC-ORD has received during the week the following particulars as to machinery that is wanted.

Agricultural Implements. — John Aswell, Arcadia, La., wants to purchase cultivators of all kinds, corn and cotton planters and fertilizer distributers.

Art Glass.-See "Church Furniture.

Baling Machinery.—Reading Wood Pulley Co., Reading, Pa., wants addresses of manu-facturers of machines to bale hay and

snavings.

Bank Fixtures.—Citizens' Bank & Trust
Co., Chattanooga, Tenn., wants bank counters, burglar safe, inside vault fixtures, metal
tellers' cages, šteel ceiling, etc.

Bank Furniture and Fixtures.—Bank of Whiteville, Whiteville, N. C., is in market for bank furniture and fixtures.

Boiler .- See "Ginnery."

Boiler.—A. Capehart, Roxobel, N. C., wants econd-hand tubular singular return boiler of bout sixty horse-power.

Boiler. — Fayetteville Woodenware Co., Fayetteville, N. C., is in market for new 100 or 125-horse-power boiler, probably with heater and pump.

Boiler.-J. E. McGuire, Wharton, Texas, wants new or second-hand 100-horse-power tubular boiler.

Boiler and Engine .- See "Oil Mill."

Boiler and Engine.—Oak Furniture Co., North Wilkesboro, N. C., wants engine and boiler.

Boller and Engine.—Ward Furniture Manu-facturing Co., Fort Smith, Ark., wants 14x42 engine and two 16x60 boilers.

Boller and Engine.—Powhatan Lime Co., Richmond, Va., wants second-hand 50-horse-power engine, 60-horse-power return tubular boiler.

Boiler and Engine.—Snow Hill Butter Dish & Basket Co., Snow Hill, Md., wants second-hand 80-horse-power return tubular boiler to stand inspection, and one 60-horse-power sec-

Boiler and Engine.-See "Irrigation Plant." Boilers and Engines.-See "Mining Equipment."

Boilers and Engines.-See "Distilling Apparatus."

Bottles, etc.—Pineville Bottling Works, Pineville, Ky., wants bottles and other sup-

Brick Machinery. - See "Mining Equipment.

Broom Machinery and Supplies.—W. L. Sperring, Jacksonville, Fla., care of National Bank of Jacksonville, wants names and addresses of manufacturers of broom machinery and supplies, including broom-corn, etc. Building Material.-J. E. Downing. 231 Thirtieth street, Newport News, Va., wants steel, iron and plate glass.

Building Material.—See "Bank Fixtures."

Building Material.—Hampton Roads Yacht Club, Norfolk, Va., wants building material for house to cost \$8000.

Building Material.—R. H. Crossfield, Owensboro, Ky., wants prices on slate roof-ing for church building. Building Materials.—See "Mining Equip-

ment "

Building Materials.—Young Men's Christian Association, Knoxville, Tenn., wants building materials.

Building Materials.—Ocilla Oil & Fertilizer Co., Ocilla, Ga., wants building materials.

Canning Machinery.—D. S. Truitt, Lilian, Va., wants machinery for cannery and for making tin cans.

making tin cans.

Canning Machinery.—Keene Canning Co.,
Keene, Texas, will purchase machinery for
cannery of 2500 per day capacity.

Cement.—Barataria Canning Co., Biloxi,
Miss., wants to correspond with manufacturers of cement.

Church Furniture.—Contracts will be let April 15 for pews and art glass for church. Address Wheeler & Runge, Charlotte, N. C. Cloth Bands.—H. L. Davidson, 402 Kelles Building, Louisville, Ky., wants endless cloth bands twelve inches wide and fourteen inches long, with heavy bemmed edges.

Cotton Compress.—W. T. Pitts, Indianola, Miss., wants complete modern compress outfit.

Cotton Gin.-See "Oil Mill."

Cotton-gin Machinery.—Fuller Cotton Gin Co., 7 Monroe street, Memphis, Tenn., wants literature describing the various mak s of cotton-gin machinery.

Cotton-oil Mill.—Anderson Phosphate & Oil Co., Anderson, S. C., wants cottonseed-oil-mill machinery.

mill machinery.

Crank Handles.—H. L. Davidson, 402 Keller Building, Louisville, Ky., wants wooden crank handles four and one-half inches long.

Dam Construction, etc.—Sealed proposals will be received at engineer office, United States Army, room 2, custom-house, Norfolk, Va., until April 30 for rock removal and constructing rip-rap dam in Roanoke river near Weldon, N. C. Information furnished on application.

Distilling Apparatus.—Georgia Cattle Feed-ing & Distilling Co., Atlanta, Ga., will need engines, boilers and complete apparatus for distillery, including mill for grinding grain,

Dry-kiln.—Swift Cotton Mills, Elberton, Ga., wants prices on dry-kiln for box factory. Dyeing 'Equipment. - See "Knitting-mill Machinery."

Dynamos.-See "Knitting-mill Machinery." Electric-light Plant.—Crystal Ice Co., Sallsbury, Md., wants to buy second-hand 50-light dynamo.

Electric Plant .- See "Heating Apparatus." Elevator.—Miller & Rhoads, Richmond, Va., want passenger elevator.

Engine.—See "Printing Equipment." Engine.—See "Flour-mill Machinery."

Engine.—See "Flour-mill Machinery."
Engine.—Bedford City, Va., wants to purchase compound engine of Corliss type 150 to 175 horse-power for use in electric-lighting plant. Address J. A. Clark, chairman financial committee.

Engine,—John A. Mills, president Raleigh & Cape Fear Raliway Co., Raleigh, N. C., wants to purchase second-hand engine, 16-inch mogul or 10-wheel freight with low drivers, Westinghouse air-brakes.

Engines.—See "Knitting-mill Machinery."

Engines.—See "Knitting-mill Machinery."
Engine-house Equipment.—Sealed proposals addressed to Board of Awards will be received by city register, City Hall, Baltimore, Md., until April 8 for furnishing two La France type piston steam fire engines, size No. 1, capacity 1909 gallons per minute; four combination chemical engines, hose wagons and one first size Hayes aerial hook and ladder truck. Certified check, in accordance with specifications, must accompany each proposal. Specifications furnished on application to P. W. Wilkinson, secretary fire department. Usual bond and rights reserved.

cation to P. W. Wilkinson, secretary fire department. Usual bond and rights reserved. Engines.—G. E. Trice & Co., Hampton, Va., want hoisting engines and steel tubs.

Flour-mill Machinery.—Harsbarger Milling Co., Milton, W. Va., wants machinery for 125-barrel flour mill, 25-ton feed mill, including engine, mill supplies, etc.

Flour-mill Machinery and Symples.

Flour-mill Machinery and Supplies.—
Brownwood Mill & Elevator Co., Brownwood, Texas, wants two sifter machines for bolting, two four-horse-power gasoline engines, receiving separator, scroll mill, screenings grinder, meal packer and other supplies.

Ginnery.-Ocilla Oil & Fertilizer Co., Ocilla, Ga., wants complete equipment for large ginnery; also wants boiler.

Heating Apparatus.—Young Men's Christian Association, Knoxville, Tenn., wants heating apparatus.

Heating Apparatus.—Arthur Smith, La Grange, Ga., wants heating apparatus steam) for school building.

Heating Apparatus, etc.—C. A. Neff, care of Neff & Thompson, Norfolk, Va., will need electric lighting, steam or hot-water heating apparatus, electric elevator, etc.

Heating Apparatus. — R. H. Crossfield, Owensboro, Ky., wants prices on hot-air fur-nace for church.

Heating Apparatus.—Board of education, Harmony Grove, Ga., wants steam-heating or hot-water outfit for heating school build-

Heating Plant.—A. C. Toner, acting commissioner, Department Interior, office Indian affairs, Washington, D. C., will receive sealed proposals until April 16 for furnishing necessary materials and labor required to construct and complete steam-heating plant at Cherokee School, North Carolina, in accordance with plans, specifications and instructions, which may be examined at above office, offices of Gazette, Asheville, N. C.; Journal and Tribune, Knoxville, Tenn.; Builders and Traders' Exchange, Omaha, Neb.; Milwaukee, Wis., and St. Paul, Minu., and Northwestern Manufacturers' Association, St. Paul, Minn., and at school. For further 'information apply to Henry W. Spray, superintendent school, Cherokee, N. C. Holsting Equipment.—See "Engines."

Hoisting Equipment.—See "Engines."

Lee Plant.—Batesville Ice & Cold Storage
Co., Batesville, Ark., will need complete
equipment for 20-ton ice plant.

Irrigation Plant.—Center Point Electric Light, Power & Irrigation Co., Center Point, Texas, wants 65-horse-power boiler, 40-horse-power engine, eight-horse-power centrifugal pump, plpe, etc.

Knitting-mill Machinery.—J. J. Mather, Cleveland, Tenn., wants names and ad-dresses of manufacturers of knitting-mill machinery and supplies, including dynamos, engines, dye plant, etc., for manufacture of hosiery.

Lock Gates.—M. B. Adams, lieutenant-colonel engineers, United States engineer office, Nashville, Tenn., will receive sealed proposals until April 22 for construction, delivery, etc., of four pairs steel lock gates, filling valves, etc., for locks A and No. 1, Cumberland river. Information furnished on application.

Lumber Dealers.—James T. Campbell, Hadley, N. C., wants to correspond with lumber dealers.

Machine Tools.—Moncrief Furnace & Foundry Co., Atlanta, Ga., wants second-hand lathe, power punch and drill press.

Machine Tools.—W. A. Beason, Ashville, Ala., wants to purchase rough drop forgings for polishing and plating dental forceps.

Machine Tools.—Alvin Etheredge, Saluda, S. C., wants new or second-hand drill press, hand knife grinder for cottonseed huller knives, railroad track scales 100,000 to 125,000 pounds, engine lathe for general machine purposes; wants full description and price of machine and cut if possible.

machine and cut if possible.

Manufacturers.—M. B. Lewis, Enterprise, Miss., has invented and patented a plant-protecting device, consisting of semi-circular sheet of paper with holes made in same, so that when folded in shape of a cone hole will be in position to receive V-shape spring wire, which acts as latch or holder, extending beyond the base of cone or hood to sufficient depth as to act in capacity of an anchor and allow at the same time adjustment in the ground, and desires correspondence relative to having same manufactured.

Metal-workers.—See "Machine Tools."

Metal-workers.-See "Machine Tools."

Mining Equipment.—See "Well-drilling."

Mining Equipment.—Harold Coal & Coke Co., Clarksburg, W., Va., wants building ma-terial for tipple, plane, etc., mine cars, rails,

Mining Equipment.—United States Arsenia Mines Co., Pittsburg, Pa., will contract for the most improved machinery for treatment of arsenic ore.

Mining Equipment.-Piedmont Mercantile Mining Equipment.—Freductor Accenting
& Developing Co., C. B. Karn, general manager, Piedmont, W. Va., wants engines, boilers, brick-making machinery, steel rails,
mining cars, cable, etc., for coal mining.

Mining Equipment. — J. S. B. Apollos, Spring Place, Ga., wants machinery for gold mining, including 10-stamp mill with amalgamators, etc.; new or second-hand.

Mining Equipment.—Spadra Creek Coal Co., Clarksville, Ark., wants engines, boilers, hoisting outfit, building material, etc.

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Mining Equipment.-John T. Burkett, see Mining Equipment—John I, burkett, see retary Chinatte Mining Co., Elliott, Ark., wants quotations from manufacturers for machinery that will treat ores whose values consist of gold, silver and lead; also wants quotations on concentrating plant of fifty tons per day capacity.

Mill.-Donalds Oil Mill Co., J. Brock, president, Donalds, S. C., w on machinery for 20-ton cottonseed oil mill.

Oil Mill.—Flowery Branch Gin & Oil Co. Flowery Branch, Ga., wants complete cot tonseed-oil-mill equipment, including engine

and boiler.

Oil Mill.—Planters' Oil Mill, Gainesville,
Ga., wants complete outfit for 40-ton cottonseed-oil mill and cotton ginnery.

Oil Mill.—Hertford Cotton Oil Mill, W. S. Blanchard, president, Hertford, N. C., wants complete equipment for cottonseed-oil mill.

Oil Mills.—J. T. Murray, Lone Oak, Texas vants machinery for two 60-ton cottonseed

Paving.—John D. Kelley, city secretary Paving.—John D. Keley, City secretary, Galveston, Texas, will open bids April 7 for paving 9124 square yards with vitrified brick in accordance with plans and specifications on file with C. G. Wells, city engineer. Con-tractors to furnish all material to be used. Certified check for \$100 must accompany each bid. Proposals must be made on blanks attached to specifications, which will be fur-nished on application. Usual rights reserved.

Pipe,—G. N. Henson, purchasing agent, Chattanooga, Tenn., is in market for 400 feet two-inch second-hand black pipe, 200 feet two-and-one-half-inch second-hand black pipe for delivery at Kaufman, Texas.

Pottery.-See "Stoneware Machinery."

Printing Equipment.—C. M. McCorkle, Newton, N. C., will need gasoline engine, job press, eight-column newspaper press,

Railway Equipment.—Sabel Bros., Jackwant 13-ton Shay locomotive. Railway Equipment. — Geo. Pritchett, reensboro, N. C., wants 10-ton 16-pound re-Pritchett,

Railway Equipment.-See "Mining Equip-

Railway Equipment.—Pickayune Lumb Co., Pickayune, Miss., will shortly want sixty-six tons of 25-pound T rails, one 12 or 14-ton standard-gauge locomotive, etc.

Railway Equipment.—Bibb Brick Co., Ma-con, Ga., wants second-hand steam shovel and light 12 or 15-ton locomotive, standard

Railway Equipment. — German-American mber Co., Pensacola, Fla., wants to pur-ise ten to fifteen miles 30 to 35-pound steel rails, new or second-han locomotive and log cars. d-hand; also narrow-gauge

Saw-mill. — Morrill Orchard Co., Texas, will purchase portable saw-mill. Scales.-See "Machine Tools."

Seating.—W. I. Pickens, S. L. Burwell or F. T. Foster, Lexington, Miss., may be ad-ressed regarding purchase of seats for

pera-house. Sewerage.—W. E. Thomas, clerk of coun Sewerage.—W. E. Thomas, clerk of coucil, Roanoke, Va., will open bids April 4 for furnishing and laying 1000 lineal feet of 15-inch terra-cotta sewer pipe, in accordance with plans and specifications on file with City Engineer J. H. Wingate. Certified check for \$25 must accompany each bfd. Usual bond and rights reserved.

Sizing Starch.—Glenn-Lowry Manufactur-ing Co. Store, C. H. Cooper, manager, Whit-mire, S. C., wants names and addresses of manufacturers of sizing starch, the kind usually used in cotton mills.

Soap Machinery.—Kansas City Soap Co., 1510 N. Fourth street, Kansas City, Mo., wants soap machinery. Steel Pins.—H. L. Davidson, 402 Keller

Building, Louisville, Ky., wants mild steel pins, with round heads, diameter five-six-teenths inch and two and one-quarter inches

Steel Tubs.—See "Engines."

Stoneware Machinery.—Wood, Chambers & Co., Augusta, Ga., want machinery for manufacture of stoneware.

Syrup Mill.-De Soto Agricultural & Man ufacturing Co., De Soto, Ga., wants syrup plant, including cane mill, evaporators, etc. capacity 1000 gallons of syrup per day.

Telephone Supplies.—Enterprise Manufacturing Co., Coleridge, N. C., wants bids on caterial, including wire, insulators, plus and we instruments for 'phone line of about

eight miles.

Textile Machinery.—B. G. Rhyne & Co.,
Castania, N. C., wants second-hand quiller Gastonia, N. C., wants second-hand quill-to run skein yarn off on quill for weaving.

Tin-can Machinery.-See "Canning Ma

Well-drilling.-J. H. Pippin, Elizabeth, s of manufacturers of

nachines for boring artesian and common

antation wells. Well-drilling.—Gainesboro Oil & Gas Co. Galnesboro, Tenn., wants complete equipnent for boring purposes.

Well-drilling. — Oklahoma Manufacturers Association, S. E. Bowers, secretary, Oklanoma City, O. T., wants to contract for sinking 2000 feet for oil, gas or artesian water.

Well-drilling .- John L. Clem, office chief uartermaster, San Antonio, Texas, will re quartermaster, san Antonio, lexas, will re-ceive scaled proposals in triplicate until April 20 for sinking artesian well at Fort Ringgold, Texas. Information and blanks furnished on application. United States reerves usual rights.

serves usual rights.

Well-drilling.—A. D. Raymond, quartermaster, Fort Morgan, Ala., will receive sealed
proposals in triplicate until April 25 for sinking artesian well at Fort Gaines, Ala. Information furnished on application. United erves usual rights.

Wharf.—Robt. S. Welsh, quartermaster, Fort Dade, Fla., will receive scaled proposals in triplicate until April 21 for constructing wharf. Information furnished on applica-

Woodworkers -- White Hill Plantation Co. W. F. Beverly, president, Pretoria, Ga., wants to correspond with parties who under-stand making wagon spokes and handles of all kinds

#### FINANCIAL NEWS.

#### Review of the Baltimore Market.

Office Manufacturers' Record.

Baltimore, Md., April 1. While there was some trading in the Baltimore stock market during the past week, there was no break in the dullness which has prevailed for a long time. Prices were for the most part steady, and there was no tendency to unload. United Railways issues, usually active, displayed comparatively little movement. Gas securities were scarcely heard of, but there was some trading in Seaboards, although Cotton Duck and G.-B.-S. Brewing issues were very quiet. Trust-company shares and bank stocks were seldom traded in, and there were only moderate dealings in other investment securities.

United Railways common sold at 12% and 12%; the income bonds at 67% to 681/s; the 4 per cents at 933/s to 933/4. Consolidated Gas 6s changed hands at 1101/2. and the 416s at 10115. Seaboard common sold down from 241/2 to 233/4, and reacted fractionally; the preferred, starting at 401/2, declined to 391/4, but also made a fractional recovery; Seaboard 4s were dealt in at 83% to 84, and the 5s from 102 to 102%. Cotton Duck common sold at 5 to 5%. G.-B.-S. common was traded in at 13; the incomes at 361/4 and 37, and the 1sts at 48% to 491/4.

In the trust-company group Colonial sold at 30, City Trust & Banking at 101/4 and Union at 69% and 69%, and United States Fidelity & Guaranty at 1441/4 and 145. Merchants' Bank sold at Farmers' National Bank of Annapolis at 41%: Old Town at 1016, and Howard

at 12. Other securities traded in were as follows: Atlantic Coast Line new 4s, 801/s; Atlantic Coast Line 1st consolidated 4s, from 94% down to 94%; Atlantic Coast 4s, certificates (Conn.), 891/s; do. 5s, certificates (Conn.), 1111/2; Baltimore City 31/4s, 1928, 110; do. do., 1930, 1101/4; do. 4s, 1926, 117; do. 5s, 1916, 1221/2; Baltimore Fire Insurance, 211/2; Home Fire Insurance 15: Georgia & Alabama Consol. 5s, 110% to 110%; Consolidation Coal, 85; Northern Central 6s, 1904, 103% and 10314; City & Suburban 5s (Baltimore), 114: Baltimore Refrigerating & Heating Co., 3814 and 3914; Georgia Southern & Florida 5s, 115; North Baltimore 5s, 12014; United States 3s, 1918, 108; Baltinore & Ohio stock, 914; Albany & Northern 5s, 951/2; Virginia Midland 5th, 113; Carolina Central 4s, 96% and 961/2; Baltimore City Passenger 5s, 1081/4 and 10814; Georgia, Carolina & Northern 5s, 100%: Maryland & Pennsylvania stock,

27: Georgia Southern & Florida 1st preferred, 99; German Fire Insurance, 25; Lake Roland Elevated 5s, 1181/2; Alabama Consolidated Coal & Iron common, 37; do, do, preferred, 83, with a sale of two shares at 87.

#### SECURITIES AT BALTIMORE.

## Lust Quotations for the Week Ended April 1, 1903.

April 4, 1903.

Railrond Stocks. Par. Georgia Southern & Florida. ...100
Georgia Son. & Fla. 1st Pref. ...100
Georgia Son. & Fla. 1st Pref. ...100
Georgia Son. & Fla. 2st Pref. ...100
Georgia Son. & Fla. 2st Pref. ...100
Seaboard Railway & Elec. Co. ...50
Seaboard Railway Preferred ...190
Seaboard Railway Preferred ...190
Attantic Coast Line of Conn. ...100 Par. Bid. Asked 48 ... 96 100 78 80 12% 13 24 24% 39% 40 ... 310

School and Markey Fretered. 1999

Bank Stocks.
Citizens' National Bunk. 10
Commercial & Far. Nat. Bank. 100
First National Bunk. 1,00
German Bank. 1,00
Manufacturers' National Bk. 1,00
National Bank of Baltimore. 1,00
National Bank of Commerce. 1,5
National Exchange Bank. 1,00
National Howard Bank. 1,00
National Howard Bank. 1,00
National Mechanics' Bank. 1,00
National Mechanics' Bank. 1,00
Old Town Bank. 1,00
Geond National Bank. 1,00
Frast, Fidelity and Casu-

Ala. Con. C. & I. Common. 100 36
Ala. Con. C. & I. Preferred. 100 55

Railroad Bonds.

Albany & Northern. ... 95¼ 95¾
Atlanta & Charlotte 1st 7s, 1997 110
Columbia & Greenville 1st 6s, 1910 113
Columbia & Greenville 1st 6s, 1910 113
Columbia & Greenville 1st 6s, 1910 116
Georgia South, & Fla. 1st 5s, 1929 194½ 115
Georgia Pacific 1st 6s, 1922 122½ 124
Petersburg, Class B 6s, 1926 112
Petersburg, Class B 6s, 1926 112
Southern Railway Con. 5s, 1994 115¼ 115
Columbia & Greenville 1st 6s, 1910 115¼ 116½
Virginia Midland 1st 6s, 1906 110
Virginia Midland 2d 6s, 1911 111¼ 115½
Virginia Midland 2d 6s, 1911 111¼ 115½
Virginia Midland 2d 6s, 1911 111¼ 115½
Charleston Con. Electric 5s, 1929 90
Charleston City Railway 5s, 1923 106
Charleston Con. Electric 5s, 1929 90
Charleston Con. Electric 5s, 1939 90
Charleston Con. Elect

Augusta Ry. & Elec. 1st 5s.

Miscellaneous Bonds.

Mt. V. & Woodb'y Cot. Duck 5s...

Mt. V. & Woodb'y Cot. Duck Inc.,

G. B. & S. Brewing 1st 3-4s...

G. B. & S. Brewing 2d Incomes.

United Elec. Light & Power 4½s...

Consolidated Gas 6s, 1910.

Consolidated Gas 5s, 1939.

#### SOUTHERN COTTON MILL STOCKS

#### Quotations Furnished by Hugh Mac-Rae & Co., Wilmington, N. C., for Week Ending March 31.

ville Cotton Mills (S. C.)....

Abbeville Cotton Mills (S. C.).
Alken Mfg. Co. (S. C.) Co. (S. C.) Pfd.
Anderson Cotton Mills (S. C.).
Arkwright Mills (S. C.).
Belton Mills (S. C.) (old).
Belton Mills (S. C.) (old).
Belton Mills (S. C.).
Buffalo Cotton Mills (S. C.).
Colitton Cotton Mills (S. C.).
Ciliton Mfg. Co. (S. C.).
Ciliton Mfg. Co. (S. C.).
Coliton Mfg. Co. (S. C.).
Courtenay Mfg. Co. (S. C.).
Courtenay Mfg. Co. (S. C.).
Eagle & Phoenix Mills (Ga.).
Garney Mfg. Co. (S. C.).
Enterprise Mfg. Co. (S. C.).
Enterprise Mfg. Co. (S. C.).
Ginnesville Cotton Mills (S. C.).
Granby Cotton Mills (S. C.).
Grendel Mills (S. C.).
Henrietta Mills (N. C.).
King, John P., Mfg. Co. (Ga.).
Lancaster Cotton Mills (S. C.).
Lancaster Cotton Mills (S. C.).
Lancaster Cotton Mills (S. C.).
Lancaster Mills (N. C.)
King, John P., Mfg. Co. (Ga.).
Lancaster Mills (S. C.).
Lancaster Mills (N. C.).
King, John P., Mfg. Co. (S. C.).
Lancaster Mills (N. C.).
King, John P., Mfg. Co. (S. C.).
Lancaster Mills (N. C.).
King, John P., Mfg. Co. (S. C.).
Lancaster Mills (S. C.).
Lancaster Mills (S. C.).
Lancaster Mills (S. C.).
Lancaster Mills (S. C.).
Louise Mills (N. C.) Pfd.
Maruboro Cotton Mills (S. C.).
Monaghan Mills (S. C.).
Norris Cotton Mills (S. C.).
Norris Cotton Mills (S. C.). 99 122 100 1821/3 1011/2 99 121

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1	Washington Mills (Va.) Com 10 Whitney Mfg. Co. (8, C.) 110	
1	Wilmington Cot. Mills (N. C.) Pfd. 100 Wiscassett Mills (N. C.)	
1	Olympia Cotton Mills (S. C.)	
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1	Pages 38 and 39.1	-

For Additional Financial News, Sec Pages 38 and 39.]